



IN ALL KEY AND BEST STRONGER PLATFORMT THIRD WORLDV OUARTER LEAD OUARTER LEAD AT 30 SEPTEMBER 2013 LEADING TECH LINKING SUPPORT

THE FUTURE OF SN STRONGER TO ENHAR EXTENSION IN OGG





THIRD QUARTER REPORT AT 30 SEPTEMBER 2013

Disclaimer

This document contains forward-looking statements, specifically in the sections entitled "Significant events after the reporting period" and "Business outlook", that relate to future events and future operating, economic and financial results of the Prysmian Group. By their nature, forward-looking statements involve risk and uncertainty because they depend on the occurrence of future events and circumstances. Therefore, actual future results may differ materially from what is expressed in forward-looking statements as a result of a variety of factors.

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DIRECTORS' REPORT

DIRECTORS AND AUDITORS

Board of Directors	Chairman	Massimo Tononi ^{(*) (2)}	
	Chief Executive Officer	&	
	General Manager	Valerio Battista	
	Directors	Maria Elena Cappello ^{(*) (**) (1)}	Pier Francesco Facchini
		Cesare d'Amico (*) (**)	Fritz Fröhlich ^{(*) (**) (1)}
		Claudio De Conto ^{(*) (**) (1) (2)}	Fabio Ignazio Romeo
		Giulio Del Ninno (*) (**) (2)	Giovanni Tamburi ^{(*) (**)}
		Frank Dorjee	
Board of Statutory	Chairman		
Auditors		Pellegrino Libroia ⁽³⁾	
	Standing Statutory Auditors	Paolo Francesco Lazzati ⁽³⁾	Maria Luisa Mosconi ⁽³⁾
	Alternate Statutory Auditors	Marcello Garzia ⁽³⁾	Claudia Mezzabotta ⁽³⁾

Independent Auditors PricewaterhouseCoopers S.p.A.

(*) Independent directors as per Italy's Unified Financial Act

(**) Independent directors as per Italy's Self-Regulatory Code of Corporate Governance

⁽¹⁾ Members of Control and Risks Committee

⁽²⁾ Members of the Compensation and Nominations Committee

⁽³⁾ Appointed on 16 April 2013

Introduction

This Quarterly Financial Report at 30 September 2013 (Interim management statement pursuant to art. 154ter of Italian Legislative Decree 58/1998) has been drawn up and prepared:

- in compliance with art. 154-ter of Italian Legislative Decree 58/1998 and subsequent amendments and with the Issuer Regulations published by Consob (Italy's securities regulator);
- in compliance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and endorsed by the European Union, and in accordance with *IAS 34 Interim Financial Reporting*, applying the same accounting standards and policies adopted to prepare the consolidated financial statements at 31 December 2012, except as described in the Explanatory Notes in the paragraph entitled "Accounting standards, amendments and interpretations applied from 1 January 2013".
 The present Quarterly Financial Report is unaudited.

SUMMARY OF CONSOLIDATED FINANCIAL INFORMATION*

(in millions of Euro)				
	9 months 2013	9 months 2012 **	% change	FY 2012 **
Sales	5,488	5,930	-7.5%	7,848
EBITDA ⁽¹⁾	410	402	2.0%	546
Adjusted EBITDA (2)	444	468	-5.2%	647
Operating income	265	295	-10.4%	362
Adjusted operating income ⁽³⁾	329	349	-5.8%	483
Profit/(loss) before taxes	159	209	-24.0%	242
Net profit/(loss) for the period	110	148	-25.6%	169
(in millions of Euro)				
	30 September 2013	30 September 2012	Change	31 December 2012
Net capital employed	2,770	2,930	(160)	2,421
Employee benefit obligations	335	310	25	344
Equity	1,189	1,174	15	1,159
of which attributable to non-controlling interests	44	55	(11)	47
Net financial position	1,246	1,446	(200)	918
(in millions of Euro)	9 months 2013	9 months 2012 **	% change	FY 2012 **
Investments	80	95	-15.8%	152
Employees (at period end)	19,554	20,348	-3.9%	19,896
Earnings/(loss) per share				~ 70
- basic	0.51	0.69		0.79
- diluted	0.51	0.69		0.7

(1) EBITDA is defined as earnings/(loss) for the period, before the fair value change in metal derivatives and in other fair value items, amortisation, depreciation, and impairment, finance costs and income, the share of income/(loss) from associates, dividends from other companies and taxes.

 $_{(2)}$ $\,$ Adjusted EBITDA is defined as EBITDA before non-recurring income/(expenses).

(3) Adjusted operating income is defined as operating income before non-recurring income/(expenses) and the fair value change in metal derivatives and in other fair value items.

(*) All percentages contained in this report have been calculated with reference to amounts expressed in thousands of Euro.

(**) The previously published prior year comparative figures have been the subject of a restatement following the introduction of IAS 19 (revised). This restatement has resulted in the recognition of Euro 2 million in additional finance costs in 2012, of which Euro 1 million affecting the first nine months of 2012.

SIGNIFICANT EVENTS DURING THE PERIOD

PRINCIPAL PROJECTS ACQUIRED AND COMMERCIAL INITIATIVES IN THE PERIOD

During the month of February 2013, the Group was awarded two new contracts, worth a total of approximately Euro 45 million, by Jersey Electricity plc (UK) for the "Normandie 3" interconnector that will transmit electricity to Jersey in the Channel Islands from the French mainland. This is the third such interconnector to be installed as part of a major ten-year investment programme by Jersey Electricity to upgrade its transmission grid infrastructure.

The project involves the supply and installation of a High Voltage Alternating Current (HVAC) 90 kV power line from France to Jersey, comprising a 35 km subsea section and 7 km onshore underground section, as well as related network components and specialist civil engineering works at either end. The submarine cable will be installed in the first half of 2014, with project completion scheduled over the summer. Once completed, the interconnector will form part of the Channel Islands Electricity Grid, co-owned by Jersey Electricity and Guernsey Electricity, and will help significantly increase the Channel Islands' energy importation capability.

In late February 2013, the Group was awarded a new contract worth more than Euro 350 million by Alstom Grid GmbH, on behalf of TenneT, the Dutch-German grid operator, for the DolWin3 project to connect offshore wind farms in the North Sea to mainland Germany.

The project involves the supply, installation and commissioning of a High Voltage Direct Current (HVDC) 320 kV 900 MW extruded power cable complete with a fibre optic cable system, comprising a 78 km onshore section and 83 km subsea section. The turnkey connection will link the DolWin Gamma offshore converter platform in the "DolWin" cluster, located approximately 85 km offshore in the North Sea, to the mainland with the purpose of transmitting energy from renewable sources to the German electricity grid.

Cables will be installed in natural areas of great environmental importance, both onshore and at sea, including along the Ems estuary. This is the first DC grid interconnector to follow this route.

At the start of March 2013, the Group was awarded a new contract worth more than Euro 50 million by TenneT, the Dutch-German grid operator, for the connection of the Deutsche Bucht OWP (offshore wind park). The project involves the design, supply and installation of a turnkey High Voltage Alternating Current (HVAC) submarine cable system, comprising two 3-core 155 kV extruded cables with integrated fibre optic cable, that will run along a 31 km route. The system will link the Deutsche Bucht OWP to the mainland via converter platforms in the BorWin cluster, including the BorWin Beta offshore HVDC converter platform.

Under this new contract, Prysmian will supply and install not only the convertor platform's cables but also the required shunt reactors on the Deutsche Bucht platform, that form part of the complete and ever wider range of turnkey solutions offered by the Group.

Towards the end of April 2013, the Group secured a new contract worth approximately Euro 85 million from REE (Red Eléctrica de España S.A.U.), the operator of the national electricity grid in Spain, for the second circuit of the Mallora-Ibiza interconnection.

The contract involves the design, supply and installation of a "turnkey" High Voltage Alternating Current (HVAC) submarine cable system with a transmission capacity of 118 MVA and consisting of 132 kV three-core extruded cable with an integrated fibre optic cable. The cable will run along a total route of more than 123 km (115 km at sea and 8.6 km onshore) to interconnect the two islands and allow Ibiza to be integrated into the mainland's electricity grid through the existing "Romulo" link between Mallorca and the Iberian Peninsula.

The submarine cables for the Mallorca-Ibiza link will be manufactured by the Arco Felice plant, the Group's centre of technological excellence in Naples, Italy; cables for the link's underground portion and the system's optical components will be made in Vilanova i la Geltrù (Spain). The manufacturing activities will take place during 2014. Marine cable-laying at depths of up to 750 metres, a complex operation that falls well within Prysmian's experience which has seen record depths of more than 1600 metres, will be performed using the Group's cable ship, the "Giulio Verne". Cable installation will be completed during 2015.

In the first half of May 2013, the Group opened a new factory for the production of optical cables in Slatina, Romania, which has become one of Europe's new centres of excellence for optical cables for the telecom industry.

The Slatina plant is celebrating its 40th anniversary this year, having started its manufacturing activity in 1973 with the production of energy cables and having introduced the first module to produce optical fibre cables in 2009. The plant boasts a large number of quality certifications, such as ISO 9001, ISO 14001 and IMQ, and will triple its production, from 500,000 km to 1.5 million km of cables per year, with the potential of reaching 3 million.

The Slatina plant occupies a site of almost $100,000 \text{ m}^2$, of which around $42,000 \text{ m}^2$ is covered area. It employs more than 400 people and has an annual production capacity for 30,000 tonnes of energy cables (from high voltage cables up to 110kV and building wires, to instrumentation, control and power distribution cables), for nearly 1,500,000 km of optical cables and 500,000 km of copper telecom cables (covering almost all the demand for both optical and copper cables).

In the month of May 2013, the Group was awarded a new contract worth more than USD 100 million to supply and install submarine cables for a part of ExxonMobil Corporation's offshore operations in the United States. The project involves replacing approximately 50 km of submarine power cables with new 40 kV EPR cables designed for depths up to 450 metres. The cables will supply electricity from shore-based generating stations to offshore oil platforms.

Prysmian will carry out this turnkey project using submarine power cables manufactured at its Drammen plant in Norway and using the "Cable Enterprise" cable ship for installation. In preparation for the installation part of this project, the "Cable Enterprise" will be extensively modified in 2014 to equip it with a full dynamic positioning (DP) system.

In the month of September 2013, Prysmian Group was awarded a new contract worth approximately Euro 70 million for the electrical link between the island of Capri and Torre Annunziata (Naples), by Terna Rete Italia S.p.A., a wholly-owned subsidiary of Terna S.p.A., the operator of Italy's national transmission system. The link is part of a wider project planned by Terna, known as the "Insula Project", to connect the main Italian islands - Sardinia, Sicily, Elba, the islands of the Gulf of Naples, the Venetian Lagoon - to the mainland, using high-tech submarine cables.

This project involves the supply and installation of a 150 kV HVAC power line, that runs about 30 km underwater and 1 km underground to link the mainland to the new power station designed using sustainable, eco-friendly criteria and located in the Gasto recycling centre on Capri. The project also involves supplying the related network components and performing specialist civil engineering works at either end.

The cables for the Capri-Torre Annunziata link will be manufactured at the Arco Felice plant, the Group's centre of technological and manufacturing excellence in Naples, Italy. The submarine cables will be laid by the Group's cable ship, the "Giulio Verne". The project is due to be completed by 2015.

FINANCE AND M&A ACTIVITIES

On 22 February 2013, the Prysmian Group made an early repayment of Euro 186 million against the Term Loan disbursed on 3 May 2012. This repayment was in respect of repayments due in 2013 (Euro 124 million) and in the first half of 2014 (Euro 62 million).

On 4 March 2013, the Board of Directors approved the placement of an Equity Linked Bond, referred to as "€300,000,000 1.25 per cent. Equity Linked Bonds due 2018", maturing on 8 March 2018 and reserved for institutional investors.

The Company completed the placement of the Bonds on 8 March 2013, while their settlement took place on 15 March 2013.

The financial resources raised allowed the Group to repay Euro 300 million, on the same date, against the Term Loan disbursed on 3 May 2012. This repayment referred to the amount due in December 2014.

The Shareholders' Meeting held on 16 April 2013 authorised:

- the convertibility of the Bond;
- the proposal to increase share capital for cash, in single or multiple issues with the exclusion of pre-emptive rights, by a maximum nominal amount of Euro 1,344,411.30, by issuing, in single or multiple instalments, up to 13,444,113 ordinary shares of the Company, with the same characteristics as its outstanding ordinary shares, exclusively and irrevocably to serve the Bond's conversion.

The initial conversion price of the Bonds into the Company's existing and/or new issue ordinary shares is Euro 22.3146 per share.

On 3 May 2013, the Company sent a physical settlement notice to holders of the Bonds, granting them the right, with effect from 17 May 2013, to convert them into the Company's existing or new-issue ordinary shares.

On 24 May 2013, the securities were admitted to trading on the unregulated Third Market (MTF) of the Vienna Stock Exchange.

GROUP PERFORMANCE AND RESULTS

(in millions of Euro)	9 months 2013	9 months 2012 *	% change	FY 2012 *
			-	
Sales	5,488	5,930	-7.5%	7,848
Adjusted EBITDA	444	468	-5.2%	647
% of sales	8.1%	7.9%		8.2%
EBITDA	410	402	2.0%	546
% of sales	7.5%	6.8%		7.0%
Fair value change in metal derivatives	(12)	30		14
Remeasurement of minority put option liability	-	-		7
Fair value stock options	(9)	(14)		(17)
Amortisation, depreciation and impairment	(124)	(123)	0.8%	(188)
Operating income	265	295	-10.4%	362
% of sales	4.8%	5.0%		4.6%
Net finance income/(costs)	(114)	(98)		(137)
Share of income from investments in associates and dividends				
from other companies	8	12		17
Profit/(loss) before taxes	159	209	-24.0%	242
% of sales	2.9%	3.5%		3.1%
Taxes	(49)	(61)		(73)
Net profit/(loss) for the period	110	148	-25.6%	169
% of sales	2.0%	2.5%		2.2%
Attributable to:				
Owners of the parent	108	145		166
Non-controlling interests	2	3		3

Reconciliation of Operating Income / EBITDA to Adjusted Operating Income / Adjusted EBITDA

Operating income (A)	265	295	-10.4%	362
EBITDA (B)	410	402	2.0%	546
Non-recurring expenses/(income):				
Company reorganisation	32	51		74
Antitrust	(3)	3		1
Draka integration costs	-	5		9
Tax inspections	-	3		3
Environmental remediation and other costs	2	-		3
Italian pensions reform	-	1		1
Gains on asset disposals	(5)	(3)		(3)
Other net non-recurring expenses	8	6		13
Total non-recurring expenses/(income) (C)	34	66		101
Fair value change in metal derivatives (D)	12	(30)		(14)
Fair value stock options (E)	9	14		17
Remeasurement of minority put option liability (F)	-	-		(7)
Impairment of assets (G)	9	4		24
Adjusted operating income (A+C+D+E+F+G)	329	349	-5.8%	483
Adjusted EBITDA (B+C)	444	468	-5.2%	647

(*) The previously published prior year comparative figures have been the subject of a restatement following the introduction of IAS 19 (revised). This restatement has resulted in the recognition of Euro 2 million in additional finance costs in 2012, of which Euro 1 million affecting the first nine months of 2012.

The Prysmian Group's sales in the first nine months of 2013 came to Euro 5,488 million, compared with Euro 5,930 million in the corresponding period ended 30 September 2012.

Excluding changes in metal prices and exchange rates, organic sales growth was negative (-3.9%), analysed between the two operating segments as follows:

- Energy 1.3%;
- Telecom 14.6%.

The above organic sales growth figure excludes for the Telecom segment, the consolidation of the remaining 50% of Telcon Fios e Cabos para Telecomuniçaoes S.A. for the period 1 January – 31 March 2013, and for the Energy segment, the consolidation of the results of Prysmian Powerlink Services Ltd (formerly Global Marine Systems Energy Ltd) in the period January - September 2013, as well as the effect of not consolidating the results of Ravin Cables Limited (India) and Power Plus Cable CO LLC (Middle East) for the first nine months of 2013. It has been impossible for the Prysmian Group to be able to obtain reliable, updated financial information about these last two companies since the second quarter of 2012; as a result, their figures have been consolidated only up until 31 March 2012.

The Energy segment was adversely impacted by the general contraction in volumes mainly in the Trade & Installers and Renewables businesses and to a lesser extent in the Power Distribution business, partially offset by the positive performance of international submarine cable projects and of the Industrial cables business. The Telecom segment confirmed the downward trend in demand for optical fibre cables in the Americas due, in the United States, to the ending of government investment incentives and, in South America, to the waiting period prior to the release of the new stimulus programme, initially scheduled for the current year but now more likely in 2014.

Group Adjusted EBITDA (before Euro 34 million in non-recurring expenses) came to Euro 444 million, posting a decrease of Euro 24 million on the corresponding figure at 30 September 2012 of Euro 468 million (-5.2%).

INCOME STATEMENT

The Group's sales came to Euro 5,488 million at the end of the first nine months of 2013, compared with Euro 5,930 million in the same period last year, posting a negative change of Euro 442 million (-7.5%).

This decrease was due to the following factors:

- negative exchange rate effects of Euro 163 million (-2.8%);
- negative change of Euro 99 million (-1.7%) in sales prices due to fluctuations in metal prices (copper, aluminium and lead);
- positive change of Euro 15 million (+0.3%) for the line-by-line consolidation of Telcon Fios e Cabos para Telecomuniçaoes S.A. as from the second quarter of 2012;

- positive change of Euro 53 million (+0.9%) for the consolidation of Prysmian Powerlink Services Ltd (formerly Global Marine Systems Energy Ltd) as from November 2012;
- negative change of Euro 20 million (-0.3%) due to non-consolidation of the results of Ravin Cables
 Limited (India) and Power Plus Cable CO LLC (Middle East 49% consolidated) since 1 April 2012;
- negative organic sales growth of Euro 228 million (-3.9%).

Despite negative organic sales growth, reflecting tensions on world markets throughout the period although diminishing in the second and third quarters, the strategic validity of the Draka Group's acquisition and integration is nonetheless confirmed. The enlargement of the Group's perimeter has made it possible to improve the geographical distribution of sales, in favour of markets in Northern Europe, North America and Asia in general, as well as to enlarge the range of products offered, especially in the Oil & Gas, Elevator and Surf businesses. However, this has not been sufficient to offset the steep decline in demand in Central-South European markets and in lower value-added businesses, like Trade & Installers, Power Distribution and Renewables, nor the sharp slowdown in demand for optical fibre cables in the Americas. The efforts to improve customer service, combined with technological innovation, quality improvements and greater flexibility of production by its high value-added businesses (Submarine, Industrial Cables) have allowed the Group to take quick advantage of market opportunities, in the face of extremely tough competition.

Adjusted EBITDA amounted to Euro 444 million, down 5.2% from Euro 468 million in the prior year equivalent period. The Euro 24 million reduction on the previous period is entirely attributable to the Telecom business, with the Energy business recording a slight increase in Adjusted EBITDA. The nine-month result has also been adversely affected by exchange rate effects, amounting to €15 million compared with 2012, particularly due to sharp devaluations of the Brazilian real, Australian dollar, US dollar and Turkish lira. This decline was partially offset by a reduction in overhead costs, achieved thanks to synergies from integrating the Draka Group.

EBITDA includes Euro 34 million in non-recurring expenses (Euro 66 million at 30 September 2012), mainly attributable to the following factors:

- Euro 32 million in costs for reorganisation projects and to improve the Group's industrial efficiency;
- Euro 2 million in environmental remediation costs.

Group operating income was a positive Euro 265 million at 30 September 2013, compared with a positive Euro 295 million in the corresponding period of 2012, posting a negative change of Euro 30 million mainly due to the reduction in Group EBITDA and to the fair value change in metal derivatives.

Net finance costs, inclusive of the share of income/(loss) from associates and dividends from other companies, were Euro 106 million at 30 September 2013, up from Euro 86 million (+23.2%) at the end of the same period last year.

The increase of Euro 20 million is mainly due to Euro 5 million for the accelerated amortisation of bank fees on the Credit Agreement 2010 following the early repayment of Euro 486 million during February and March 2013. The early repayment has led to the discontinuance of cash flow hedges, resulting in the recognition of additional net losses of Euro 15 million on interest rate swaps.

Taxes, estimated on the basis of the expected rate for the full year, amounted to Euro 49 million, representing a tax-rate of around 31%.

The net result for the first nine months of 2013 was a profit of Euro 110 million, compared with a profit of Euro 148 million at 30 September 2012, recording a negative change of 25.6%.

Adjusted net profit¹ was Euro 180 million, compared with Euro 193 million in the first nine months of 2012.

¹ Adjusted net profit is defined as net profit/(loss) before non-recurring income and expenses, the fair value change in metal derivatives and in other fair value items, the effect of currency and interest rate derivatives, exchange rate differences, non-monetary interest on the convertible bond and the related tax effects.

SEGMENT PERFORMANCE

Total non-recurring expenses/(income) (B)

Adjusted EBITDA (A+B)

ENERGY

(in millions of Euro)

	9 months 2013	9 months 2012	% change	FY 2012
Sales to third parties	4,543	4,801	-5.4%	6,382
Adjusted EBITDA	353	348	1.4%	487
% of sales	7.8%	7.3%		7.6%
EBITDA	340	302	12.6%	417
% of sales	7.5%	6.3%		6.5%
Amortisation and depreciation	(78)	(80)	-2.7%	(108)
Adjusted operating income	275	268	2.7%	379
% of sales	6.0%	5.6%		5.9%
Reconciliation of EBITDA to Adjusted EBITDA				
EBITDA (A)	340	302	12.6%	417
Non-recurring expenses/(income):				
Company reorganisation	22	38		53
Antitrust	(3)	3		1
Draka integration costs	-	2		4
Tax inspections	-	1		1
Environmental remediation and other costs	2	-		3
Italian pensions reform	-	1		1
Gains on asset disposals	(4)	(3)		(3)
Other net non-recurring expenses	(4)	4		10

13

353

46

348

1.4%

70

487

Sales to third parties by the Energy segment amounted to Euro 4,543 million in the first nine months of 2013, compared with Euro 4,801 million at 30 September 2012, posting a negative change of Euro 258 million (-5.4%).

This negative change is attributable to the following principal factors:

- negative exchange rate effects of Euro 135 million (-2.8%);
- negative change of Euro 92 million (-1.9%) in sales prices due to fluctuations in metal prices;
- negative change of Euro 20 million (-0.3%) due to non-consolidation of the results of Ravin Cables
 Limited (India) and Power Plus Cable CO LLC (Middle East 49% consolidated) since 1 April 2012;
- positive change of Euro 53 million (+0.9%) due to consolidation of Prysmian Powerlink Services Ltd (formerly Global Marine Systems Energy Ltd) as from November 2012;
- negative organic sales growth of Euro 64 million (-1.3%).

Adjusted EBITDA came to Euro 353 million at 30 September 2013, posting an increase of Euro 5 million (+1.4%) on the corresponding figure of Euro 348 million at 30 September 2012.

The following paragraphs describe market trends and financial performance in each of the Energy segment's business areas.

UTILITIES

(in millions of Euro)					
	9 months 2013	9 months 2012	% change	% organic sales change	FY 2012
Sales to third parties	1,650	1,678	-1.7%	-0.8%	2,287
Adjusted EBITDA	192	185			270
% of sales	11.7%	11.0%			11.8%
Adjusted operating income	162	159			234
% of sales	9.8%	9.3%			10.2%

The Utilities business area encompasses the Prysmian Group's Energy segment activities involving the engineering, production and installation of cables and accessories for power transmission and distribution, both at power stations and within primary and secondary distribution grids.

The following business lines can be identified within the Utilities business area:

Underground cable systems for power transmission (High Voltage)

Prysmian Group engineers, produces and installs high and extra high voltage underground cable systems for electricity transmission both from power stations and within transmission and primary distribution grids. This business line mainly focuses on providing turnkey solutions tailored to meet customer specifications. Products

include cables insulated with oil or fluid-impregnated paper for voltages up to 1100 kV and extruded polymer insulated cables for voltages up to 500 kV. Products are highly customised and high-tech. This business line provides its customers with installation and post-installation services, as well as grid management and maintenance services, including grid performance monitoring, grid cable repair and maintenance, and emergency services, such as reinstatement of service following damage.

Submarine cable systems for power transmission and distribution (Submarine)

Prysmian Group engineers, produces and installs turnkey submarine cable systems for power transmission and distribution. The Group has used specific submarine power transmission and distribution technology to develop cables and accessories featuring its exclusive proprietary technology for installation at depths of up to 2000 metres. These cables offer different types of insulation: cables insulated with oil or fluid-impregnated strips of paper for voltages up to 400 kV AC and 600 kV DC; extruded polymer insulated cables for transmission of up to 400 kV AC and up to 300 kV DC. Installation, engineering and other services are of particular importance in this business, with the Group able to offer quality solutions that satisfy the strictest international standards (IEC, IEEE). In particular, as far as installation is concerned, Prysmian Group can offer the services of the "Giulio Verne", a cable-laying vessel boasting some of the most advanced technology and greatest capabilities in the world, and of the "Cable Enterprise", a cable installation vessel mainly serving the offshore wind industry.

Power distribution cables and systems (Power Distribution)

In the field of power distribution cables and systems, Prysmian Group produces medium voltage cables and systems for the connection of industrial and/or residential buildings to primary distribution grids and low voltage cables and systems for power distribution and the wiring of buildings. All Prysmian Group products in this category comply with international standards regarding insulation, fire resistance, smoke emissions and halogen levels.

Network accessories and components (Network Components)

Prysmian Group also produces accessories such as joints and terminations for low, medium, high and extra high voltage cables, as well as accessories to connect cables with each other and with other network equipment, suitable for industrial, construction or infrastructure applications and for power transmission and distribution systems. Network components for high voltage applications, in particular, are designed to customer specifications.

MARKET OVERVIEW

During the first nine months of 2013, the markets in which the Prysmian Group's Utilities business area operates have seen a consolidation of the signs of uncertainty already emerging in the second half of 2012. Both the power distribution and generation markets after experiencing a decline in demand throughout 2012, further confirmed the differences between the various geographical areas and tougher competitive environment.

Activities in the High Voltage market - traditionally highly international both in terms of demand and supply - have stabilised at levels slightly below the same period last year, affected by rescheduling due to the mix of investment projects in highly politically and economically unstable areas of the world.

Faced with a generally uncertain macroeconomic scenario regarding future energy consumption and access to funding, the largest Utilities, particularly in Europe and North America, have adopted a selective approach to

new investment projects. The focus in Europe, and North and South America has been on rationalisation and/or maintenance projects to improve efficiency and reduce energy generation costs, while the focus in the Middle East and Southeast Asia has been on extending and completing major projects. Utilities in growing economies, like China and India, have become more and more demanding on the price front, not only due to a large number of competitors but also because of the need to limit financial exposure in the face of uncertain investment returns.

With reference to the Submarine cables business line, the upward trend recorded since the second half of 2012 has further strengthened in the first nine months of 2013 thanks to investments by Utilities to build new offshore wind farms and commence major new interconnection projects.

Although this trend has been particularly evident in parts of the world, whose demand for energy has grown over the past two years, such as Northern Europe, North America, the Arab Emirates and emerging countries in Southeast Asia, new infrastructure upgrade projects have also appeared in regions hard hit by the financial crisis, like the Mediterranean.

In contrast, demand in the Power Distribution market has slowed even more in the period, confirming the downward trend commencing in the fourth quarter of last year and carrying on in the first half of the current year.

Energy consumption in the major European countries has declined further in the past nine months, adversely affecting demand by the major Utilities. The latter have maintained an extremely cautious approach in view of the difficulties in forecasting future growth, or else they have concentrated on restructuring to improve efficiency and reduce costs of supply. The competitive environment in terms of price and mix has remained challenging almost everywhere.

In contrast, markets in North America have confirmed the signs of recovery seen during 2012 and the first half of 2013, after a three-year period during which operators had reduced work on grids to the bare minimum.

The Network Components market can be broadly divided into products for high and extra high voltage networks and products for medium and low voltage use.

As regards High Voltage components, demand has decreased due to a slump in the number of projects in the sector, mainly caused by delays by the major Utilities in awarding projects; volumes have also been affected by the mix of the High Voltage order book, reflecting a common trend of more fragmented and erratic demand, concentrated on smaller scale but technologically more complex projects than in the past, accompanied by more exacting requirements regarding quality and after-sales service.

Demand for submarine accessories has trended upwards as a direct consequence of projects currently in progress around the world.

Lastly, the market for medium and low voltage accessories has recorded opposing trends in different geographical areas: stationary with a tendency towards improvement in Europe, mainly due to the recovery in grid investment in many economies in Central Europe; still positive on the American continent, where routine maintenance of secondary distribution networks is supporting investments by the main energy suppliers; sharply down in China, where the market is being affected by strong competitive price pressures.

FINANCIAL PERFORMANCE

Sales to third parties by the Utilities business area amounted to Euro 1,650 million at the end of the first nine months of 2013, compared with Euro 1,678 million in the same period of 2012, posting a negative change of Euro 28 million (-1.7%) due to the combined effect of the following main factors:

- negative change of Euro 15 million (-0.8%) in sales prices due to fluctuations in metal prices;
- negative change of Euro 16 million (-0.9%) due to non-consolidation of the results of Ravin Cables Limited (India) and Power Plus Cable CO LLC (Middle East 49% consolidated) since 1 April 2012;
- positive change of Euro 53 million (+3.0%) due to consolidation of Prysmian Powerlink Services Ltd (formerly Global Marine Systems Energy Ltd) as from November 2012;
- negative organic sales growth of Euro 13 million (-0.8%);
- negative exchange rate effects of Euro 37 million (-2.2%).

The negative organic sales growth in the first nine months of the current year reflects a number of opposing factors, such as the positive trend in the Submarine cables business line that nonetheless failed to fully offset the growing weakness in other businesses, especially the Power Distribution business line and to a lesser extent the High Voltage and Accessories business lines.

Reflecting the decline in demand on European markets, the High Voltage business line's nine-month sales posted a slightly negative trend, like in the same period of 2012. This has been the combined result of projects awarded to Prysmian in markets with growing energy infrastructure requirements, such as the Middle East, along with a number of projects for European utilities on domestic markets (in particular TenneT, Terna, EDF), and of the delay in projects planned in Russia due to local political uncertainty. The order book nonetheless provides coverage of sales for the rest of the year and start of the next.

Sales by the Network Components business line were slightly down on the same period last year, with a decline in volumes of high voltage accessories on the major European domestic markets and stable volumes for medium and low voltage products. In contrast, sales on the Chinese market reported a steep decline due to lower demand accompanied by growing price pressure in the face of stiff local competition.

Sales by the Submarine business line increased on the prior year, in line with forecasts for the major projects acquired. The main projects on which work was performed during the period were Messina II (Italy), the Helwin 1/2, Sylwin 1 and Borwin 2 offshore wind farm projects in Germany, as well as continuation of the Western HVDC Link project in the United Kingdom, work on which started during the third quarter of 2012.

The value of the Group's Submarine order book at the end of the first nine months of 2013 has stayed in line with the end of June, providing sales visibility for a period of about three years. The high level of the order book has been achieved thanks to new contracts awarded, during the year for interconnectors in the English Channel (Normandie 3), in the Balearic Islands (Mallorca-Ibiza), and between the island of Capri and Torre Annunziata and to contracts for offshore wind platform connections (DolWin3, Deutsche Bucht) and for the supply and installation of submarine cables for the offshore operations of ExxonMobil Corporation in the United States.

In order to satisfy these contracts, investments have been made to expand production capacity at the Pikkala plant in Finland, already operational at the end of 2011, and at the Arco Felice plant in Italy.

Thanks to the excellent performance of the Submarine cables business and the good mix of High Voltage underground business, and despite the continued weakness of Power Distribution, adjusted EBITDA for the

Utilities business area increased in the first nine months of 2013, from Euro 185 million in September 2012 to Euro 192 million in September 2013.

TRADE & INSTALLERS

(in millions of Euro)					
	9 months 2013	9 months 2012	% change	% organic sales change	FY 2012
Sales to third parties	1,471	1,653	-11.0%	-5.1%	2,159
Adjusted EBITDA	61	62			77
% of sales	4.1%	3.7%			3.6%
Adjusted operating income	41	41			49
% of sales	2.8%	2.5%			2.3%

The Prysmian Group produces a comprehensive range of rigid and flexible low voltage cables for distributing power to and within residential and non-residential buildings in compliance with international standards. Product development and innovation particularly focuses on high performance cables, such as Fire-Resistant cables and Low Smoke zero Halogen (LSOH) cables, which are used in all those applications where safety must be guaranteed. In fact, in the event of fire, Fire-Resistant cables continue to operate and Low Smoke zero Halogen cables have reduced emissions of toxic gas and smoke.

During the past year the range of products and services has been further extended and specialised with the addition of cables for infrastructure such as airports, ports and railway stations.

Prysmian Group's customers for these products cover a wide spectrum, from international distributors and buying syndicates to installers and wholesalers.

MARKET OVERVIEW

The reference markets have distinct geographical characteristics (despite international product standards) both in terms of customer and supplier fragmentation and the range of items produced and sold.

Construction industry demand, already under pressure at the end of 2012, has declined even further in Central, Southern and Eastern Europe during the first nine months of 2013, while remaining more stable in the Nordic region.

Like in the second half of 2012, persistent uncertainty about the construction industry's future prospects has prevailed over the positive effects of lower metal and commodity prices; as a result, the largest industry players have continued to maintain minimum stocks and constant pressure on sales prices.

In Europe, countries like Spain and Italy have particularly suffered because of the negative impact on the property market of severe restrictions on bank credit. In addition, even Germany and the Netherlands have been affected by a downturn in demand for new build, resulting in downward price pressures.

The first nine months of 2013 have confirmed the downturn in North American markets – already affected by flat demand for products serving infrastructure construction – due to delays in confirming tax incentives for energy-efficient buildings.

By contrast, markets in South America have confirmed an upward trend in volumes compared with the same period last year, driven by both the industrial and residential construction sectors.

Lastly, the first nine months of 2013 have confirmed the dip in demand in the Australian construction market, which began in the second half of last year.

FINANCIAL PERFORMANCE

Sales to third parties by the Trade & Installers business area amounted to Euro 1,471 million at 30 September 2013, compared with Euro 1,653 million in the same period of 2012, posting a negative change of Euro 182 million (-11.0%) due to the combined effect of the following main factors:

- negative change of Euro 45 million (-2.7%) in sales prices due to fluctuations in metal prices;
- negative organic sales growth of Euro 85 million (-5.1%), due to the general downturn in Central Mediterranean European countries and North America that was only partially offset by the growth in sales volumes in South America;
- negative exchange rate effects of Euro 52 million (-3.2%).

During the first nine months of 2013, Prysmian Group has continued its strategy of focusing on commercial relationships with top international customers and its development of tactical actions to avoid losing sales opportunities, by differentiating its offer in the various markets.

This has led to a very selective commercial strategy, focused on improving the sales mix in favour of products for the "safety of people and property" (Fire resistant/LSOH), but also on accepting, if necessary, a reduction of market share in low-margin markets.

This strategy has allowed the Group to mitigate the decline in profitability caused by falling metal prices.

In North America, despite the downturn in demand, Prysmian Group has enjoyed an increase in profitability due to improved sales mix and the achievement of manufacturing efficiencies at its Canadian production site in Prescott.

Prysmian Group has also strengthened its position in South America, where it has managed to increase its market share while defending prices thanks to its wide range of products.

The combined factors described above have resulted in an adjusted EBITDA in the first nine months of 2013 of Euro 61 million, staying basically in line with the prior year equivalent figure of Euro 62 million (-1.6%).

INDUSTRIAL

(in millions of Euro) 9 months 2013 9 months 2012 % change % organic FY 2012 sales change 1,340 1,371 -2.3% 3.0% 1,801 Sales to third parties Adjusted EBITDA 97 101 139 7.3% 7.7% % of sales 7.2% Adjusted operating income 71 70 99 % of sales 5.3% 5.1% 5.5%

The extensive product range, developed specifically for the Industrial market, stands out for the highly customised nature of the solutions offered. These products serve a broad range of industries, including Oil&Gas, Transport, Infrastructure, Mining and Renewable Energy. Prysmian Group offers integrated, high value-added cabling solutions to its customers, who include world-leading industrial groups and OEMs (Original Equipment Manufacturers), such as ABB, AKER, Alstom, SNCF, New York City Transit Authority, Petrobras, Peugeot-Citroen, Renault, Siemens and ZPMC.

The continuous specialisation of products and solutions allows them to be customised for specific fields of application, including use in the renewable energy sector, in the extractive, chemicals, transportation, aviation and aerospace industries, as well as in elevators.

Prysmian Group offers solutions to the Oil&Gas industry for both upstream and downstream activities. Its products therefore range from low and medium voltage power and instrumentation/control cables, to multipurpose umbilical cables for transporting energy, telecommunications, fluids and chemicals when connecting submarine sources and collectors to FPSO (Floating, Production, Storage and Offloading) platforms.

In the transport sector, Prysmian Group cables are used in the construction of trains, ships and motor vehicles; in the infrastructure sector, the principal applications for its cables are found in railways, docks and airports. The product range also includes cables for the mining industry and for applications in the renewable energy sector. Prysmian Group also supplies cables able to withstand high radiation environments for use in military applications and nuclear power stations.

MARKET OVERVIEW

Trends on industrial cable markets in the first nine months of 2013 were generally in line with those in the first half of the year, despite inconsistencies between the various business lines and large differences between the diverse geographical areas.

As already seen with the Accessories business, the common trend, even in the industrial cables business, is one of more fragmented and erratic demand, concentrated on smaller scale but technologically more complex projects than in the past, accompanied by more exacting requirements regarding quality and after-sales service. Within the industrial business, some market segments are showing stable or growing demand, like the strategic OEM, Elevator and Automotive markets, while others are experiencing a contraction in volumes, like the renewable energy market, which has seen a worldwide slump in demand with the ending or postponement of government incentives to develop solar or onshore wind farms.

Demand in the Oil&Gas and port facilities sectors, which had shown signs of growth in the first half of the year compared with 2012, has reported a sharp downturn due to delays in several projects in the Middle and Far East, while nonetheless remaining strong in South America and Oceania.

Demand in the industrial infrastructure and mineral resources sectors continued to be weak in the first nine months of 2013 compared with the same period in 2012, primarily due to the falling price of commodities.

As far as applications for the transport sector are concerned, the major European players have adopted a cautious stance due to poor visibility as to when to resume investments and to recent deficit-cutting policies in the Eurozone's major economies; demand in other parts of the world has remained buoyant. The North American market has been the exception, with demand for rail transport products considerably stronger than in the prior year equivalent period as a result of urban and suburban railway reconstruction following the hurricane that hit the east coast in the second half of 2012.

The dual trend in demand described above has also been confirmed in the automotive sector. While volumes have increased on the prior year equivalent period in areas outside Europe, mainly the Americas and Asia, the restrictive financial policies in Europe have forced the ending of incentives in support of the automotive industry with a consequent impact on the level of demand in local markets.

Lastly, renewable energy is the sector within the industrial business that has most suffered from a slump in demand. This is primarily the case in Southern Europe, where the restrictive financial policies adopted by the main governments have cut special incentives or made it more difficult to access credit for onshore wind projects, but also in North America, where the suspension of wind energy incentives has led to a sharp drop in demand on the prior year.

FINANCIAL PERFORMANCE

Sales to third parties by the Industrial business area amounted to Euro 1,340 million at 30 September 2013, compared with Euro 1,371 million in the same period of 2012. The reduction of Euro 31 million (-2.3%) is due to the following factors:

- positive organic sales growth of Euro 41 million (+3.0%), largely due to the growth in demand in high value-added businesses despite the slowdown in the renewable energy sector;
- negative change of Euro 5 million (-0.4%) due to non-consolidation of the results of Ravin Cables
 Limited (India) and Power Plus Cable CO LLC (Middle East 49% consolidated) since 1 April 2012;
- negative exchange rate effects of Euro 44 million (-3.3%);
- negative change of Euro 23 million (-1.6%) in sales prices due to fluctuations in metal prices.

In Europe, Prysmian Group has benefited from a solid order book for the top-end OEM sector (cables for Cranes and Mining for Asian markets) and has continued to focus its commercial efforts on the Oil&Gas

industry, where it has been able to benefit from the growth in demand for products targeting the Norwegian and British markets, despite a downturn in exports to energy-producing nations in the Middle East. However, this has managed to only partially offset the dramatic decline in volumes in the renewable energy sector, most evident in Southern Europe.

The strategy of technological specialisation of the solutions offered has allowed Prysmian Group to consolidate its elevator market leadership in North America and to expand into the Chinese and European markets, where it is still underexposed.

As for SURF products, sales of umbilical cables and flexible pipes, manufactured for the South American market at the Vila Velha plant, were in line with the first nine months of 2012 despite the rescheduling of investment projects requiring flexible pipes.

Asia Pacific and Brazil are the regions that have offered the Group the most attractive growth opportunities, thanks to consolidation of its market share in Australia and growth in volumes in Singapore and Brazil after being awarded major international projects in the Offshore Oil&Gas sector.

Adjusted EBITDA came to Euro 97 million at 30 September 2013, down Euro 4 million (-3.9%) on Euro 101 million in the same period of 2012, due to lower volumes in the renewable energy sector and the postponement of projects requiring flexible pipes in South America.

OTHER

	9 months 2013	9 months 2013 9 months 2012	
Sales to third parties	82	99	135
Adjusted EBITDA	3		
Adjusted operating income	1	(2)	(3)

This business area encompasses occasional sales by Prysmian Group operating units of semi-finished products, raw materials or other products forming part of the production process.

These sales are normally linked to local business situations, do not generate high margins and can vary in size from period to period.

TELECOM

(in millions of Euro)

	9 months 2013	9 months 2012	% change	FY 2012
Sales to third parties	945	1,129	-16.3%	1,466
Adjusted EBITDA	91	120	-24.2%	160
% of sales	9.7%	10.6%		10.9%
EBITDA	74	108	-31.5%	138
% of sales	7.8%	9.5%		9.4%
Amortisation and depreciation	(37)	(39)		(56)
Adjusted operating income	54	81	-33.3%	104
% of sales	5.7%	7.3%		7.1%

Reconciliation of EBITDA to Adjusted EBITDA

EBITDA (A)	74	108	-31.5%	138
Non-recurring expenses/(income):				
Company reorganisation	9	7		16
Draka integration costs	-	1		1
Tax inspections	-	2		2
Gains on asset disposals	(1)	-		-
Other net non-recurring expenses	9	2		3
Total non-recurring expenses/(income) (B)	17	12		22
Adjusted EBITDA (A+B)	91	120	-24.2%	160

As partner to leading telecom operators worldwide, Prysmian Group produces and manufactures a wide range of cable systems and connectivity products used in telecommunication networks. The product portfolio includes optical fibre, optical cables, connectivity components and accessories and copper cables.

Optical fibre

Prysmian Group is a leading manufacturer of the fundamental component of every type of optical cable: optical fibre. The Group is in the unique position of being able to use all existing manufacturing processes within its plants: MCVD (Modified Chemical Vapour Deposition), OVD (Outside Vapour Deposition), VAD (Vapour Axial Deposition) and PCVD (Plasma-activated Chemical Vapour Deposition). The result is an optimised product range for different applications. With centres of excellence in Battipaglia (Italy), Eindhoven (Netherlands) and Douvrin (France), and 5 production sites around the world, Prysmian Group offers a wide range of optical fibres, designed and manufactured to cater to the broadest possible spectrum of customer applications, such as single-mode, multimode and specialty fibres.

Optical cables

Optical fibres are employed in the production of standard optical cables or those specially designed for challenging or inaccessible environments. The optical cables, constructed using just a single fibre up to as many as 1728 fibres, can be pulled (or blown) into ducts, buried directly underground or suspended on overhead systems such as telegraph poles or electricity pylons. Cables are also installed in road and rail tunnels, gas and sewage networks and inside various buildings where they must satisfy specific fire-resistant requirements.

Prysmian Group designs cables specially to meet all these needs, including solutions such as Optical Ground Wire (OPGW) protection cables, Rapier (easy break-out), JetNet (mini blown cable), Airbag (dielectric direct buried cable) and many more.

Connectivity

Business and residential customers are demanding ever faster connections that can be provided only by highperformance networks with high standards of fibre management. Prysmian Group supplies passive connectivity solutions that ensure efficient management of optical fibre within networks. Prysmian's highly versatile range of OAsys® products covers every section of the network connection, from overhead and underground installations to optical distribution frames, through to residential buildings where the ultimate goal is Fibre To The Home (FTTH).

FTTx

Growing customer demand for higher bandwidth has seen the deployment of optical fibre moving closer to the end user. Prysmian Group is extremely active in this rapidly growing sector of the market where its approach is based on combining existing technologies - such as the SiroccoXS blown fibre system – with innovative new solutions such as the QuickdrawXS pre-connectorised cable and the new VertiCasaXS system, which provide efficient solutions for deploying fibres in high-rise buildings and multi-dwelling units.

The Group has developed a portfolio of solutions for this market called xsNet. Products such as VerTVxs, RetractaNetxs, EaseNetxs and JetNetxs have been designed to solve telecom infrastructure's most complex problems. Many of the cables used in FTTx/FTTH systems feature Prysmian's bend-insensitive BendBrightxs optical fibre, which has been specially developed for this application.

Copper cables

Prysmian Group also produces a wide range of copper cables for underground and overhead cabling solutions and for both residential and commercial buildings. The product portfolio comprises cables of different capacity, including broadband xDSL cables and those designed for high transmission, low interference and electromagnetic compatibility.

Multimedia Solutions

The Group produces cable solutions for a variety of applications serving communication needs in infrastructure, industry and transport: cables for television and film studios, cables for rail networks such as underground cables for long-distance telecommunications, light-signalling cables and cables for track switching devices, as well as cables for mobile telecommunications antennae.

MARKET OVERVIEW

Forecasts for the optical fibre cables market made at the start of the year predicted that the size of the global market would grow although with large regional differences. In fact, the first nine months of the year have seen demand grow in fast-developing markets (China) and in those with high communication infrastructure needs (India), while markets in Europe have been basically stable. Further to the trend in the second half of 2012, the first nine months of 2013 have seen a sharp drop in demand in North America, due to the ending of government incentives, and in Brazil, where operators are being slow to take advantage of the investment-friendly tax measures just introduced by the government.

The Access/Broadband/FTTx market has grown marginally in the first nine months of 2013, with demand driven by the development of optical fibre communication infrastructure, although the low maturity of these products implies different evolution in demand by geographical area.

The copper cables market is experiencing a slowdown not only because of the economic downturn in the past two years, which has driven some major operators to revise their larger investment projects, but also because of product maturity. The downturn in demand has become increasingly evident during the first nine months of 2013, with high demand for internet access leading the major operators to opt to renew their networks using optical fibre, rather than perform maintenance or upgrade work on existing networks.

FINANCIAL PERFORMANCE

Sales to third parties by the Telecom segment amounted to Euro 945 million at the end of the first nine months of 2013, compared with Euro 1,129 million at 30 September 2012, posting a negative change of Euro 184 million (-16.3%).

This change is attributable to the following factors:

- negative exchange rate effects of Euro 28 million (-2.4%);
- positive change of Euro 15 million (+1.3%) for the line-by-line consolidation of Telcon Fios e Cabos para Telecomuniçaoes S.A. as from the second quarter of 2012;
- negative organic sales growth of Euro 164 million (-14.6%), due to the first-half downturn in demand for optical fibre and copper cables;
- negative change of Euro 7 million (-0.6%) in sales prices due to fluctuations in metal prices.

The nine-month negative organic sales growth primarily reflects the downturn in demand for optical fibre cables in North and South America, which more than offset positive trends driven not only by large-scale projects, such as those started for BT (United Kingdom), Telefonica (Spain) and NBN (Australia), but also by emerging markets and channels, such as Eastern Europe and India. The sudden slump in demand in North America was due to the ending of government investment incentives, while the slowdown in Brazil was due to expectations concerning the introduction of government incentives to support communications infrastructure. The downturn on the copper telecom cables market also had a negative impact on organic sales growth.

Adjusted EBITDA came to Euro 91 million at 30 September 2013, reporting a decrease of Euro 29 million (-24.2%) from Euro 120 million at 30 September 2012.

GROUP STATEMENT OF FINANCIAL POSITION

RECLASSIFIED STATEMENT OF FINANCIAL POSITION

(in	millions	of	Euro)	
		1000000		

	30 September 2013	30 September 2012	Change	31 December 2012	
Net fixed assets	2,215	2,248	(33)	2,311	
Net working capital	855	1,033	(178)	479	
Provisions	(300)	(351)	51	(369)	
Net capital employed	2,770	2,930	(160)	2,421	
Employee benefit obligations	335	310	25	344	
Total equity	1,189	1,174	15	1,159	
of which attributable to non-controlling interests	44	55	(11)	47	
Net financial position	1,246	1,446	(200)	918	
Total equity and sources of funds	2,770	2,930	(160)	2,421	

Net fixed assets amounted to Euro 2,215 million at 30 September 2013, compared with Euro 2,311 million at 31 December 2012, having decreased by Euro 96 million mainly due to the combined effect of the following factors:

- Euro 80 million in investments in property, plant and equipment and intangible assets;
- Euro 124 million in depreciation, amortisation and impairment charges for the period;
- Euro 47 million in negative currency translation differences.

Net working capital of Euro 855 million at 30 September 2013 exceeded the corresponding figure at 31 December 2012 (Euro 479 million) by Euro 376 million (Euro 382 million excluding the impact of the fair value change in derivatives), reflecting the following main factors:

- significant growth in working capital committed in multi-year Submarine projects, linked to their stage of completion relative to the agreed delivery dates;
- increase linked to the greater seasonality of sales in the quarter just ended and those expected in the fourth quarter.

The net financial position of Euro 1,246 million at 30 September 2013 has increased by Euro 328 million since 31 December 2012 (Euro 918 million), mainly reflecting the following factors:

- negative impact of Euro 435 million from changes in working capital;
- payment of Euro 48 million in taxes;
- net operating investments of Euro 73 million;
- receipt of Euro 8 million in dividends;
- payment of Euro 91 million in net finance costs;
- payment of Euro 92 million in dividends;
- positive cash flow from operating activities (before changes in net working capital) of Euro 359 million.

NET WORKING CAPITAL

The main components of net working capital are analysed in the following table:

	30 September 2013	30 September 2012	Change	31 December 2012
Inventories	1,003	1,065	(62)	897
Trade receivables	1,226	1,424	(198)	1,163
Trade payables	(1,398)	(1,479)	81	(1,450)
Other receivables/(payables)	37	11	26	(124)
Net operating working capital	868	1,021	(153)	486
Derivatives	(13)	12	(25)	(7)
Net working capital	855	1,033	(178)	479

Net operating working capital amounted to Euro 868 million (11.6% of sales) at 30 September 2013, compared with Euro 486 million (6.3% of sales) at 31 December 2012.

NET FINANCIAL POSITION

The following table provides a detailed breakdown of the net financial position:

	30 September 2013	30 September 2012	Change	31 December 2012
Long-term financial payables				
Term loan facility	584	1,010	(426)	946
Bank fees	(5)	(13)	8	(11)
Bond	398	397	1	398
Convertible bond	261	-	261	-
Derivatives	22	37	(15)	35
Other financial payables	84	80	4	100
Total long-term financial payables	1,344	1,511	(167)	1,468
Short-term financial payables				
Term loan facility	1	69	(68)	125
Bond	10	10	-	15
Convertible bond	-	-	-	-
Securitization	-	109	(109)	75
Revolving facility - Credit Agreement	153	4	149	4
Derivatives	5	11	(6)	7
Other financial payables	164	218	(54)	142
Total short-term financial payables	333	421	(88)	368
Total financial liabilities	1,677	1,932	(255)	1,836
Long-term financial receivables	9	9		9
Long-term bank fees	1	5	(4)	4
Short-term financial receivables	13	8	5	7
Short-term derivatives	2	4	(2)	3
Short-term bank fees	5	4	1	5
Financial assets held for trading	80	26	54	78
Cash and cash equivalents	321	430	(109)	812
Total financial assets	431	486	(55)	918
Net financial position	1,246	1,446	(200)	918

STATEMENT OF CASH FLOWS

	9 months 2013	9 months 2012	Change	FY 2012	
EBITDA	410	402	8	546	
Changes in provisions (including employee benefit obligations)	(45)	8	(53)	13	
(Gains)/losses on disposal of property, plant and equipment,			. ,		
intangible assets and non-current assets	(6)	(4)	(2)	(14)	
Net cash flow provided by operating activities (before					
changes in net working capital)	359	406	(47)	545	
Changes in net working capital	(435)	(460)	25	75	
Taxes paid	(48)	(57)	9	(74)	
Net cash flow provided/(used) by operating activities	(124)	(111)	(13)	546	
Acquisitions	-	(35)	35	(86)	
Net cash flow used in operational investing activities	(73)	(89)	16	(141)	
Net cash flow provided by financial investing activities ⁽¹⁾	8	5	3	8	
Free cash flow (unlevered)	(189)	(230)	41	327	
Net finance costs	(91)	(97)	6	(129)	
Free cash flow (levered)	(280)	(327)	47	198	
Increases in share capital and other changes in equity	-	1	(1)	1	
Dividend distribution	(92)	(45)	(47)	(45)	
Net cash flow provided/(used) in the period	(372)	(371)	(1)	154	
Opening net financial position	(918)	(1,064)	146	(1,064)	
Net cash flow provided/(used) in the period	(372)	(371)	(1)	154	
Convertible bond equity component	39	-	39	-	
Other changes	5	(11)	16	(8)	
Closing net financial position	(1,246)	(1,446)	200	(918)	

(1) This does not include cash flow relating to "Financial assets held for trading" and non-instrumental "Available-for-sale financial assets", classified in the net financial position.

Net cash flow provided by operating activities (before changes in net working capital) amounted to Euro 359 million at the end of the first nine months of 2013.

This cash flow was negatively impacted by the increase of Euro 435 million in net working capital described earlier. Therefore, after deducting Euro 48 million in tax payments, net cash flow from operating activities in the period was a negative Euro 124 million.

Net operating investments in the first nine months of 2013 amounted to Euro 73 million and mainly refer to expansion of production capacity for high voltage cables in Russia and China and for submarine cables in Italy and Finland, and to the investment in the Telecom segment in Romania, which has become one of Europe's new centres of excellence for optical cables for the telecom industry, and in China.

ALTERNATIVE PERFORMANCE INDICATORS

In addition to the standard financial reporting formats and indicators required under IFRS, this document contains a number of reclassified statements and alternative performance indicators. The purpose is to help users better evaluate the Group's economic and financial performance. However, these statements and indicators should not be treated as a substitute for the standard ones required by IFRS. The alternative indicators used for reviewing the income statement include:

• Adjusted net profit/(loss): net profit/(loss) before non-recurring income and expenses, the fair value change in metal derivatives and in other fair value items, the effect of currency and interest rate derivatives, exchange rate differences, non-monetary interest on the convertible bond and the related tax effects;

• Adjusted operating income: operating income before non-recurring income and expenses and the fair value change in metal derivatives and in other fair value items, as reported in the consolidated income statement. The purpose of this indicator is to present the Group's operating profitability without the effects of events considered to be outside its recurring operations;

• **EBITDA**: operating income before the fair value change in metal price derivatives and in other fair value items and before amortisation, depreciation and impairment. The purpose of this indicator is to present the Group's operating profitability before the main non-monetary items;

• Adjusted EBITDA: EBITDA as defined above calculated before non-recurring income and expenses, as reported in the consolidated income statement. The purpose of this indicator is to present the Group's operating profitability before the main non-monetary items, without the effects of events considered to be outside the Group's recurring operations;

• **Organic growth**: growth in sales calculated net of changes in the scope of consolidation, changes in metal prices and the effect of exchange rates;

• **ROCE:** the ratio between adjusted operating income and the sum of equity, net financial position and employee benefit obligations.

The alternative indicators used for reviewing the reclassified statement of financial position include:

• Net fixed assets: sum of the following items contained in the statement of financial position:

- Intangible assets
- Property, plant and equipment
- Investments in associates
- Available-for-sale financial assets, net of non-current securities classified as long-term financial receivables in the net financial position
- Net working capital: sum of the following items contained in the statement of financial position:
 - Inventories
 - Trade receivables
 - Trade payables
 - Other non-current receivables and payables, net of long-term financial receivables classified in the net financial position
 - Other current receivables and payables, net of short-term financial receivables classified in the net financial position
 - Derivatives net of financial instruments for hedging interest rate and currency risks relating to financial transactions, classified in the net financial position

- Current tax payables
- Net operating working capital: sum of the following items contained in the statement of financial position:
 - Inventories
 - Trade receivables
 - Trade payables
 - Other non-current receivables and payables, net of long-term financial receivables classified in the net financial position
 - Other current receivables and payables, net of short-term financial receivables classified in the net financial position
 - Current tax payables
- Provisions: sum of the following items contained in the statement of financial position:
 - Provisions for risks and charges current portion
 - Provisions for risks and charges non-current portion
 - Provisions for deferred tax liabilities
 - Deferred tax assets
- Net capital employed: sum of Net fixed assets, Net working capital and Provisions.
- Employee benefit obligations and Total equity: these indicators correspond to Employee benefit obligations and Total equity reported in the statement of financial position.
- Net financial position: sum of the following items:
 - Borrowings from banks and other lenders non-current portion
 - Borrowings from banks and other lenders current portion
 - Derivatives for financial transactions recorded as Non-current derivatives and classified under Long-term financial receivables
 - Derivatives for financial transactions recorded as Current derivatives and classified under Short-term financial receivables
 - Derivatives for financial transactions recorded as Non-current derivatives and classified under Long-term financial payables
 - Derivatives for financial transactions recorded as Current derivatives and classified under Short-term financial payables
 - Medium/long-term financial receivables recorded in Other non-current receivables
 - Bank fees on loans recorded in Other non-current receivables
 - Short-term financial receivables recorded in Other current receivables
 - Bank fees on loans recorded in Other current receivables
 - Short/long-term available-for-sale financial assets, not instrumental to the Group's activities
 - Financial assets held for trading
 - Cash and cash equivalents

Reconciliation between the Reclassified Statement of Financial Position presented in the Directors' Report and the Statement of Financial Position contained in the Consolidated Financial Statements and Explanatory Notes at 30 September 2013

		Note	Partial amounts from financial statements	30 September 2013 Total amounts from financial statements	3 Partial amounts from financial statements	1 December 2012 Total amounts from financial statements
Net fixed assets						
Property, plant and equipment				1,460		1.539
Intangible assets				639		655
Investments in associates				97		99
Available-for-sale financial assets				15		14
Assets held for sale				4		4
Total net fixed assets	Α			2,215		2,311
Net working capital						
Inventories	В			1,003		897
Trade receivables	С			1,226		1,163
Trade payables	D			(1,398)		(1,450)
Other receivables/payables - net of which:	E			37		(124)
Other receivables - non-current			22		28	
Tax receivables		2	13		18	
Receivables from employees		2	2		10	
Other		2	7		9	
Other receivables - current			758		558	
Tax receivables		2	98		100	
Receivables from employees and pension funds		2	8		5	
Advances to suppliers		2	17		26	
Other		2	124		100	
Construction contracts		2	511		327	
Other payables - non-current			(29)		(27)	
Tax and social security payables		10	(13)		(14)	
Accrued expenses		10	(3)		(3)	
Other		10	(13)		(10)	
Other payables - current			(668)		(654)	
Tax and social security payables		10	(86)		(96)	
Advances from customers		10	(203)		(219)	
Payables to employees		10	(75)		(68)	
Accrued expenses		10	(136)		(137)	
Other		10	(168)		(134)	
Current tax payables			(46)		(29)	
Total operating working capital	F = B+C+D+E			868		486
Derivatives	G		(13)		(7)	
of which:						
Forward currency contracts on commercial transactions (cash flow hedges) - current		4	1		(2)	
Forward currency contracts on commercial transactions - current		4	3			
Metal derivatives - non-current		4	(3)		(3)	
Metal derivatives - current		4	(14)		(2)	
Total net working capital	H = F+G			855		479

Provisions for risks and charges - non-current Provisions for risks and charges - current Deferred tax assets Deferred tax liabilities Total provisions I Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests O Term loan facility Bank fees Credit Agreements O Non convertible Bond Convertible Bond Convertible bond Derivatives Of which: Interest rate swaps Other payables of which:	Note	Partial amounts from financial statements	Total amounts from financial statements (47) (308) 159 (104) (300) 2,770 335 1,189 44	Partial amounts from financial statements	Total amounts from financial statements (76) (325) 127 (95) (369) 2,421 344
Provisions for risks and charges - current Deferred tax assets Deferred tax liabilities Total provisions I Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests Net financial position Total long-term financial payables O Term loan facility Bank fees Credit Agreements Non convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables			(308) 159 (104) (300) 2,770 335 1,189		(325) 127 (95) (369) 2,421
Deferred tax assets Deferred tax liabilities Total provisions I Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests N Equity attributable to non-controlling interests O Term loan facility Bank fees Credit Agreements O Non convertible Bond Convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables O			159 (104) (300) 2,770 335 1,189		127 (95) (369) 2,421
Deferred tax liabilities Total provisions I Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests N Net financial position Total long-term financial payables Term loan facility Bank fees Credit Agreements O Non convertible Bond Convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables O			(104) (300) 2,770 335 1,189		(95) (369) 2,421
Total provisions I Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests N Net financial position Total long-term financial payables Term loan facility Bank fees Credit Agreements O Non convertible Bond Convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables O			(300) 2,770 335 1,189		(369) 2,421
Net capital employed L = A+H+I Employee benefit obligations M Total equity N Equity attributable to non-controlling interests N Equity attributable to non-controlling interests O Term loan facility Bank fees Credit Agreements O Non convertible Bond Convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables O			2,770 335 1,189		2,421
Employee benefit obligations M Total equity N Equity attributable to non-controlling interests N Equity attributable to non-controlling interests O Total long-term financial payables O Term loan facility Bank fees Credit Agreements O Non convertible Bond O Convertible bond Derivatives of which: Interest rate swaps Other payables O			335 1,189		
Image: Second			1,189		344
Total equity N Equity attributable to non-controlling interests Equity attributable to non-controlling interests Net financial position Total long-term financial payables O Term loan facility Bank fees O Terdit Agreements Non convertible Bond O Convertible Bond Derivatives O Output: Interest rate swaps O Other payables O O			1,189		
Equity attributable to non-controlling interests Net financial position Total long-term financial payables 0 Term loan facility Bank fees Credit Agreements Non convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables					1,159
Total long-term financial payables O Term loan facility					47
Total long-term financial payables O Term loan facility					
Bank fees Credit Agreements Non convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables			1,344		1,468
Credit Agreements Non convertible Bond Convertible bond Derivatives of which: Interest rate swaps Other payables		584		946	
Non convertible Bond Convertible bond Derivatives of which: Interest rate sweps Other payables		(5)		(11)	
Non convertible Bond Convertible bond Derivatives of which: Interest rate sweps Other payables		579		935	
Derivatives of which: Interest rate swaps Other payables	9	398		398	
of which: Interest rate swaps Other payables	9	261		-	
Interest rate sweps Other payables		22		35	
Other payables	4	22			
	4				
		84		100	
Finance lease obligations	9	11		12	
Other financial payables	9	73		88	
Short-term financial payables P			333		368
Term loan facility	9	1		126	
Bank fees	9	-		(1)	
Non convertible Bond	9	10		15	
Securitization	9	-		75	
Revolving facility - Credit Agreement	9	153		4	
Derivatives		5		7	
of which: Forward currency contracts on financial transactions					
	4	5		7	
Other payables of which:		164		142	
Finance lease obligations		2		2	
Other financial payables	9	162		140	
Total financial liabilities Q = O+P		102	1,677	140	1,836
Long-term financial receivables R	2	(9)		(9)	
Long-term bank fees R	2	(1)		(4)	
Short-term financial receivables R	2	(13)		(7)	
Short-term derivatives R		(15)		(3)	
of which:				······	
Forward currency contracts on financial transactions (current)	4	(2)		(3)	
Short-term bank fees R	2	(5)		(5)	
Available-for-sale financial assets (current) S			-		-
Financial assets held for trading T			(80)		(78)
Cash and cash equivalents U			(321)		(812)
Total financial assets V = R+S+T+U			(431)		(918)
Total net financial position W = Q+V			1,246		
Total equity and sources of funds			1,240		918

Reconciliation between the principal Income Statement indicators and the Income Statement contained in the Consolidated Financial Statements and Explanatory Notes at 30 September 2013

(in millions	of	Euro)
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Adjusted operating income

	Note	9 months 2013 Amounts from	9 months 2012* Amounts from
Sales	Α	income statement 5,488	income statement 5,930
Change in inventories of work in progress, semi-finished and finished goods		83	69
Other income		52	33
Raw materials, consumables used and goods for resale		(3,526)	(3,964)
Personnel costs		(721)	(781)
Other expenses		(975)	(899)
Operating costs	В	(5,087)	(5,542)
Fair value stock options	С	9	14
EBITDA	D = A+B+C	410	402
Other income			
of which non-recurring other income	Е	12	3
Personnel costs			
of which non-recurring personnel costs	F	(20)	(47)
Other expenses			
of which non-recurring other expenses	G	(26)	(22)
Change in inventories of work in progress, semi-finished and finished goods			
of which non-recurring change in inventories of work in progress, semi-finished and finished goods	1	-	-
Adjusted EBITDA	H = D-E-F-G-I	444	468
(in millions of Euro)			
	Note	9 months 2013 Amounts from income statement	9 months 2012* Amounts from income statement
Operating income	Α	265	295
Non-recurring other income		12	3
Non-recurring personnel costs		(20)	(47)
Non-recurring other expenses		(26)	(22)
Total non-recurring expenses	В	(34)	(66)
Fair value change in metal derivatives	С	(12)	30
Fair value stock options	D	(9)	(14)
Non-recurring amortisation, depreciation and impairment	E	(9)	(4)

(*) The previously published prior year comparative figures have been the subject of a restatement following the introduction of IAS 19 (revised). This restatement has resulted in the recognition of Euro 1 million in additional finance costs in the first nine months of 2012.

F=A-B-C-D-E

329

349

SIGNIFICANT EVENTS AFTER THE REPORTING PERIOD

On 1 October 2013, Prysmian Group signed a major frame agreement with Petrobras, the Brazilian oil company, worth some USD 260 million for the design and supply of umbilical systems for use in offshore oil extraction.

The contract consists of a frame agreement for 360 km of Umbilicals in 16 different cross sections and related accessories, offshore services and qualifications, worth a total of approximately USD 260 million with a 50% minimum guaranteed purchase commitment and placement of the orders within the space of two years. Most of these cables will be used in pre-salt drilling fields.

Petrobras has also granted the Group an extension to 2016 of the existing frame agreement for flexible pipes, worth a total of USD 95 million, of which USD 20 million in orders have already been placed for the Macabu, Jubarte and Marlim Leste fields.

The umbilicals and flexible pipes for the new contracts will be manufactured at the Group's state-of-the-art facilities in Vila Velha, Brazil, a strategically located high-capacity industrial plant entirely devoted to SURF systems (Subsea Umbilicals, Risers and Flowlines).

On 3 October 2013, Prysmian Group inaugurated its new medium and high voltage cable production facility in Rybinsk, in the Russian Yaroslavl region, completing the latest step in its expansion plans in Russia.

The acquisition in 2009 of Rybinskelectrocabel, one of Russia's leading cable manufacturers, aimed to develop local production capacity in high-tech business areas such as High Voltage and Industrial cables. The Group's expansion in Russia continued following the merger between Prysmian and Draka, with the integration in 2011 of the St. Petersburg's Neva Cables factory, which makes copper and optical telecom cables.

This USD 55 million investment will allow Prysmian Group to start producing medium and high voltage cables locally, using the cable industry's best-in-class technology and manufacturing processes compliant with the Group's quality standards.

Following approval of the Employee share ownership plan by the shareholders on 16 April 2013, during the month of October 2013 the plan was presented and explained to some 16,000 of the Group's employees in 27 countries. Employees must communicate their participation in the plan by the end of the year, including the amount they intend to invest and method of payment. The total amount raised will be used to purchase the Company's ordinary shares on the Milan Stock Exchange over a period of 5 consecutive business days during the first half of 2014. The number of shares assigned to each participant will be then determined by taking into account the average purchase price of the shares acquired on behalf of participants, the individual investment and the applicable discount percentage.

All those who participate in the plan will also receive an entry bonus of six free shares, taken from the Company's portfolio of treasury shares, only available at the time of first purchase.

The shares purchased by participants, as well as those received by way of discount and entry bonus, will generally be subject to a retention period during which they cannot be sold and the length of which will vary according to local regulations.

On 24 October 2013, Prysmian Group presented the project for the construction of its new Group Headquarters in the Bicocca district of Milan. The building, designed using the very latest in architectural innovations and paying great attention to energy efficiency and sustainability, will provide 22,000 m² in space

and be able to accommodate some 700 people. More than Euro 30 million will be invested to build the complex, which will let the business save about 50% of the current building's yearly operating costs.

BUSINESS OUTLOOK

The macroeconomic environment in the first nine months of 2013 has seriously deteriorated compared with the slowing trend witnessed since the second half of 2011, partly in the wake of the deficit-cutting measures introduced in several Eurozone countries during 2012. This has led to a sharp slowdown in economic activity, initially in the more indebted countries and then spreading to countries in Central and Northern Europe.

In such an economic environment, the Group has forecast weak demand in 2013 for low and medium voltage cables for Utilities and for building wires; within the Industrial market, the business of onshore wind and solar power generation cables is seeing a sharp contraction, also due to non-renewal of or uncertainties about government incentives. In the Telecom sector, the weakness in demand characterising the first nine months of the year is expected to remain for the rest of 2013. Instead, positive developments in demand are confirmed for the high value-added power transmission businesses and for industrial segments like offshore oil & gas, elevators, railway, cranes and marine.

Despite the steady deterioration in the economic environment, the results achieved in the first nine months of the year and the size of the current order book let the Group confirm Adjusted EBITDA for FY 2013 in the range of Euro 600 – 650 million (FY 2012: Euro 647 million). In addition, given the further deterioration in the market compared with previous years, the Prysmian Group has decided in 2013 to step up measures to rationalise and optimise its organisational and manufacturing structure with the goal of achieving Euro 175 million in cumulative synergies from the Draka integration by 2015 (compared with Euro 65 million achieved at the end of 2012), representing an upward revision from the previous target of Euro 150 million. Commercial initiatives have also been started, mainly in the Industrial and Telecom businesses, in order to strengthen the Group's presence in high value-added market segments, with the goal of achieving significant additional sales in these businesses by 2015 specifically thanks to such initiatives.

FORESEEABLE RISKS IN 2013^{*}

The Prysmian Group is exposed in the normal conduct of its business to a number of financial and nonfinancial risk factors which, if they should arise, could have an impact on the Group's results of operations and statement of financial position. Given operating performance in the first nine months of the year and the specific macroeconomic context, the principal risk factors currently foreseeable for the fourth quarter of 2013 are described below according to their nature.

Risks associated with market trends and competitive pressure

Some of the markets for the Group's products, mainly relating to the Trade & Installers business area, the Power Distribution business line and certain applications in the Industrial business area, are subject to cyclical fluctuations in demand and are influenced by overall trends in GDP growth. Demand for products in the energy cables business is also influenced by the spending plans of companies in the Utilities business area and by overall energy consumption, as well as in part by construction industry trends, while demand for products in the telecom cables business is heavily influenced by the spending plans of telecom operators.

The first nine months of 2013 has reported a global reduction in volumes compared with the prior year equivalent period, carrying on the slowing trend in demand witnessed since mid-2012. Despite continued efforts to rationalise the Group's manufacturing structure, plant utilisation has remained well below pre-crisis levels, with a consequent maintenance of competitive pressure on sales prices and therefore on margins.

Although the diversified nature of the Group's markets and products reduces its exposure to cyclical trends in demand on certain markets, it is not possible to exclude a further contraction in demand in coming quarters for the above businesses, which could have a significant impact on the Group's activities, results of operations and statement of financial position.

In the Trade & Installers business area and in the Power Distribution business line, although less so, competitive pressure due to a renewed downturn in demand could translate into greater downward price pressure because many of the products offered by the Group in these sectors are made in compliance with specific industrial standards and are largely interchangeable with those offered by its main competitors, in which case price is a key factor in supplier selection by customers.

Even though the Group believes it will be able to cut costs in the face of contracting sales volumes, it may not be able to reduce them sufficiently to match the possible slide in sales prices, with a consequently negative impact on its activities, results of operations and statement of financial position.

^{*} The risks described in this section are those that, at the date of the present document, the Group believes, if they were to occur, could have a material adverse near-term impact on its activities, financial position, earnings and future prospects. The Group is also exposed to other risk factors that, at the date of the present document, nonetheless appear to be of limited significance.

Exchange rate risk

The Prysmian Group operates internationally and is therefore exposed to exchange rate risk for the various currencies in which it operates (principally the US dollar, British pound, Brazilian real and Qatari riyal).

Exchange rate risk occurs when future transactions or assets and liabilities recognised in the statement of financial position are denominated in a currency other than the functional currency of the company which undertakes the transaction.

To manage exchange rate risk arising from future trade transactions and from the recognition of foreign currency assets and liabilities, most Prysmian Group companies use forward contracts arranged by Group Treasury, which manages the various positions in each currency. However, since Prysmian prepares its consolidated financial statements in Euro, fluctuations in the exchange rates used to translate the financial statements of subsidiaries, originally expressed in a foreign currency, could affect the Group's results of operations and statement of financial position.

Interest rate risk

Changes in interest rates affect the market value of the Prysmian Group's financial assets and liabilities as well as its net finance costs. The interest rate risk to which the Group is exposed is mainly on long-term financial liabilities, carrying both fixed and variable rates.

Fixed rate debt exposes the Group to a fair value risk. The Group does not operate any particular hedging policies in relation to the risk arising from such contracts since it considers this risk to be immaterial. Variable rate debt exposes the Group to a rate volatility risk (cash flow risk). The Group uses interest rate swaps (IRS) to hedge this risk, which transform variable rates into fixed ones, thus reducing the rate volatility risk. Under such IRS contracts, the Group agrees with the other parties to swap on specific dates the difference between the contracted fixed rates and the variable rate calculated on the loan's notional value. A potential rise in interest rates, from the record lows reached in recent years, is a risk factor in coming quarters.

Risks associated with fluctuations in raw material prices

The principal raw material used for making the Prysmian Group's products is copper. The other raw materials used are aluminium, lead and steel, as well as various petroleum derivatives, such as PVC and polyethylene.

All raw materials have experienced particularly significant price fluctuations in recent years, which could continue in coming quarters. The Group neutralises the impact of possible rises in the price of copper and its other principal raw materials through automatic sales price adjustment mechanisms or through hedging activities; the exception is petroleum derivatives (polyethylene, plastifying PVC, rubber and other chemical products), where the risk cannot be offset through hedging. Established commercial practice and/or the structural characteristics of the markets concerned mean that hedging of certain products (mainly in the Trade & Installers business area) involves the periodic updating of price lists (since it is not possible to use automatic sales price adjustment mechanisms). In such cases, it is possible that, in the current market context, the Prysmian Group would be unable to quickly pass on the impact of fluctuations in raw material prices to sales prices. In particular, in the case of petroleum derivatives, it is standard practice for changes in purchase price to systematically lag behind changes in the petroleum price.

More generally, depending on the size and speed of copper price fluctuations, such fluctuations may have a significant impact on customers' buying decisions particularly in the Trade & Installers business area and the Power Distribution business line and certain lines in the Industrial area more exposed to cyclical trends in demand, and on the Group's margins and working capital. In particular, (i) significant, rapid increases and decreases in the copper price may cause absolute increases and decreases respectively in the Group's profit margins due to the nature of the commercial relationships and mechanisms for determining end product prices and (ii) increases and decreases in the copper price may cause increases and decreases respectively in working capital (with a consequent increase or decrease in the Group's net debt).

Risk hedging differs according to the type of business and supply contract, as shown in the following diagram:

Supply Contract	Main Application	Metal influence on Cable Price	Impact	Hedging of Metal Price Fluctuations	Impact
Predetermined delivery date	Projects (Power transmission) Cables for industrial applications (eg. OGP)	Technology and Design content are the main elements of the "solution" offered. Pricing little affected by metals	•	Pricing locked in at order intake Profitability protection through systematic hedging (long order-to-delivery cycle)	
Frame contracts	Cables for Utilities (eg. power distribution cables)	Pricing defined as hollow, thus automatic price adjustment through formulas linked to publicly available metal quotation		Price adjusted through formulas linked to publicly available metal quotation (average last month) Profitability protection through systematic hedging (short order-to-delivery cycle)	
Spot orders	Cables for construction and civil engineering	Standard products, high copper content, limited value added	•	Pricing managed through price lists (frequently updated) Competitive pressure may result in delayed price adjustment Hedging based on forecasted volumes rather than orders	•
HIGH LOW		•		▼	
		Metal price fluctuations are under supply contracts. Hedging is used to systema		bassed through to customers imise profitability risks.	

Risks relating to changes in the legal and regulatory framework

The Prysmian Group, as a manufacturer and distributor of cables, is subject to numerous legal and regulatory requirements in the various countries where it operates, as well as technical regulations, both national and international, applicable to companies operating in the same sector and to products manufactured and marketed by the Group. Environmental protection legislation is particularly important in this regard. Although the Group constantly endeavours to reduce its exposure to environmental risks and has taken out insurance against potential liabilities arising from third-party environmental damage, it is nonetheless possible that not all environmental risks have been adequately identified and that not all the insurance coverage is fully

effective. In particular, the issue of additional regulations applicable to the Group or its products, or changes in the current national and international laws in the segments in which the Group operates, could require the Group to adopt stricter standards or could limit its freedom of action in its own areas of business. These factors could involve compliancy costs, even of significant amounts, for its manufacturing facilities or product specifications.

Risks relating to the Draka Group's integration process

The public offer for all the shares in Draka Holding N.V. was completed on 22 February 2011 with acceptances received from more than 99% of the shares. After the integration process's initial preparatory phase, the new organisational structure was officially launched with effect from July 2011 and will guide the new Group with the goal of promoting both the Prysmian and Draka commercial brands and of realising the expected synergies. Over the course of the integration process Prysmian expects to incur a total of some Euro 250 million in restructuring costs (net of any divestments) and to generate growing cost synergies starting from year one of the integration with the goal of achieving total annual synergies of Euro 175 million by 2015, mainly by reducing fixed costs, by optimising the industrial footprint and procurement, by making organisational savings and improving operating efficiency and optical fibre sourcing, and by exploiting complementarities in the product portfolios.

However, the Group cannot rule out potential difficulties or delays in the integration process and in implementing the new operating processes, with a possible consequent adverse impact both on the timing and amount of expected synergies and restructuring costs.

Risks associated with activities in developing countries

The Prysmian Group operates and has production facilities and/or companies in Asia and Latin America. The Group's activities in these countries are exposed to different risks linked to local regulatory and legal systems, the imposition of tariffs or taxes, political and economic instability, and exchange rate risks.

Significant changes in the macroeconomic, political, tax or legislative framework of such countries could have an adverse impact on the Group's activities, results of operations and statement of financial position.

Risks associated with sources of finance

The effects of the recent major instability in the international banking and financial system could represent a potential risk factor in terms of obtaining financial resources and the associated cost. Prysmian Group believes that it has significantly mitigated such a risk insofar as, in recent years, it has always been able to raise sufficient financial resources, and at a competitive cost. In particular, in March 2013 it completed the placement of a convertible bond with institutional investors for Euro 300 million, with a 1.25% coupon and maturity in March 2018. Previously, in March 2011, the Group had taken advantage of favourable market conditions to enter into a long-term loan agreement for Euro 800 million (Credit Agreement 2011) with a syndicate of major banks. This five-year agreement comprises a loan for Euro 400 million (Term Loan Facility 2011) and a revolving facility for Euro 400 million (Revolving Credit Facility 2011). In addition, the placement of an unrated bond with institutional investors on the Eurobond market was completed in March 2010 for a

nominal total of Euro 400 million with a 5.25% coupon and maturity in April 2015. Lastly, it is recalled that in January 2010 Prysmian entered into a forward start credit agreement for Euro 1,070 million, of which Euro 670 million related to a Term Loan Facility and Euro 400 million to a Revolving Credit Facility, maturing on 31 December 2014. The Term Loan Facility stood at Euro 184 million at 30 September 2013 (for more details, reference should be made to the section on Significant Events during the period).

The annual interest rate on the cash credit facilities is equal to the sum of:

- LIBOR or EURIBOR, depending on the currency;
- an annual spread determined on the basis of the ratio between consolidated net financial position and consolidated EBITDA.

As at 30 September 2013, the Group had financial resources, including cash and cash equivalents and undrawn committed credit lines, around of Euro 1 billion.

A detailed analysis of "Borrowings from banks and other lenders" can be found in the Explanatory Notes to the Consolidated Financial Statements.

Financial covenants

The two credit agreements mentioned in the preceding paragraph both contain a series of financial and nonfinancial covenants with which the Group must comply. These covenants could restrict Prysmian's ability to increase its net debt, other conditions remaining equal; should it fail to satisfy one of the covenants, this would lead to a default event which, unless resolved under the terms of the respective agreements, could lead to their termination and/or an early repayment of any amounts drawn down. In such an eventuality, the Group might be unable to repay the amounts demanded early, which in turn would give rise to a liquidity risk.

The financial covenants are measured at the half-year close on 30 June and at the full-year close on 31 December. All covenants, financial and otherwise, were fully observed at 30 June 2013. In particular:

- the ratio between EBITDA and Net finance costs, as defined in the two credit agreements, was
 6.74 (against a required covenant of not less than 4.25x);
- (ii) the ratio between Net Financial Position and EBITDA, as defined in the two credit agreements, was
 1.88 (against a required covenant of below 3.00x).

Furthermore, during February 2011, concurrently with the Draka acquisition, the Group had obtained from the syndicate of financing banks a significant extension to its financial covenants, as reported above, with respect to the previous ones.

As things stand and in view of the above widening of the financial covenants, Prysmian Group believes that it will not have to face this risk in the near future.

Risks relating to legal and tax proceedings

Prysmian S.p.A. and some Prysmian Group companies are currently involved in tax and legal proceedings in connection with their business, involving civil, criminal and administrative actions. In some of these cases, the company might not be able to accurately quantify the potential losses or penalties and, if the proceedings have an adverse outcome, this could even have a material impact on the Group's activities, results of operations and statement of financial position.

More specifically, the European Commission, the US Department of Justice and the Japanese antitrust authority started an investigation in late January 2009 into several European and Asian electrical cable manufacturers to verify the existence of alleged anti-competitive practices in the high voltage underground and submarine cables markets. Subsequently, the Australian Competition and Consumers Commission ("ACCC") and the New Zealand Commerce Commission also started similar investigations. During 2011, the Canadian antitrust authority also started an investigation into a high voltage submarine project dating back to 2006. The investigations in Japan and New Zealand ended in previous years without any sanctions for Prysmian. The other investigations are still in progress. In Australia, the ACCC has filed a case before the Federal Court arguing that Prysmian Cavi e Sistemi S.r.l. and two other companies violated antitrust rules in connection with a high voltage underground cable project awarded in 2003. Prysmian Cavi e Sistemi S.r.l. has filed its objections and presented its preliminary defence.

In Brazil, the local antitrust authority has started an investigation into several cable manufacturers, including Prysmian, in the high voltage underground and submarine cables market (this is the only investigation for which the Group has been unable to estimate the size of the provision). Prysmian has taken steps to present its preliminary defence.

At the start of July 2011, Prysmian received a statement of objection from the European Commission in relation to the investigation started in January 2009 into the high voltage underground and submarine energy cables market. This document contains the Commission's preliminary position on alleged anti-competitive practices and does not prejudge its final decision. Prysmian has submitted its defence which it was also able to present at the hearing before the European Commission held during the month of June 2012. Prysmian has recently provided the Commission, at its request, with information about its 2004 sales in the high voltage underground and submarine cables businesses. In addition, a state of play meeting was held at the start of October between the Company and the European Commission.

Already during 2011, in view of the developments in the European Commission investigation, management believed that it was able to estimate the risk relating to the investigations underway in the various jurisdictions, except for Brazil. As at 30 September 2013 the Prysmian Group has recognised around Euro 202 million in provisions for risks and charges in connection with these investigations. This amount has been determined on the basis of partly subjective considerations and is only an estimate since the outcome of the investigations in progress is still uncertain. It is therefore not possible to exclude that the Group could be required to meet liabilities not covered by the provisions for risks should such litigation have an adverse outcome, with a consequently negative, even material, impact on its activities, results of operations and statement of financial position.

Risks associated with delivery dates, product quality and execution of turnkey contracts

Some supply and/or installation contracts entered into by the Prysmian Group include penalties if the agreed delivery date or qualitative standards are not met.

Turnkey contracts, particularly those relating to the development of submarine links, can include penalties of this kind. The application of such penalties, the obligation to compensate any damages as well as the impact of any delayed delivery or any problems in production on the supply chain and operating costs, could adversely affect the Group's activities, results of operations and statement of financial position.

In order to avert or mitigate such risks the Company conducts extensive testing of cables and accessories before they are delivered and installed, will always attempt to limit its potential contractual liabilities for penalties or damages to the fullest extent possible, and, in addition, also maintains project specific insurance policies during the shipping and assembly phases of all submarine turnkey projects. The scope and level of such insurance policies, however, may in some cases be restricted by the capacity of the relevant insurance markets. As a result, all potential liabilities may not be insured or only insured up to a level which is below any contractually agreed limits.

It is not possible to guarantee that in the future the Group will always manage to fully and promptly meet commitments arising from the occurrence of such risks. However, the Company has not previously received any claims which have resulted in material, and uninsured, adverse effects.

STOCK OPTION PLANS

Information about the evolution of existing stock option plans can be found in Note 23 of the Explanatory Notes.

RELATED PARTY TRANSACTIONS

Related party transactions do not qualify as either atypical or unusual but fall into the normal course of business by Group companies. Such transactions take place under market terms and conditions, according to the type of goods and services provided.

Information about related party transactions, including that required by the Consob Communication dated 28 July 2006, is presented in Note 20 of the Explanatory Notes.

Milan, 6 November 2013

ON BEHALF OF THE BOARD OF DIRECTORS THE CHAIRMAN Massimo Tononi

CONSOLIDATED FINANCIAL STATEMENTS AND EXPLANATORY NOTES

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

(in millions of Euro)

	Note	30 September 2013	of which related parties (Note 20)	31 December 2012*	of which related parties (Note 20)
Non-current assets					
Property, plant and equipment	1	1,460		1,539	
Intangible assets	1	639		655	
Investments in associates		97	97	99	99
Available-for-sale financial assets		15		14	
Derivatives	4	2		3	
Deferred tax assets		159		127	
Other receivables	2	32		41	
Total non-current assets		2,404		2,478	
Current assets					
Inventories	3	1,003		897	
Trade receivables	2	1,226	15	1,163	16
Other receivables	2	776		570	1
Financial assets held for trading	5	80		78	
Derivatives	4	20		16	
Cash and cash equivalents	6	321		812	
Total current assets		3,426		3,536	
Assets held for sale	7	4		4	
Total assets		5,834		6,018	
Equity attributable to the Group:		1,145		1,112	
Share capital	8	21		21	
Reserves	8	1,016		925	
Net profit/(loss) for the period		108		166	
Equity attributable to non-controlling interests:		44		47	
Share capital and reserves		42		44	
Net profit/(loss) for the period		2		3	
Total equity		1,189		1,159	
Non-current liabilities					
Borrowings from banks and other lenders	9	1,322		1,433	
Other payables	10 11	29 47		<u> </u>	
Provisions for risks and charges Derivatives	4	27		41	
	4	104			
Deferred tax liabilities	40		0	95	0
Employee benefit obligations	12	335	8	344	6
Total non-current liabilities		1,864		2,016	
Current liabilities	0	200		004	
Borrowings from banks and other lenders	9	328		361	
Trade payables	10	1,398	3	1,450	7
Other payables	10	668	8	654	8
Derivatives	4	33		24	
Provisions for risks and charges	11	308		325	
Current tax payables		46		29	
Total current liabilities		2,781		2,843	
Total liabilities		4,645		4,859	
Total equity and liabilities		5,834		6,018	
Total equity and liabilities		5,834		6,018	

CONSOLIDATED INCOME STATEMENT

(in millions of Euro)

	Note	9 months 2013	of which related parties (Note 20)	9 months 2012*	of which related parties (Note 20)
Sales of goods and services		5,488	63	5,930	68
Change in inventories of work in progress, semi-finished and finished goods		83		69	
Other income		52		33	
of which non-recurring other income		12		3	
Raw materials, consumables used and goods for resale		(3,526)	(47)	(3,964)	(41)
Fair value change in metal derivatives		(12)		30	
Personnel costs		(721)	(12)	(781)	(11)
of which non-recurring personnel costs		(20)		(47)	
of which personnel costs for stock option fair value		(9)		(14)	
Amortisation, depreciation and impairment		(124)		(123)	
of which non-recurring impairment		(9)		(4)	
Other expenses		(975)		(899)	
of which non-recurring other expenses		(26)		(22)	
Operating income	13	265		295	
Finance costs	14	(339)		(291)	
of which non-recurring finance costs		(20)		(2)	
Finance income	14	225		193	1
Share of income from investments in associates and dividends from other companies		8	8	12	12
Profit/(loss) before taxes		159		209	
Taxes	15	(49)		(61)	
Net profit/(loss) for the period		110		148	
Attributable to:					
Owners of the parent		108		145	
Non-controlling interests		2		3	
Basic earnings/(loss) per share (in Euro)	16	0.51		0.69	
Diluted earnings/(loss) per share (in Euro)	16	0.51		0.69	

CONSOLIDATED INCOME STATEMENT - 3RD QUARTER

(in millions of Euro)

	3rd quarter 2013	3rd quarter 2012*
Sales of goods and services	1,866	2,014
Change in inventories of work in progress, semi-finished and	(19)	(19)
finished goods	(10)	(10)
Other income	23	13
of which non-recurring other income	5	2
Raw materials, consumables used and goods for resale	(1,170)	(1,298)
Fair value change in metal derivatives	25	29
Personnel costs	(232)	(263)
of which non-recurring personnel costs	(8)	(25)
of which personnel costs for stock option fair value	(2)	(5)
Amortisation, depreciation and impairment	(46)	(43)
of which non-recurring impairment	(9)	(3)
Other expenses	(316)	(316)
of which non-recurring other expenses	(5)	(1)
Operating income	131	117
Finance costs	(93)	(98)
Finance income	61	59
Share of income from investments in associates and dividends	2	4
from other companies	2	4
Profit/(loss) before taxes	101	82
Taxes	(32)	(23)
Net profit/(loss) for the period	69	59
Attributable to:		
Owners of the parent	66	56
Non-controlling interests	3	3

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(in millions of Euro)

	9 months 2013	9 months 2012*
Net profit/(loss) for the period	110	148
Comprehensive income/(loss) for the period:		
- items that may be reclassified subsequently to profit or loss:		
Fair value gains/(losses) on cash flow hedges - gross of tax	9	(7)
Fair value gains/(losses) on cash flow hedges - tax effect	(3)	3
Release of cash flow hedge reserve after discontinuing cash flow hedging -		
gross of tax	15	-
Release of cash flow hedge reserve after discontinuing cash flow hedging - tax		
effect	(5)	-
Currency translation differences	(65)	(11)
Total items that may be reclassified, net of tax	(49)	(15)
- items that will NOT be reclassified subsequently to profit or loss:		
Actuarial gains/(losses) on employee benefits - gross of tax	16	(27)
Actuarial gains/(losses) on employee benefits - tax effect	(3)	3
Total items that will NOT be reclassified, net of tax	13	(24)
Total comprehensive income/(loss) for the period	74	109
Attributable to:		
Owners of the parent	74	106
Non-controlling interests	-	3

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME – 3rd quarter

	3rd quarter 2013	3rd quarter 2012*
Net profit/(loss) for the period	69	59
Comprehensive income/(loss) for the period:		
- items that may be reclassified subsequently to profit or loss:		
Fair value gains/(losses) on cash flow hedges - gross of tax	3	(2)
Fair value gains/(losses) on cash flow hedges - tax effect	-	1
Currency translation differences	(33)	(15)
Total items that may be reclassified, net of tax	(30)	(16)
- items that will NOT be reclassified subsequently to profit or loss:		
Actuarial gains/(losses) on employee benefits - gross of tax	-	-
Actuarial gains/(losses) on employee benefits - tax effect	(1)	-
Total items that will NOT be reclassified, net of tax	(1)	-
Total comprehensive income/(loss) for the period	38	43
Attributable to:		
Owners of the parent	37	40
Non-controlling interests	1	3

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

(in millions of Euro)	Share capital	Fair value gains and losses on available-for- sale financial assets	Cash flow hedge reserve	Currency translation reserve	Other reserves*	Net profit/(loss) for the period*	Equity attributable to the Group	Non- controlling interests	Tota
Balance at 31 December 2011	21	-	(17)	(36)	1,210	(136)	1,042	62	1,104
Allocation of prior year net result	-	-	-	-	(136)	136	-	-	-
Capital contributions	-	-	-	-	1	-	1	-	1
Fair value - stock options	-	-	-	-	14	-	14	-	14
Dividend distribution	-	-	-	-	(44)	-	(44)	(1)	(45)
Non-controlling interests acquired in subsidiaries	-	-	-	-	(3)	-	(3)	(9)	(12)
Put option release	-	-	-	-	3	-	3	-	3
Total comprehensive income/(loss) for the period	-	-	(4)	(11)	(24)	145	106	3	109
Balance at 30 September 2012	21	-	(21)	(47)	1,021	145	1,119	55	1,174
Balance at 31 December 2012	21	-	(23)	(62)	1,010	166	1,112	47	1,159
Allocation of prior year net result	-	-	-	-	166	(166)	-	-	-
Dividend distribution	-	-	-	-	(89)	-	(89)	(3)	(92)
Fair value - stock options	-	-	-	-	9	-	9	-	9
Non-monetary component of convertible bond	-	-	-	-	39	-	39	-	39
Total comprehensive income/(loss) for the period	-	-	16	(63)	13	108	74	-	74
Balance at 30 September 2013	21	-	(7)	(125)	1,148	108	1,145	44	1,189

CONSOLIDATED STATEMENT OF CASH FLOWS

(in millions of Euro)

	9 months 2013	of which related parties (Note 20)	9 months 2012*	of which related parties (Note 20)
Profit/(loss) before taxes	159		209	
Depreciation and impairment of property, plant and equipment	99		100	
Amortisation and impairment of intangible assets	25		23	
Net gains on disposal of property, plant and equipment, intangible assets and other non-current				
assets	(6)		(4)	
Share of income from investments in associates	(8)		(12)	
Share-based payments	9		14	
Fair value change in metal derivatives and other fair value items	12		(30)	
Net finance costs	114		98	
Changes in inventories	(136)		(128)	
Changes in trade receivables/payables	(107)	(3)	(166)	(8)
Changes in other receivables/ payables	(192)	1	(171)	(7)
Changes in receivables/payables for derivatives	-		5	
Taxes paid	(48)		(57)	
Utilisation of provisions (including employee benefit obligations)	(88)		(69)	
Increases in provisions (including employee benefit obligations)	43	2	77	4
A. Net cash flow provided by/(used in) operating activities	(124)		(111)	
Acquisitions	-		(35)	(25)
Investments in property, plant and equipment	(68)		(82)	
Disposals of property, plant and equipment and assets held for sale	7		6	
Investments in intangible assets	(12)		(13)	
Investments in financial assets held for trading	(14)		-	
Disposals of financial assets held for trading	3		51	(1)
Investments in associates	-		(1)	(1)
Dividends received	8		6	6
B. Net cash flow provided by/(used in) investing activities	(76)		(68)	
Capital contributions and other changes in equity	-			
Dividend distribution	(92)		(45)	
Proceeds from convertible bond ⁽¹⁾	296		-	
Early repayment of credit agreement	(486)		-	
Finance costs paid ⁽²⁾	(294)		(272)	
Finance income received (3)	203		175	
Changes in net financial payables	97		15	
C. Net cash flow provided by/(used in) financing activities	(276)		(126)	
D. Currency translation gains/(losses) on cash and cash equivalents	(15)		8	
E. Total cash flow provided/(used) in the period (A+B+C+D)	(491)		(297)	
F. Net cash and cash equivalents at the beginning of the period	812		727	
G. Net cash and cash equivalents at the end of the period (E+F)	321		430	

- (1) The Bond became convertible following the resolution adopted by the Shareholders' Meeting on 16 April 2013.
- (2) Finance costs paid of Euro 294 million include Euro 53 million in interest payments in the first nine months of 2013 (Euro 60 million in the first nine months of 2012).
- (3) Finance income received of Euro 203 million includes Euro 5 million in interest income (Euro 13 million in the first nine months of 2012).

EXPLANATORY NOTES

A. GENERAL INFORMATION

Prysmian S.p.A. ("the Company") is a company incorporated and domiciled in Italy and organised under the laws of the Republic of Italy.

The Company has its registered office in Viale Sarca, 222 - Milan (Italy).

Prysmian S.p.A. has been listed on the Italian Stock Exchange since 3 May 2007 and has been included since September 2007 in the FTSE MIB index, comprising the top 40 Italian companies by capitalisation and stock liquidity.

The Company and its subsidiaries (together "the Group" or "Prysmian Group") produce, distribute and sell cables and systems and related accessories for the energy and telecommunications industries worldwide.

Early Repayment of Term Loan Facility 2010

On 22 February 2013 and 15 March 2013, the Prysmian Group made early repayments of Euro 186 million and Euro 300 million respectively against the Term Loan disbursed on 3 May 2012. The first repayment was in respect of repayments due in 2013 (Euro 124 million) and in the first half of 2014 (Euro 62 million), while the second referred to the repayment due in December 2014 (Euro 300 million).

Convertible bond

On 4 March 2013, the Board of Directors approved the placement of an equity-linked bond, referred to as "€300,000,000 1.25 per cent. Equity-Linked Bonds due 2018", maturing on 8 March 2018 and reserved for institutional investors.

The Company completed the placement of the Bonds on 8 March 2013, while their settlement took place on 15 March 2013.

The Shareholders' Meeting held on 16 April 2013 authorised:

- the convertibility of the Bond;
- the proposal to increase share capital for cash, in single or multiple issues with the exclusion of pre-emptive rights, by a maximum nominal amount of Euro 1,344,411.30, by issuing, in single or multiple instalments, up to 13,444,113 ordinary shares of the Company, with the same characteristics as its outstanding ordinary shares, exclusively and irrevocably to serve the Bond's conversion.

The initial conversion price of the Bonds into the Company's existing and/or new issue ordinary shares is Euro 22.3146 per share.

On 3 May 2013, the Company sent a physical settlement notice to holders of the Bonds, granting them the right, with effect from 17 May 2013, to convert them into the Company's existing or new-issue ordinary shares.

On 24 May 2013, the securities were admitted to trading on the unregulated Third Market (MTF) of the Vienna Stock Exchange.

The consolidated financial statements contained herein were approved by the Board of Directors of Prysmian S.p.A. on 6 November 2013.

Note: all the amounts shown in the tables in the following Notes are expressed in millions of Euro, unless otherwise stated.

B. FORM AND CONTENT

The present quarterly financial report has been prepared on a going concern basis, since the directors have assessed that there are no financial, operating or other kind of indicators that might provide evidence of the Group's inability to meet its obligations in the foreseeable future and particularly in the next 12 months.

In particular, the Group's estimates and projections take account of the possible developments in the investigations by the European Commission and other jurisdictions into alleged anti-competitive practices in the High Voltage underground and Submarine cables market, as well as the risk factors described in the Directors' Report, and confirm the Prysmian Group's ability to operate as a going concern and to comply with its financial covenants.

The Company has prepared the present document in compliance with the International Financial Reporting Standards (IFRS) issued by the IASB and recognised by the European Union in Regulation (EC) 1606/2002 of the European Parliament and Council dated 19 July 2002, and specifically in accordance with *IAS 34 – Interim Financial Reporting*, and the instructions issued in implementation of art. 9 of Italian Legislative Decree 38/2005. As permitted by IAS 34, the Group has decided to publish its quarterly consolidated financial statements and associated explanatory notes in a condensed format.

The information contained in the quarterly financial report must be read in conjunction with the annual IFRS consolidated financial statements at 31 December 2012.

B.1 FINANCIAL STATEMENTS AND DISCLOSURES

The Group has elected to present its income statement according to the nature of expenses, whereas assets and liabilities in the statement of financial position are classified as current or non-current. The statement of cash flows has been prepared using the indirect method. The Group has also applied the provisions of Consob Resolution 15519 dated 27 July 2006 concerning financial statement formats and the disclosure requirements of Consob Communication 6064293 dated 28 July 2006.

When preparing the quarterly financial report, management has made judgements, estimates and assumptions that affect the value of revenues, costs, assets and liabilities and the disclosures relating to contingent assets and liabilities at the reporting date. As estimates, these may differ from the actual results obtained in the future. Some valuation processes, particularly more complex ones such as the determination of any impairment losses against the value of property, plant and equipment and intangible assets, are carried out fully only at year end, when all the necessary information is available, unless there are indicators of impairment that require the immediate recognition of a loss.

Restatement of the prior year financial statements in the period

The previously published figures contained in the consolidated financial statements at 31 December 2012 and 30 September 2012, presented in this quarterly financial report for comparative purposes, have been the subject of a restatement following the adoption of *IAS 19 (revised) - Employee Benefits*.

In particular, the items affected by the restatement are "Reserves", "Net profit/(loss) for the period" and "Finance costs". Further details can be found in section B.2 Accounting Standards.

In addition, some reclassifications have been made from "Historical cost" and "Accumulated depreciation/amortisation and impairment" in "Property, plant and equipment" as shown in Note 1. Property, plant and equipment and Intangible assets.

B.2 ACCOUNTING STANDARDS

Accounting standards used to prepare the quarterly financial report

The consolidation principles, the methods applied for translating financial statements into the presentation currency, the accounting standards and the accounting estimates and policies adopted are the same as those used for the consolidated financial statements at 31 December 2012, to which reference should be made for more details, except for:

- 1. income taxes, which have been recognised using the best estimate of the weighted average tax rate for the full year;
- 2. the accounting standards and amendments discussed below, which have been mandatorily applied with effect from 1 January 2013 after receiving endorsement from the competent authorities.

The Group has applied the accounting standard described below to the Bond authorised as convertible by the Shareholders' Meeting on 16 April 2013.

In accordance with *IAS 32 – Financial Instruments: Presentation*, the Bond has been initially recognised at fair value. Convertible bonds are financial instruments with a liability component and an equity component. At the date of issue, the fair value of the liability component is estimated using the current market interest rate for similar non-convertible bonds. The difference between the net issue proceeds and the fair value assigned to the liability component, representing the embedded option to convert the bonds into the Group's shares, is classified in equity as a reserve.

The issue costs are apportioned between the liability component and the equity component according to their respective carrying amounts at the date of issue. The cost apportioned to the equity component is directly deducted from equity.

The interest expense relating to the liability component is calculated using the current market interest rate on similar non-convertible bonds. The difference between this amount and the interest actually paid is added to the carrying amount of the convertible bonds.

In subsequent periods, the equity component is not subject to remeasurement, while the financial liability must be accounted for at amortised cost, using the effective interest method.

Accounting standards, amendments and interpretations applied from 1 January 2013

On 12 May 2011, the IASB issued *IFRS 13 - Fair Value Measurement*, which sets out in a single document the rules defining the fair value concept and its use for measurement purposes in the various circumstances permitted by IFRSs. IFRS 13 also requires specific disclosures about fair value, part of which replace those required by other standards, including *IFRS 7 - Financial Instruments: Disclosures*. Some of these disclosures are specifically required by IAS 34 and so affect the quarterly financial statements.

This standard was published in the Official Journal of the European Union on 29 December 2012 and applies from the commencement date of the first financial year starting on or after 1 January 2013.

The application of this standard is not considered to have a material impact on the Group's financial statements; with reference to the measurement of the value of assets and liabilities, the disclosures required for this quarterly financial report are presented in Section C of these notes.

On 16 June 2011, the IASB issued an amendment to *IAS 1 - Presentation of Financial Statements*. The amendment requires entities to group together items within "Other comprehensive income" based on whether they can or cannot subsequently be reclassified to profit or loss. This document was published in the Official Journal of the European Union on 6 June 2012 and applies to financial years beginning on or after 1 July 2012.

The amendment, applied by the Group as from 1 January 2013, has resulted in changes to the consolidated statement of comprehensive income.

On the same date, the IASB published a revised version of *IAS 19 - Employee Benefits*. The changes made to the standard stipulate that:

- the return on plan assets recognised in net interest expense must be calculated using the discount rate applying to plan liabilities and no longer using the expected rate of return on plan assets;
- past service costs must be recognised immediately in profit or loss in the period a plan is amended and not on a straight-line basis over subsequent periods until such time as the benefits are vested;
- the option to defer the recognition of actuarial gains and losses, under the "corridor method", is eliminated;
- the administration costs of managing plan assets must be recognised in profit or loss at the time the service is received.

This document was published in the Official Journal of the European Union on 6 June 2012 and applies to financial years beginning on or after 1 January 2013, with earlier application permitted.

The Group has applied *IAS 19 (revised)* with effect from 1 January 2013 and so its consolidated financial statements at 31 December 2012 and 30 September 2012, presented in this quarterly financial report for comparative purposes, have been restated.

This restatement has involved recognising Euro 2 million more in finance costs at 31 December 2012, with a consequent adjustment of Euro 2 million to "Net profit/(loss) for the period" and "Reserves", both classified in equity; the adjustment at 30 September 2012 amounts to approximately Euro 1 million. Further information can be found in Note 12. Employee benefit obligations.

The abolition of the corridor method has not involved any consequences for the Group since actuarial gains and losses were already recognised directly in the equity "Reserves".

On 16 December 2011, the IASB published an amendment to *IFRS 7 - Disclosures: Offsetting Financial Assets and Financial Liabilities* which calls for disclosures about rights of set-off between financial assets and liabilities in order to allow users of financial statements to assess the impact of such offsetting on the financial position. The disclosures relate to all financial instruments offset in accordance with IAS 32 and those subject to master netting arrangements and similar agreements.

The document was published in the Official Journal of the European Union on 29 December 2012.

The amendment is applicable retrospectively to the Group with effect from 1 January 2013 and does not entail significant changes for it.

New standards, amendments and interpretations of existing standards, not yet mandatory and not adopted early by the Group.

On 12 November 2009, the IASB issued the first part of a new accounting standard *IFRS 9 – Financial Instruments*, which will supersede *IAS 39 - Financial Instruments: Recognition and Measurement*, IFRS 9 was subsequently reissued on 28 October 2010.

The first part of the new standard addresses the classification of financial instruments and forms part of a three-phase project, whose second and third phases will address the impairment methodology for financial assets and the application of hedge accounting respectively. This new standard, whose purpose is to simplify and reduce the complexity of accounting for financial instruments, classifies financial instruments in three categories that the reporting entity defines according to its business model, and to the contractual characteristics and related cash flows of the instruments in question.

On 16 December 2011, the IASB postponed the effective date of IFRS 9 from 1 January 2013 to 1 January 2015, although earlier application is still permitted.

On 12 May 2011, the IASB issued IFRS 10, IFRS 11 and IFRS 12 and amendments to IAS 27 and IAS 28.

The principal changes are as follows:

IFRS 10 - Consolidated Financial Statements

This standard supersedes *SIC 12 - Consolidation: Special Purpose Entities* and parts of *IAS 27 - Consolidated and Separate Financial Statements.* The objective of the new standard is to define the concept of control and to combine the guidance on consolidation in a single document.

The new definition of control is more detailed and complex than before, and is associated with the continuing existence of all three of the following precise circumstances: power over the investee, exposure or rights to variable returns from involvement with the investee and ability of the investor to use its power over the investee to affect the amount of its return.

IAS 27 - Separate Financial Statements

IAS 27 - Consolidated and Separate Financial Statements has been revised following publication of *IFRS 10 - Consolidated Financial Statements*. All references to consolidation have been removed from the revised standard. Consequently, *IAS 27* addresses only separate financial statements presented by a parent.

IFRS 11 - Joint Arrangements

This document supersedes *IAS 31 - Interests in Joint Ventures* and *SIC 13 - Jointly Controlled Entities: Non-Monetary Contributions by Venturers* and establishes principles for identifying a joint arrangement on the basis of the rights and obligations arising from the arrangement, rather than its legal form. The accounting treatment differs according to whether the arrangement is classified as a joint operation or a joint venture. In addition, the existing policy choice of proportionate consolidation for joint ventures has been eliminated.

IFRS 12 - Disclosure of Interests in Other Entities

This document refers to the disclosures concerning interests in other entities, including subsidiaries, associates and joint ventures.

The objective is to disclose information that enables users of financial statements to evaluate the nature of risks associated with interests in strategic investments (consolidated and otherwise) intended to be held over the medium to long term.

IFRSs 10, 11 and 12 and IAS 27 were published in the Official Journal of the European Union on 29 December 2012 and apply at the latest from the commencement date of the first financial year starting on or after 1 January 2014. The application of these standards will result in the deconsolidation of certain joint ventures: the effects on the Group's accounts are in the process of being defined.

On 16 December 2011, the IASB published amendments to *IAS 32*: *Financial Instruments: Presentation* to clarify the criteria for offsetting financial instruments.

The amendments clarify that:

- the right of set-off between financial assets and liabilities must be available at the financial reporting date and not contingent on a future event;

- this right must be enforceable by all counterparties both in the normal course of business and in the event of insolvency or bankruptcy.

The document was published in the Official Journal of the European Union on 29 December 2012. The amendments are effective for financial years beginning on or after 1 January 2014 and are required to be applied retrospectively.

On 29 May 2013, the IASB issued an amendment to *IAS 36 - Recoverable Amount Disclosures for Non-Financial Assets* to clarify that disclosures about the recoverable amount of impaired assets, apply only to those assets whose recoverable amount is based on fair value less costs of disposal. This amendment is due to come into effect for financial years beginning on or after 1 January 2014.

On 27 June 2013, the IASB published an amendment to *IAS 39 - Novation of Derivatives and Continuation of Hedge Accounting*, which clarifies that it is permitted to continue hedge accounting for a derivative designated as a hedging instrument, where novation is required by legislation/regulation, provided specific conditions are met. This amendment is due to come into effect for financial years beginning on or after 1 January 2014. This amendment will also appear in *IFRS 9 - Financial Instruments*.

B.3 CHANGES IN THE SCOPE OF CONSOLIDATION

The Group's scope of consolidation includes the financial statements of Prysmian S.p.A. (the Parent Company) and of the companies over which it exercises direct or indirect control, which are consolidated from the date when control is obtained until the date when such control ceases.

The following changes took place during the first nine months of 2013:

New company formations

Prysmian Cables y Sistemas de Mexico S. de R. L. de C. V. was formed on 14 May 2013. It is owned by Draka Mexico Holdings S.A. de C.V. (99.97%) and Draka Holding N.V. (0.03%).

Prysmian Netherlands B.V. was formed on 6 June 2013. It is wholly owned by Draka Holding N.V.

Prysmian Netherlands Holding B.V. was formed on 20 June 2013. It is wholly owned by Draka Holding N.V.

Name changes

On 1 February 2013, the Brazilian company Prysmian Optical Fibre Brasil S.A. changed its name to Prysmian Fibras Oticas Brasil Ltda.

On 14 March 2013, the Dutch company Draka Treasury B.V. changed its name to Prysmian Treasury (The Netherlands) B.V.

On 22 March 2013, the British company Global Marine Systems Energy Ltd changed its name to Prysmian PowerLink Services Ltd.

On 1 April 2013, the American company Prysmian Communications Cables and Systems USA, LLC changed its name to Prysmian Cables and Systems USA, LLC.

Mergers

On 1 January 2013, the merger was completed of NKF Vastgoed IV B.V. into NKF Vastgoed Holding B.V.

On 1 January 2013, the merger was completed of NKF Vastgoed Holding B.V., NKF Participatie B.V., NKF Vastgoed B.V. and NKF Vastgoed II B.V. into Draka Communications B.V.

On 1 January 2013, the merger was completed of Cableries Holding B.V. and Fabriek Voor Auto-En Electrotechnische Producten "White Products" B.V. into White Holding B.V.

On 1 January 2013, the merger was completed of Draka Elevator Products B.V. and White Holding B.V. into Draka Nederland B.V.

On 1 January 2013, the merger was completed of Draka Nederland B.V., Draka Beheer B.V. and Beheer-En Beleggingsmaatschappij de Vaartweg B.V. into Draka Holding N.V.

On 2 January 2013, the merger was completed of Draka Beheer IV B.V. into Draka Comteq Fibre B.V.

On 1 April 2013, the merger was completed of Prysmian Power Cables and Systems USA, LLC into Prysmian Communications Cables and Systems USA, LLC, which then changed its name to Prysmian Cables and Systems USA, LLC (See preceding paragraph on "*Name changes*").

On 1 May 2013, the merger was completed of Draka Communications Americas Inc. into Prysmian Cables and Systems USA, LLC.

On 16 May 2013, the merger was completed of Draka Comteq Norway AS into Draka Norsk Kabel AS.

On 16 May 2013, the merger was completed of Fercable S.L. and Prysmian Cables Y Sistemas S.A. into Draka Cables Industrial S.A. (which then changed its name to Prysmian Spain S.A.U.).

On 4 July 2013, the merger was completed of Kabel Keszletertekesito BT into Prysmian MKM Magyar Kabel Muvek Kft.

On 19 July 2013, the merger was completed of Draka Communications B.V. into Kabelbedrijven Draka Nederland BV.

On 1 August 2013, the merger was completed of Plasma Optical Fibre B.V. into Draka Comteq Fibre B.V.

On 19 August 2013, the merger was completed of Bergmann Kabel und Leitungen GmbH into Prysmian Kabel und Systeme GmbH.

On 2 September 2013, the merger was completed of Draka Deutschland Vierte Beteiligungs GmbH into Draka Deutschland GmbH.

On 3 September 2013, the merger was completed of Draka Comteq Germany Holding GmbH into Draka Cable Wuppertal GmbH.

Liquidations

On 22 April 2013, the process of winding up Draka Cableteq Australia PTY Ltd was completed with the company's removal from the local company registry.

Appendix A to these notes contains a list of the companies included in the scope of consolidation at 30 September 2013.

C. FINANCIAL RISK MANAGEMENT

The Group's activities are exposed to various forms of risk: market risk (including exchange rate, interest rate and price risks), credit risk and liquidity risk.

This quarterly financial report does not contain all the information about financial risks presented in the annual financial report at 31 December 2012, which should be consulted for more detailed analysis. With reference to the risks described in the annual financial report at 31 December 2012, there have been no changes in the types of risks to which the Group is exposed or in its policies for managing such risks.

(a) Fair value estimation

Financial instruments are classified according to the following fair value hierarchy:

Level 1: Fair value is determined with reference to quoted (unadjusted) prices in active markets for identical financial instruments;

Level 2: Fair value is determined using valuation techniques where the input is based on observable market data;

Level 3: Fair value is determined using valuation techniques where the input is not based on observable market data.

(in millions of Euro)			30 Septe	mber 2013
	Level 1	Level 2	Level 3	Total
Assets				
Financial assets at fair value				
through profit or loss:				
Derivatives	8	9	-	17
Financial assets held for trading	77	3	-	80
Hedging derivatives	-	5	-	5
Available-for-sale financial assets	-	-	15	15
Total assets	85	17	15	117
Liabilities				
Financial liabilities at fair value				
through profit or loss:				
Derivatives	25	20	-	45
Hedging derivatives	-	15	-	15
Total liabilities	25	35	-	60

There have been no transfers during the third quarter of 2013 between financial assets classified in the different fair value levels.

Financial assets classified in fair value level 3 have reported no significant movements in the first nine months of 2013.

(b) Valuation techniques

Level 1: The fair value of financial instruments listed on an active market is based on market price at the reporting date. The market price used for derivatives is the bid price, while for financial liabilities the ask price is used.

Level 2: Derivative financial instruments classified in this category include interest rate swaps, forward currency contracts and metal derivative contracts that are not quoted in active markets. Fair value is determined as follows:

- for interest rate swaps, it is calculated on the basis of the present value of forecast future cash flows;
- for forward currency contracts, it is determined using the forward exchange rate at the reporting date, appropriately discounted;
- for metal derivative contracts, it is determined using the prices of such metals at the reporting date, appropriately discounted.

Level 3: The fair value of instruments not quoted in an active market is mostly determined using valuation techniques based on estimated discounted cash flows.

Given the short-term nature of trade receivables and payables, their book values, net of any allowance for doubtful accounts, are treated as a good approximation of fair value.

D. SEGMENT INFORMATION

The criteria used for identifying reportable segments are consistent with the way in which management runs the Group.

In particular, segment information is structured in the same way as the report periodically reviewed by the Chief Executive Officer for the purposes of managing the business. In fact, the Chief Executive Officer reviews operating performance by macro type of business (Energy and Telecom), assesses the results of operating segments primarily on the basis of Adjusted EBITDA, defined as earnings (loss) for the period before non-recurring items (eg. restructuring costs), amortisation, depreciation and impairment, finance costs and income, and taxes, and reviews the statement of financial position for the Group as a whole, and not by operating segment.

In order to provide users of the financial statements with clearer information, certain economic data is also reported for the following sales channels and business areas within the individual operating segments: A) Energy operating segment:

1. Utilities: organised in four lines of business, comprising High Voltage, Power Distribution, Accessories and Submarine;

2. Trade & Installers: cables and systems for the trade and installers market for the wiring of buildings and distribution of electricity to or in commercial and residential buildings, including fire-resistant and low smoke halogen-free cables as part of one of the widest and most comprehensive product ranges in the world;

3. Industrial: cables and accessories for special industrial applications based on specific requirements (Specialties&OEM; Oil&Gas; Automotive; Renewables; Surf; Elevator);

4. Other: occasional sales of residual products.

B) Telecom operating segment: produces cable systems and connectivity products used in telecommunication networks. The segment is organised in the following lines of business: optical fibre, optical cables, connectivity components and accessories, OPGW (Optical Ground Wire) and copper cables. All Corporate fixed costs are allocated to the Energy and Telecom segments. Revenues and costs are allocated to each operating segment by identifying all revenues and costs directly attributable to that segment and by allocating indirect costs on the basis of Corporate resources (personnel, space used, etc.) absorbed by the operating segments.

Group operating activities are organised and managed separately based on the nature of the products and services provided: each segment offers different products and services to different markets. Sales of goods and services are analysed geographically on the basis of the location of the registered office of the company that issues the invoices, regardless of the geographic destination of the products sold. This type of reporting does not significantly differ from the breakdown of sales of goods and services by destination of the products being sold. Transfer pricing between segments is determined using the same conditions as applied between Group companies and is generally determined by applying a mark-up to production costs.

D.1 OPERATING SEGMENTS

The following tables present information by operating segment.

(in millions of Euro)							9	months 2013
			Energy			Telecom	Corporate	Group total
	Utilities	Trade & Installers	Industrial	Other	Total			
Sales of goods and services to third parties ⁽¹⁾	1,650	1,471	1,340	82	4,543	945	-	5,488
Adjusted EBITDA (A)	192	61	97	3	353	91	-	444
% of sales	11.7%	4.1%	7.2%		7.8%	9.7%		8.1%
EBITDA (B)	196	51	95	(2)	340	74	(4)	410
% of sales	11.7%	3.5%	7.1%		7.5%	7.8%		7.5%
Amortisation and depreciation (C)	(30)	(20)	(26)	(2)	(78)	(37)	-	(115)
Adjusted operating income (A+C)	162	41	71	1	275	54		329
% of sales	9.8%	2.8%	5.3%		6.0%	5.7%		6.0%
Fair value change in metal derivatives (D)								(12)
Fair value - stock options (E)								(9)
Impairment of assets (F)				-	-			(9)
Operating income (B+C+D+E+F)								265
% of sales								4.8%
Share of income from investments in associates and dividends from other companies					9	(1)		8
Finance costs								(339)
Finance income								225
Taxes								(49)
Net profit/(loss) for the period								110
Attributable to:								
Owners of the parent								108
Non-controlling interests								2

Reconciliation of EBITDA to Adjusted EBITDA

(in millions of Euro)								
EBITDA (A)	192	51	95	(2)	340	74	(4)	410
Non-recurring expenses/(income):								
Company reorganisation	4	8	3	7	22	9	1	32
Antitrust	(3)	-	-	-	(3)	-	-	(3)
Gains on asset disposals	(2)	(1)	(1)	-	(4)	(1)	-	(5)
Environmental remediation and other costs	3	1	-	(2)	2	-	-	2
Other non-recurring expenses	(6)	2	-	-	(4)	9	3	8
Total non-recurring expenses/(income) (B)	(4)	10	2	5	13	17	4	34
Adjusted EBITDA (A+B)	192	61	97	3	353	91	-	444

⁽¹⁾ The sales of the operating segments and business areas are reported net of intercompany transactions, consistent with the presentation adopted in the regularly reviewed reports.

(in millions of Euro)			Energy			Telecom	Corporate	months 2013 Group tota
	Utilities	Trade & Installers	Industrial	Other	Total			
Sales of goods and services to third parties ⁽¹⁾	1,650	1,471	1,340	82	4,543	945	-	5,488
Adjusted EBITDA (A)	192	61	97	3	353	91	-	444
% of sales	11.7%	4.1%	7.2%		7.8%	9.7%		8.1%
EBITDA (B)	196	51	95	(2)	340	74	(4)	410
% of sales	11.7%	3.5%	7.1%	(2)	7.5%	7.8%	(+)	7.5%
Amortisation and depreciation (C)	(30)	(20)	(26)	(2)	(78)	(37)	-	(115)
			·····		·····			
Adjusted operating income (A+C) % of sales	162 9.8%	41 2.8%	71 5.3%	1	275 6.0%	54 5.7%		329 6.0%
Fair value change in metal derivatives (D) Fair value - stock options (E)								(12)
Impairment of assets (F)				-	-			(9)
Operating income (B+C+D+E+F) % of sales								265 4.8%
Share of income from investments in associates and dividends from other companies					9	(1)		8
Finance costs								(339)
Finance income								225
Taxes								(49)
Net profit/(loss) for the period								110
Attributable to: Owners of the parent								108
								2
Non-controlling interests								2

Reconciliation of EBITDA to Adjusted EBITDA

EBITDA (A)	192	51	95	(2)	340	74	(4)	410
Non-recurring expenses/(income):								
Company reorganisation	4	8	3	7	22	9	1	32
Antitrust	(3)	-	-	-	(3)	-	-	(3)
Gains on asset disposals	(2)	(1)	(1)	-	(4)	(1)	-	(5)
Environmental remediation and other costs	3	1	-	(2)	2	-	-	2
Other non-recurring expenses	(6)	2	-	-	(4)	9	3	8
Total non-recurring expenses/(income) (B)	(4)	10	2	5	13	17	4	34
Adjusted EBITDA (A+B)	192	61	97	3	353	91	-	444

^(*) The previously published prior year comparative figures have been the subject of a restatement following the adoption of IAS 19 (revised). Further details can be found in section B.2 Accounting Standards.

⁽¹⁾ The sales of the operating segments and business areas are reported net of intercompany transactions, consistent with the presentation adopted in the regularly reviewed reports.

D.2 GEOGRAPHICAL AREAS

The following table presents sales of goods and services by geographical area.

(in millions of Euro)	9 months 2013	9 months 2012
Sales of goods and services	5,488	5,930
EMEA*	3,474	3,713
(of which Italy)	735	711
North America	750	841
Latin America	488	520
Asia Pacific	776	856

* EMEA = Europe, Middle East and Africa

E. BUSINESS COMBINATIONS

On 5 April 2012, the Prysmian Group acquired, through its subsidiary Draka Cableteq Brasil, the majority 50% controlling interest in the Brazilian company Telcon Fios e Cabos para Telecomuniçaoes S.A., thereby becoming its sole shareholder since the Group already owned 50% of this company. For greater practicality and in the absence of material impacts, the acquisition date of the remaining 50% interest has been taken as 31 March 2012 for accounting purposes, with revenues and expenses consolidated as from 1 April 2012.

In compliance with IFRS 3, the final fair values of the assets, liabilities and contingent liabilities are as follows:

(in millions of Euro)	
Total acquisition cost (A)	21
Dividend distribution (B)	11
Fair value of net assets acquired (C)	26
Goodwill (A)+(B)-(C)	6
Financial outlay for acquisition	32
Cash and cash equivalents held by acquired company	(9)
Acquisition cash flow	23

Details of the fair values of the assets/liabilities acquired are as follows:

(in millions of Euro)

	Fair value
Property, plant and equipment	11
Intangible assets	2
Financial receivables - non-current	3
Inventories	3
Trade and other receivables	16
Trade and other payables	(13)
Provisions for risks	(1)
Borrowings from banks and other lenders	(4)
Cash and cash equivalents	9
Net assets acquired (C)	26

Property, plant and equipment

The fair value measurement has increased the book value of "Plant and machinery" by Euro 5 million.

Intangible assets

The fair value measurement has identified an additional value of Euro 2 million for customer relationships.

The acquisition has given rise to Euro 6 million in goodwill, which has been recorded in "Intangible assets".

If the company had been consolidated from 1 January 2012, its incremental contribution to sales of goods and services would have been Euro 16 million, while its contribution to the result for 2012 would have been Euro 1 million.

On 15 November 2012, the Prysmian Group acquired, through its subsidiary Prysmian UK Group Limited, control of Global Marine Systems Energy Ltd. (now renamed Prysmian PowerLink Services Ltd) from Global Marine Systems Ltd.

The total consideration paid for the acquisition was approximately Euro 52 million, of which Euro 17 million paid to the seller by Prysmian UK Group Limited and Euro 35 million settled by repaying the debt that the company owed to its former shareholder.

Acquisition-related costs, incurred in the previous year, amounted to around Euro 565 thousand and are classified in "Other expenses", before tax effects of Euro 131 thousand.

In compliance with IFRS 3, the fair values of the assets, liabilities and contingent liabilities have been determined on a provisional basis in view of the fact that some estimation processes had been not completed at the reporting date. These measurements may be adjusted over the course of the twelve-month period from the acquisition date.

Details of the cost of acquisition of Prysmian PowerLink Services Ltd (formerly Global Marine Systems Energy Ltd) and the related cash outlay are as follows:

(in millions of Euro)	
Total acquisition cost (A)	52
Price adjustment (B)	3
Fair value of net assets acquired * (C)	-
Goodwill (A)-(B)-(C)	49
Financial outlay for acquisition	52
Cash and cash equivalents held by acquired company	(1)
Acquisition cash flow	51

* The fair values are reported on a provisional basis.

Details of the provisional fair values of the assets/liabilities acquired are as follows:

	Fair value*
Property, plant and equipment	43
Inventories	1
Trade and other receivables	8
Trade and other payables	(16)
Borrowings from banks and other lenders	(11)
Provisions for risks and charges	(26)
Cash and cash equivalents	1
Net assets acquired (C)	-

* The fair values are reported on a provisional basis.

The acquisition has given rise to a provisional amount of Euro 49 million in goodwill; this amount depends on the purchase price, which has also been defined on a provisional basis. The above goodwill is essentially justified by expected synergies relating to submarine system installation projects.

If the company had been consolidated from 1 January 2012, its contribution to sales revenue would have been difficult to determine because its main contracts were transferred and started only just before the acquisition.

1. PROPERTY, PLANT AND EQUIPMENT AND INTANGIBLE ASSETS

Details of these balances and related movements are as follows:

	Property, plant and	Intangible	of which
	equipment	assets	Goodwill
Balance at 31 December 2012	1,539	655	405
Movements in 2013:			
- Business combinations	-	2	2
- Investments	68	12	-
- Disposals	(4)	-	-
- Depreciation, amortisation and impairment	(99)	(25)	-
- Currency translation differences	(42)	(5)	-
- Reclassifications to Assets held for sale	(2)	-	-
- Other	-	-	-
Total movements	(79)	(16)	2
Balance at 30 September 2013	1,460	639	407
- Historical cost	2,292	835	427
- Accumulated depreciation/amortisation and impairment	(832)	(196)	(20)
Net book value	1,460	639	407

	Property, plant and	Intangible	of which
	equipment	assets	Goodwill
Balance at 31 December 2011	1,539	618	352
Movements in 2012:			
- Business combinations	12	9	7
- Investments	82	13	-
- Disposals	(3)	-	-
- Depreciation, amortisation and impairment	(100)	(23)	-
- Currency translation differences	(1)	(2)	
- Other	2	-	
Total movements	(8)	(3)	7
Balance at 30 September 2012	1,531	615	359
- Historical cost	2,309	774	379
- Accumulated depreciation/amortisation and impairment	(778)	(159)	(20)
Net book value	1,531	615	359

A total of Euro 68 million has been invested in property, plant and equipment in the first nine months of 2013. These investments comprise:

- Euro 45 million for projects to increase production capacity and develop new products;
- Euro 8 million for structural work, primarily to bring buildings or entire production lines into line with the latest regulations;
- Euro 13 million for projects to improve industrial efficiency;
- Euro 2 million for projects in the Information Technology area.

Machinery is subject to Euro 15 million in liens in connection with long-term loans (mainly in relation to the Brazilian subsidiaries).

Investments in intangible assets amount to Euro 12 million, most of which for the "SAP Consolidation" project, aimed at harmonising the information system across the Group.

The increase of Euro 2 million in Goodwill is related to finalisation of the values for the acquisition of the majority interest in Telcon Fios and para Telecomuniçaoes Cabos SA. Further details can be found in Section E. Business combinations.

At 30 September 2013 the Prysmian Group has recognised an impairment loss of Euro 9 million against the value of a building owned by Fibre Ottiche Sud – F.O.S. S.r.l. in view of plans for its partial demolition in preparation for subsequent renovation.

There has been no need to recognise any other impairment losses at 30 September 2013. This does not mean that impairment losses, even significant ones, will not emerge when tests are performed in more detail for the purposes of the annual financial statements.

2. TRADE AND OTHER RECEIVABLES

These are detailed as follows:

(in millions of Euro)		30 Septe	mber 2013
	Non-current	Current	Total
Trade receivables	-	1,291	1,291
Allowance for doubtful accounts	-	(65)	(65)
Total trade receivables	-	1,226	1,226
Other receivables:			
Tax receivables	13	98	111
Financial receivables	9	13	22
Prepaid finance costs	1	5	6
Receivables from employees	2	6	8
Pension fund receivables	-	2	2
Construction contracts	-	511	511
Advances to suppliers	-	17	17
Other	7	124	131
Total other receivables	32	776	808
Total	32	2,002	2,034

(in millions of Euro)		31 Decer	nber 2012
	Non-current	Current	Total
Trade receivables	-	1,226	1,226
Allowance for doubtful accounts	-	(63)	(63)
Total trade receivables	-	1,163	1,163
Other receivables:			
Tax receivables	18	100	118
Financial receivables	9	7	16
Prepaid finance costs	4	5	9
Receivables from employees	1	3	4
Pension fund receivables	-	2	2
Construction contracts	-	327	327
Advances to suppliers	-	26	26
Other	9	100	109
Total other receivables	41	570	611
Total	41	1,733	1,774

3. INVENTORIES

These are detailed as follows:

(in millions of Euro)

	30 September 2013	31 December 2012
Raw materials	286	256
of which allowance for obsolete and slow-moving raw materials	(33)	(29)
Work in progress and semi-finished goods	286	231
of which allowance for obsolete and slow-moving work in progress and semi- finished goods	(6)	(5)
Finished goods	431	410
of which allowance for obsolete and slow-moving finished goods	(47)	(44)
Total	1,003	897

4. DERIVATIVES

These are detailed as follows:

(in millions of Euro)

	30 Septe	ember 2013
	Asset	Liability
Non-current		
Interest rate swaps (cash flow hedges)	-	11
Forward currency contracts on commercial transactions (cash flow hedges)	1	1
Total hedging derivatives	1	12
Interest rate swaps	-	11
Metal derivatives	1	4
Total other derivatives	1	15
Total non-current	2	27
Current		
Forward currency contracts on financial transactions (cash flow hedges)	-	-
Forward currency contracts on commercial transactions (cash flow hedges)	4	3
Total hedging derivatives	4	3
Forward currency contracts on commercial transactions	6	3
Forward currency contracts on financial transactions	2	5
Metal derivatives	8	22
Total other derivatives	16	30
Total current	20	33
Total	22	60
(in millions of Euro)		
		ember 2012
	Asset	Liability
Non-current		
		35
Non-current Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges)	-	35
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges)	- 3 3	3
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives		
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps		3 38 -
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives		3
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps Metal derivatives		3 38 - 3
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps Metal derivatives Total other derivatives	3	3 38 - 3 3 3
Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps Metal derivatives Total other derivatives Total non-current	3	3 38 - 3 3 3
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Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps Metal derivatives Total other derivatives Total non-current Current Forward currency contracts on financial transactions (cash flow hedges)	3 3	3 38 - 3 3 41 3 3
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Interest rate swaps (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives Interest rate swaps Metal derivatives Total other derivatives Total non-current Current Forward currency contracts on financial transactions (cash flow hedges) Forward currency contracts on commercial transactions (cash flow hedges) Total hedging derivatives	3 - - 3 - 6 6 3 3	3 38 - 3 3 41 3 3 8 11 3

Total current

24

65

16

19

5. FINANCIAL ASSETS HELD FOR TRADING

Financial assets held for trading basically refer to units in funds that mainly invest in short and medium-term government securities. These assets are mostly held by subsidiaries in Brazil and Argentina as a result of investing temporarily available liquidity in such funds.

6. CASH AND CASH EQUIVALENTS

These are detailed as follows:

(in millions of Euro)

	30 September 2013	31 December 2012	
Cash and cheques	3	7	
Bank and postal deposits	318	805	
Total	321	812	

Cash and cash equivalents, deposited with major financial institutions, are managed through the Group's treasury companies and in its various operating units.

Cash and cash equivalents managed by Group treasury companies amount to Euro 80 million at 30 September 2013, compared with Euro 354 million at 31 December 2012.

7. ASSETS HELD FOR SALE

These are detailed as follows:

(in millions of Euro)

	30 September 2013	31 December 2012
Land	4	4
Buildings	-	-
Plant and machinery	-	-
Total	4	4

The land and the buildings of the St. Jean plant in Canada, reclassified to this line item in the second quarter of 2013, were sold during the third quarter of 2013.

8. SHARE CAPITAL AND RESERVES

Consolidated equity has recorded a decrease of Euro 30 million since 31 December 2012, mainly reflecting the net effect of:

- the increase associated with the recognition of Euro 39 million for the equity component of the convertible Bond;
- negative currency translation differences of Euro 65 million;
- the release of Euro 10 million, net of tax, in gains from the cash flow hedge reserve as a result of discontinuing cash flow hedging, following early repayment of the Term Loan Facility 2010;
- the positive change of Euro 9 million in the share-based compensation reserve linked to the stock option plan;
- the positive change of Euro 13 million in the reserve for actuarial gains on employee benefits;
- the positive post-tax change of Euro 6 million in the fair value of derivatives designated as cash flow hedges;
- the net profit for the period of Euro 110 million;
- the dividend distribution of Euro 92 million.

At 30 September 2013 the share capital of Prysmian S.p.A. comprises 214,591,710 shares with a total value of Euro 21,459,171.

	Ordinary shares	Treasury shares	Total
Balance at 31 December 2011	214,393,481	(3,039,169)	211,354,312
Capital increase (1)	115,300	_	115,300
Treasury shares	-	-	-
Balance at 31 December 2012	214,508,781	(3,039,169)	211,469,612
	Ordinary shares	Treasury shares	Total
Balance at 31 December 2012	214,508,781	(3,039,169)	211,469,612
Capital increase (1)	82,929	-	82,929
Treasury shares	-	-	-
Balance at 30 September 2013	214,591,710	(3,039,169)	211,552,541

Movements in the ordinary shares of Prysmian S.p.A. are as follows:

⁽¹⁾ Capital increase following exercise of part of the options under the Stock Option Plan 2007-2012.

Treasury shares

The treasury shares held at the beginning of the year were acquired under the shareholders' resolution dated 15 April 2008, which gave the Board of Directors the authority for an 18-month maximum period to buy up to 18 million shares. This period was subsequently extended to October 2010 under a resolution adopted on 9 April 2009. The number of treasury shares increased in 2011 following the acquisition of Draka Holding N.V., which holds 10,669 Prysmian S.p.A. shares.

	Number of	Total	% of	Average	Total
	shares	nominal	total	unit	carrying
		value	share	value	value
		(in Euro)	capital	(in Euro)	(in Euro)
At 31 December 2011	3,039,169	303,917	1.42%	9.963	30,279,078
- Purchases	-	-	-	-	-
- Sales	-	-	-	-	-
At 31 December 2012	3,039,169	303,917	1.42%	9.963	30,279,078
- Purchases	-	-	-	-	-
- Sales	-	-		-	-
At 30 September 2013	3,039,169	303,917	1.42%	9.963	30,279,078

The Shareholders' Meeting held on 16 April 2013 authorised a share buy-back and disposal programme. This programme provides the opportunity to purchase, on one or more occasions, a maximum number of ordinary shares whose total cannot exceed 10% of share capital, equal to 18,420,002 ordinary shares as at the date of 16 April 2013, after deducting the treasury shares already held by the Company.

9. BORROWINGS FROM BANKS AND OTHER LENDERS

These are detailed as follows:

(in millions of Euro)		30 Septe	ember 2013
	Non-current	Current	Total
Borrowings from banks and other financial institutions	652	316	968
Bond	398	10	408
Convertible bond	261	-	261
Finance lease obligations	11	2	13
Total	1,322	328	1,650

(in millions of Euro)		31 Dec	ember 2012
	Non-current	Current	Total
Borrowings from banks and other financial institutions	1,023	344	1,367
Bond	398	15	413
Convertible bond	-	-	-
Finance lease obligations	12	2	14
Total	1,433	361	1,794

Borrowings from banks and other financial institutions and Bonds are analysed as follows:

30 September 2013	31 December 2012
580	1,060
388	307
968	1,367
408	413
261	-
1,637	1,780
	580 388 968 408 261

⁽¹⁾ Credit Agreements refer to the following lines: Term Loan Facility 2010 and Term Loan Facility 2011.

Credit Agreement 2010 and Credit Agreement 2011

The Forward Start Credit Agreement (now termed Credit Agreement 2010) was activated on 3 May 2012 after being entered into by the Group on 21 January 2010 with a syndicate of major national and international banks. This credit agreement has replaced the previous "Credit Agreement" entered into on 18 April 2007.

The Credit Agreement 2010 is a long-term agreement (maturing on 31 December 2014), negotiated in advance of its period of use, under which the lenders have provided Prysmian S.p.A. and some of its subsidiaries (the same as in the previous Credit Agreement) loans and credit facilities for a total of Euro 1,070 million, of which Euro 670 million in loans (Term Loan Facility 2010) and Euro 400 million in credit lines (Revolving Credit Facility 2010).

On 22 February 2013 and 15 March 2013, the Prysmian Group made early repayments of Euro 186 million and Euro 300 million respectively against the Term Loan Facility 2010 disbursed on 3 May 2012. The first repayment was in respect of repayments due in 2013 and in the first half 2014, while the second referred to the repayment due in December 2014. More details about the related effects recognised through the income statement can be found in Note 14. Finance income and costs.

The repayment of the Term Loan Facility 2010 ends on 31 December 2014 with a final payment of Euro 184 million.

The "Credit Agreements" line also includes the Credit Agreement 2011, entered into by Prysmian on 7 March 2011 with a syndicate of major banks, for Euro 800 million with a five-year maturity. This agreement comprises a loan for Euro 400 million (Term Loan Facility 2011) and a revolving facility for Euro 400 million (Revolving Credit Facility 2011). The entire amount of the Term Loan Facility 2011 is scheduled for repayment on 7 March 2016.

At 30 September 2013, the fair values of the Credit Agreements 2010 and 2011 approximate the related carrying amounts.

The following tables summarise the committed lines available to the Group at 30 September 2013 and 31 December 2012:

(in millions of Euro)		30	September 2013
	Total lines	Used	Unused
Term Loan Facility 2010	184	(184)	-
Term Loan Facility 2011	400	(400)	-
Revolving Credit Facility 2010	400	(78)	322
Revolving Credit Facility 2011	400	(75)	325
Total Credit Agreements	1,384	(737)	647
Securitization (*)	-	-	-
Total	1,384	(737)	647

(in millions of Euro)			31 December 2012
	Total lines	Used	Unused
Term Loan Facility 2010	670	(670)	-
Term Loan Facility 2011	400	(400)	-
Revolving Credit Facility 2010	400	(4)	396
Revolving Credit Facility 2011	400	-	400
Total Credit Agreements	1,870	(1,074)	796
Securitization	150	(75)	75
Total	2,020	(1,149)	871

^(*) The securitization programme was terminated on 25 July 2013.

The Revolving Credit Facility 2010 and the Revolving Credit Facility 2011 are both intended to finance ordinary working capital requirements, while only the Revolving Credit Facility 2010 can also be used for the issue of guarantees.

The securitization programme was terminated on 25 July 2013 upon reaching its end date.

Bonds

As at 30 September 2013, the Prysmian Group had issued the following bonds:

Non-convertible bond issued in 2010

On 31 March 2010, Prysmian S.p.A. completed the placement of an unrated bond with institutional investors on the Eurobond market for a total nominal amount of Euro 400 million. The bond, with an issue price of Euro 99.674, has a 5-year term and pays a fixed annual coupon of 5.25%. The bond settlement date was 9 April 2010. The bond has been admitted to the Luxembourg Stock Exchange's official list and is traded on the related regulated market.

The non-convertible bond has a fair value of Euro 417 million at 30 September 2013 (Euro 420 million at 31 December 2012).

Convertible bond

On 4 March 2013, the Board of Directors approved the placement of an equity-linked bond, referred to as "€300,000,000 1.25 per cent. Equity-Linked Bonds due 2018", maturing on 8 March 2018 and reserved for institutional investors.

On 16 April 2013, the Shareholders' Meeting authorised the convertibility of the Bond at a value of Euro 22.3146 per share. As a result, the shareholders approved the proposal to increase share capital for cash, in single or multiple issues, with the exclusion of pre-emptive rights under art. 2441, par. 5 of the Italian Civil Code, by a maximum nominal amount of Euro 1,344,411.30, by issuing, in single or multiple instalments, up to 13,444,113 ordinary shares of the Company with the same characteristics as its other outstanding ordinary shares.

The Company will be entitled to redeem the bonds early and in full in the cases detailed in the Bond Regulations, in line with market practice, including:

- (i) at nominal value (plus accrued interest), starting from 23 March 2016, if the price of the Company's ordinary shares rises 130% above the conversion price in a given period of time;
- (ii) at nominal value (plus accrued interest), if at least 85% of the original nominal amount of the Bond is converted, redeemed and/or repurchased;
- (iii) at nominal value (plus accrued interest), if specific changes take place in the tax regime applying to the Bonds.

In the event of a change of control, every bondholder will be entitled to request early redemption at nominal value plus accrued interest.

The convertible Bond has a 5-year maturity ending on 8 March 2018 and pays a fixed annual coupon of 1.25%. The placement of the Bonds was completed on 8 March 2013, while their settlement took place on 15 March 2013.

On 3 May 2013, the Company sent a physical settlement notice to holders of the Bonds, granting them the right, with effect from 17 May 2013, to convert them into the Company's existing or new-issue ordinary shares.

On 24 May 2013, the securities were admitted to trading on the unregulated Third Market (MTF) of the Vienna Stock Exchange.

The accounting treatment for the convertible Bond has resulted in the recognition of an equity component of Euro 39 million and a debt component of Euro 261 million, determined at the bond issue date.

(in millions of Euro)

(2)
(2)
(2)
2
4
261
(39)
300

Other borrowings from banks and financial institutions and Finance lease obligations

The following tables report movements in borrowings from banks and other lenders:

(in millions of Euro)

	Credit Agreements	Non- convertible bond	Convertible bond ⁽²⁾	Other borrowings/ Finance lease obligations	Total
Balance at 31 December 2012	1,060	413	-	321	1,794
Currency translation differences	-	-	-	(13)	(13)
Drawdowns/new funds	-	-	257	208	465
Repayments	(486)	-	-	(115)	(601)
Amortisation of bank and financial fees and other					
expenses (1)	7	-	-	-	7
Interest and other movements	(1)	(5)	4	-	(2)
Total movements	(480)	(5)	261	80	(144)
Balance at 30 September 2013	580	408	261	401	1,650

(in millions of Euro)	Credit Agreements	Non- convertible bond	Convertible bond ⁽²⁾	Other borrowings/ Finance lease obligations	Total
Balance at 31 December 2011	1,070	412	-	380	1,862
Business combinations	-	-	-	5	5
Currency translation differences	(2)	-	-	-	(2)
Drawdowns/new funds	660	-	-	90	750
Repayments	(670)	-	-	(83)	(753)
Amortisation of bank and financial fees and other					
expenses	2	-	-	-	2
Interest and other movements	6	(5)	-	19	20
Total movements	(4)	(5)	-	31	22
Balance at 30 September 2012	1,066	407	-	411	1,884

⁽¹⁾ Includes the accelerated amortisation of Euro 5 million in bank fees following the early repayments of the Credit Agreement 2010.

⁽²⁾ "New funds" pertaining to the convertible bond are stated net of the equity component of Euro 39 million and of Euro 4 million in related expenses.

NET FINANCIAL POSITION

	Note	30 September 2013	31 December 2012
Long-term financial payables			
Term Loan Facilities		584	946
Bank fees		(5)	(11)
Credit Agreements	9	579	935
Bond	9	398	398
Convertible bond	9	261	-
Finance leases	9	11	12
Interest rate swaps	4	22	35
Other financial payables	9	73	88
Total long-term financial payables		1,344	1,468
Short-term financial payables			
Term Loan Facilities	9	1	126
Bank fees	9	-	(1)
Bond	9	10	15
Convertible bond	9	-	-
Finance leases	9	2	2
Securitization	9	-	75
Revolving facility - Credit Agreement	9	153	4
Forward currency contracts on financial transactions	4	5	7
Other financial payables	9	162	140
Total short-term financial payables		333	368
Total financial liabilities		1,677	1,836
Long-term financial receivables	2	9	9
Long-term bank fees	2	1	4
Forward currency contracts on financial transactions (current)	4	2	3
Short-term financial receivables	2	13	7
Short-term bank fees	2	5	5
Financial assets held for trading	5	80	
Cash and cash equivalents	6	321	812
Net financial position		1,246	918

The following table presents a reconciliation of the Group's net financial position to the amount that must be reported under Consob Communication DEM/6064293 issued on 28 July 2006 and under the CESR recommendation dated 10 February 2005 "Recommendations for the consistent implementation of the European Commission's Regulation on Prospectuses":

	Note	30 September 2013	31 December 2012
Net financial position - as reported above		1,246	918
Long-term financial receivables	2	9	9
Long-term bank fees	2	1	4
Net forward currency contracts on commercial transactions	4	(4)	2
Net metal derivatives	4	17	5
Recalculated net financial position		1,269	938

10. TRADE AND OTHER PAYABLES

These are detailed as follows:

(in millions of Euro)		30 Sept	ember 2013
	Non-current	Current	Total
Trade payables	-	1,398	1,398
Total trade payables	-	1,398	1,398
Other payables:			
Tax and social security payables	13	86	99
Advances from customers	-	203	203
Payables to employees	-	75	75
Accrued expenses	3	136	139
Other	13	168	181
Total other payables	29	668	697
Total	29	2,066	2,095

(in millions of Euro)		31 Dec	ember 2012
	Non-current	Current	Total
Trade payables	-	1,450	1,450
Total trade payables	-	1,450	1,450
Other payables:			
Tax and social security payables	14	96	110
Advances from customers	-	219	219
Payables to employees	_	68	68
Accrued expenses	3	137	140
Other	10	134	144
Total other payables	27	654	681
Total	27	2,104	2,131

Trade payables include around Euro 194 million (Euro 204 million at 31 December 2012) for the supply of strategic metals (copper, aluminium and lead), whose payment terms, in some cases, are longer than normal for this type of transaction.

Advances from customers report the liability for construction contracts, amounting to Euro 123 million at 30 September 2013 compared with Euro 129 million at 31 December 2012. This liability represents the amount by which work invoiced exceeds costs incurred plus accumulated profits (or losses) recognised using the percentage of completion method.

11. PROVISIONS FOR RISKS AND CHARGES

These are detailed as follows:

(in millions of Euro)		30 Septe	ember 2013
	Non-current	Current	Total
Restructuring costs	1	15	16
Contractual and legal risks	21	245	266
Environmental risks	5	7	12
Tax inspections	6	7	13
Contingent liabilities	5	-	5
Other risks and charges	9	34	43
Total	47	308	355

(in millions of Euro)		31 De	cember 2012
	Non-current	Current	Total
Restructuring costs	2	38	40
Contractual and legal risks	38	234	272
Environmental risks	4	7	11
Tax inspections	7	5	12
Contingent liabilities	10	-	10
Other risks and charges	15	41	56
Total	76	325	401

The following table reports the movements in these provisions during the period:

(in millions of Euro)							
	Restructuring	Contractual	Environmental	Тах	Contingent	Other risks	Total
	costs	and legal risks	risks	inspections	liabilities	and charges	
Balance at 31 December 2012	40	272	11	12	10	56	401
Business combinations	-	-	-	-	-	1	1
Increases	13	12	4	3	-	8	40
Utilisations	(34)	(9)	-	-	-	(12)	(55)
Releases	(1)	(7)	(3)	-	(5)	(9)	(25)
Currency translation differences	-	(4)	-	-	-	(1)	(5)
Other	(2)	2	-	(2)	-	-	(2)
Total movements	(24)	(6)	1	1	(5)	(13)	(46)
Balance at 30 September 2013	16	266	12	13	5	43	355

The provision for restructuring costs reports a net decrease of Euro 24 million.

In particular, Euro 13 million has been recognised in the period, mainly for projects to restructure certain plants in the Netherlands, Germany, France, Italy and Spain; Euro 34 million of this provision has been utilised, mostly in connection with restructuring projects carried out in Germany, the Netherlands, Spain, Italy, France and Finland.

At 30 September 2013 the value of the provision for contractual and legal risks reports a net decrease of Euro 6 million:

- increases and releases, totalling Euro 5 million, relate to:

a) the risk regarding antitrust investigations underway in various jurisdictions, which has decreased by Euro 3 million, mainly due to exchange adjustments to the portion of the provision in foreign currency; this decrease has taken the total provision to around Euro 202 million at 30 September 2013. More specifically, the European Commission, the US Department of Justice and the Japanese Antitrust authority started an investigation in late January 2009 into several European and Asian electrical cable manufacturers to verify the existence of alleged anti-competitive practices in the high voltage underground and submarine cables markets. Subsequently, the Australian Competition and Consumers Commission ("ACCC") and the New Zealand Commerce Commission also started similar investigations. During 2011, the Canadian antitrust authority also started an investigation into a high voltage submarine project dating back to 2006. The investigations in Japan and New Zealand have ended without any sanctions for Prysmian. The other investigations are still in progress.

In Australia, the ACCC has filed a case before the Federal Court arguing that Prysmian Cavi e Sistemi S.r.l. and two other companies violated antitrust rules in connection with a high voltage underground cable project awarded in 2003. Prysmian Cavi e Sistemi S.r.l. has filed its objections and presented its preliminary defence.

In Brazil, the local antitrust authority has started an investigation into several cable manufacturers, including Prysmian, in the high voltage underground and submarine cables market. Prysmian has taken steps to present its preliminary defence.

At the start of July 2011, Prysmian received a statement of objection from the European Commission in relation to the investigation started in January 2009 into the high voltage underground and submarine energy cables market. This document contains the Commission's preliminary position on alleged anticompetitive practices and does not prejudge its final decision. Prysmian has submitted its defence which it was also able to present at the hearing before the European Commission held during the month of June 2012. Prysmian has recently provided the Commission, at its request, with information about its 2004 sales in the high voltage underground and submarine cables businesses. In addition, a state of play meeting was held at the start of October between the Company and the European Commission.

Already during 2011, in view of the developments in the European Commission investigation, Prysmian decided to estimate the risk relating to the antitrust investigations underway in the various jurisdictions, except for Brazil.

As at 30 September 2013 the amount of the provision recognised in connection with these investigations is approximately Euro 202 million. This provision is the best estimate of the liability based on the information now available even though the outcome of the investigations underway in the various jurisdictions is still uncertain;

- b) a net increase of approximately Euro 6 million for contractual risks;
- c) a net increase of approximately Euro 2 million for employment disputes.

- utilisations of Euro 9 million mostly refer to employment disputes, legal costs relating to antitrust investigations (Euro 1 million) and risks relating to contractual penalties and guarantees for the remainder.

The provisions for other risks and charges report a net decrease of Euro 12 million, of which Euro 7 million in relation to the onerous contracts acquired with Prysmian PowerLink Services Ltd (involving a release for Euro 2 million) and Euro 5 million in relation to the ending of a dispute with an agent of a Brazilian subsidiary (involving a release for Euro 2 million).

Provisions for environmental risks report a net decrease of Euro 1 million, comprising Euro 3 million in releases by one of the American subsidiaries and Euro 4 million in new provisions as a result of analyses performed at some of the Group's sites.

12. EMPLOYEE BENEFIT OBLIGATIONS

These are detailed as follows:

(in millions of Euro)	30 September 2013	31 December 2012
Pension funds	227	241
Employee indemnity liability (Italian TFR)	24	25
Medical benefit plans	25	28
Termination and other benefits	27	29
Incentive plans	32	21
Total	335	344

Movements in employee benefit obligations, excluding the incentive plans, have had an overall impact of Euro 13 million on the period's income statement, of which Euro 6 million classified in personnel costs and Euro 7 million in finance costs.

The adoption of IAS 19 (revised) has had the following effects:

(in millions of Euro)	31 December 2012	30 September 2012	1 January 2012
Reserves	2	1	
Net profit/(loss) for the period	(2)	(1)	
Impact on equity attributable to the Group	-	-	-
	31 December 2012	9 months 2012	
Finance costs	(2)	(1)	
Deferred taxes	-	-	
Net profit/(loss) for the period	(2)	(1)	

The period average headcount and period-end closing headcount are shown below:

	9 months 2013	9 months 2012 (*)
Average number	19,545	20,715
	30 September 2013	31 December 2012
Closing number	19,554	19,896

(*) 2012 restatement.

The calculation of the average for 2012 (restatement) includes 100% of the workforce of companies in which the Prysmian Group has a majority interest as well as those managed by the Group but in which it does not have a majority interest.

On this basis, the headcount numbers exclude Yangtze Optical Fibre and Cable Company Ltd (China).

13. OPERATING INCOME

Operating income is a profit of Euro 265 million in the first nine months of 2013 (compared with a profit of Euro 295 million in the first nine months of 2012) and includes the following non-recurring items and impairment of assets:

(in	millions	of	Euro)
· · · ·		•••	

	9 months 2013	9 months 2012
Company reorganisation	(32)	(51)
Antitrust	3	(3)
Draka integration costs	-	(5)
Tax inspections	-	(3)
Environmental remediation and other costs	(2)	-
Italian pensions reform	-	(1)
Impairment of plant and machinery	-	(4)
Gains on asset disposals	5	3
Other net non-recurring expenses	(8)	(6)
Total non-recurring (expenses)/income	(34)	(70)

14. FINANCE INCOME AND COSTS

Finance costs are detailed as follows:

(in millions of Euro)

	9 months 2013	9 months 2012*
Interest on syndicated loans	9	23
Interest on non-convertible bond	16	16
Interest on convertible bond - non-monetary component	4	-
Interest on convertible bond - monetary component	2	-
Amortisation of bank and financial fees and other expenses	6	7
Interest costs on employee benefits	8	9
Other bank interest	16	24
Costs for undrawn credit lines	3	2
Sundry bank fees	10	8
Non-recurring other finance costs	5	2
Other	20	15
Finance costs	99	106
Non-recurring net losses on interest rate swaps	15	-
Losses on derivatives	15	-
Foreign currency exchange losses	225	185
Total finance costs	339	291

^(*) The previously published prior year comparative figures have been the subject of a restatement following the adoption of IAS 19 (revised). Further details can be found in section B.2 Accounting Standards.

Non-recurring other finance costs report Euro 5 million for the accelerated amortisation of bank fees relating to the Credit Agreement 2010, after making a total of Euro 486 million in early repayments against this loan in the months of February and March 2013. The early repayment has led to the discontinuance of cash flow hedges, resulting in the recognition of net losses of Euro 15 million on interest rate swaps, which have been classified in "Non-recurring net losses on interest rate swaps".

Other includes Euro 13 million for differentials accruing on interest rate swaps; this includes Euro 5 million in relation to instruments that were discontinued following the early repayment described above. This last figure is largely offset by the fair value measurement of the related derivatives, reported in "Net gains on interest rate swaps".

Finance income is detailed as follows:

(in millions of Euro)

	9 months 2013	9 months 2012
Interest income from banks and other financial institutions	5	13
Other finance income	1	2
Finance income	6	15
Net gains on interest rate swaps	5	-
Net gains on forward currency contracts	1	18
Gains on derivatives	6	18
Foreign currency exchange gains	213	160
Total finance income	225	193

15. TAXES

Taxes have been estimated on the basis of the expected tax rate for the full year. Taxes for the first nine months of 2013 amount to Euro 49 million and have been calculated using a tax rate of 31% (29% in the first nine months of 2012).

16. EARNINGS/(LOSS) PER SHARE

Both basic and diluted earnings (loss) per share have been calculated by dividing the net result for the period attributable to owners of the parent by the average number of the Company's outstanding shares.

The denominator is not affected by potential dilutive effects because:

- the options under the Stock Option Plan 2007-2012 were fully vested and exercised as at the date of 30 September 2013;
- as at 30 September 2013, based on the amount of cumulative EBITDA earned up to 30 September 2013, the options under the Incentive Plan 2011-2013 have not yet vested;
- the exercise of the conversion option for the Bonds would have an anti-dilutive impact since the latter is currently "out of the money".

(in millions of Euro)		
	9 months 2013	9 months 2012*
Net profit/(loss) attributable to owners of the parent	108	145
Weighted average number of ordinary shares (thousands)	211,534	211,398
Basic earnings/(loss) per share (in Euro)	0.51	0.69
Net profit/(loss) attributable to owners of the parent	108	145
Weighted average number of ordinary shares (thousands)	211,534	211,398
Adjustments for:		
Dilution from incremental shares arising from exercise of stock		
options (thousands)	-	97
Weighted average number of ordinary shares to calculate diluted		
earnings per share (thousands)	211,534	211,495
Diluted earnings/(loss) per share (in Euro)	0.51	0.69

(*) The previously published figure for earnings per share in 3rd quarter 2012 has been restated following the adoption of IAS 19 (revised). Further details can be found in section B.2 Accounting Standards.

17. CONTINGENT LIABILITIES

As a global operator, the Group is exposed to legal risks primarily, by way of example, in the areas of product liability, environmental rules and regulations, antitrust investigations and tax matters. Outlays relating to current or future proceedings cannot be predicted with certainty. It is possible that the outcomes of these proceedings may give rise to costs that are not covered or not fully covered by insurance, which would therefore have a direct effect on the Group's results.

It is also reported, with reference to the antitrust investigations in the various jurisdictions involved, that the only jurisdiction for which the Prysmian Group has been unable to estimate the related risk is Brazil.

18. RECEIVABLES FACTORING

The Group has factored trade receivables without recourse. The amount of receivables factored but not yet paid by customers was Euro 190 million at 30 September 2013 (Euro 129 million at 30 September 2012 and Euro 231 million at 31 December 2012).

19. SEASONALITY

The Group's business features a certain degree of seasonality in its revenues, which are usually higher in the second and third quarters. This is due to the fact that utilities projects in the northern hemisphere are mostly concentrated in the warmer months of the year. The Group's level of debt is generally higher in the period May-July, with funds being absorbed by higher working capital.

20. RELATED PARTY TRANSACTIONS

Transactions between Prysmian S.p.A. and its subsidiaries and associates mainly refer to:

- trade relations involving intercompany purchases and sales of raw materials and finished goods;
- services (technical, organisational and general) provided by head office to subsidiaries worldwide;
- financial relations maintained by Group treasury companies on behalf of, and with, Group companies.

All the above transactions form part of the Group's continuing operations.

The following tables provide a summary of the related party transactions during the nine months ended 30 September 2013:

	Investments in associates	Trade and other receivables	Trade and other payables	Employee benefit obligations	Financial payables and derivatives classified as liabilities
Associates	97	15	5	-	-
Other related parties: Compensation of directors, statutory auditors and key management personnel	_	-	6	8	-
Total	97	15	11	8	-

(in millions of Euro)				31	December 2012
	Investments in associates	Trade and other receivables	Trade and other payables	Employee benefit obligations	Financial payables and derivatives classified as liabilities
Associates	99	17	10	-	-
Other related parties: Compensation of directors, statutory auditors and key management personnel	_	-	5	6	-
Total	99	17	15	6	-

(in millions of Euro)					9 months 2013
	Share of income from investments in associates and dividends from other companies	Sales of goods and services and other income	Personnel costs	Cost of goods and services	Finance income/ (costs)
Associates	8	63	-	47	-
Other related parties: Compensation of directors, statutory auditors and					
key management personnel	-	-	12	-	-
Total	8	63	12	47	-

(in millions of Euro)					9 months 2012
	Share of income from investments in associates and dividends from other companies	Sales of goods and services and other income	Personnel costs	Cost of goods and services	Finance income/ (costs)
Associates	12	68	-	41	1
Other related parties: Compensation of directors, statutory auditors and					
key management personnel	-	-	11	-	-
Total	12	68	11	41	1

Transactions with associates

Trade and other payables refer to goods and services provided in the ordinary course of the Group's business. Trade and other receivables refer to transactions carried out in the ordinary course of the Group's business.

Transactions with non-controlling interests

These refer to balances and transactions with minority shareholders in companies not wholly owned by the Group.

Compensation of Directors, Statutory Auditors and Key Management Personnel

The compensation of the Directors, Statutory Auditors and Key Management Personnel amounts to Euro 12 million at 30 September 2013 (Euro 11 million in the third quarter of 2012).

21. ATYPICAL AND/OR UNUSUAL TRANSACTIONS

In accordance with the disclosures required by Consob Communication DEM/6064293 dated 28 July 2006, it is reported that no atypical and/or unusual transactions were carried out during the first nine months of 2013.

22. COMMITMENTS

Contractual commitments already entered into with third parties as of 30 September 2013 and not yet reflected in the financial statements amount to Euro 29 million for investments in property, plant and equipment and to Euro 3 million for investments in intangible assets.

23. STOCK OPTION PLANS

Stock option plan 2007-2012

On 30 November 2006, the Company's shareholders approved a stock option plan which was dependent on the flotation of the Company's shares on Italy's Electronic Equities Market (MTA) organised and managed by Borsa Italiana S.p.A.. The plan was reserved for employees of companies in the Prysmian Group. Each option entitled the holder to subscribe to one share at a price of Euro 4.65.

The following table provides additional details about the stock option plan:

	30 Sep	tember 2013		31 December 2012	
	Number of options	Exercise price	Number of options	Exercise price	
Options at start of period	82,937	4.65	198,237	4.65	
Granted	-	-	-	-	
Cancelled because not exercised	(8)	-	-	-	
Exercised	(82,929)	4.65	(115,300)	4.65	
Options at end of period	-	-	82,937	4.65	
of which vested at end of period	-	-	82,937	4.65	
of which exercisable ⁽¹⁾	-	-	-	-	
of which not vested at end of period	-	-	-	-	

⁽¹⁾ Options could be exercised in specified periods only.

As at 30 September 2013 the options are all fully vested and exercised.

Long-term incentive plan 2011-2013

On 14 April 2011, the Ordinary Shareholders' Meeting of Prysmian S.p.A. approved, pursuant to art. 114-bis of Legislative Decree 58/98, a long-term incentive plan for the period 2011-2013 for employees of the Prysmian Group, including certain members of the Board of Directors of Prysmian S.p.A., and granted the Board of Directors the necessary authority to establish and execute the plan. The plan's purpose is to incentivise the process of integration following Prysmian's acquisition of the Draka Group, and is conditional upon the achievement of performance targets, as detailed in the specific information memorandum.

The plan involves the participation of some 290 ^(*) employees of group companies in Italy and abroad viewed as key resources, and divides them into three categories, to whom shares will be granted in the following proportions:

- CEO: to whom 7.70% of the rights to receive Prysmian S.p.A. shares have been allotted.
- Senior Management: this category has 44 participants who hold key positions within the Group (including the Directors of Prysmian S.p.A. who hold the positions of Chief Financial Officer, Executive Vice President of the Energy Business and Chief Strategic Officer), to whom 41.64% of the total rights to receive Prysmian shares have been allotted.
- *Executives*: this category has 245 participants who belong to the various operating units and businesses around the world, to whom 50.66% of the total rights to receive Prysmian shares have been allotted.

The plan establishes that the number of options granted will depend on the achievement of common business and financial performance objectives for all the participants.

The plan establishes that the participants' right to exercise the allotted options depends on achievement of the Target (being a minimum performance objective of at least Euro 1.75 billion in cumulative Adj. EBITDA for the Group in the period 2011-2013, assuming the same group perimeter) as well as continuation of a professional relationship with the Group up until 31 December 2013. The plan also establishes an upper limit for Adj. EBITDA as the Target plus 20% (ie. Euro 2.1 billion), assuming the same group perimeter, that will

determine the exercisability of the maximum number of options granted to and exercisable by each participant.

Access to the plan has also been made conditional upon each participant's acceptance that part of their annual bonus will be co-invested, if achieved and payable in relation to financial years 2011 and 2012.

The allotted options carry the right to receive or subscribe to ordinary shares in Prysmian S.p.A., the Parent Company. These shares may partly comprise treasury shares and partly new issue shares, obtained through a capital increase that excludes pre-emptive rights under art. 2441, par. 8 of the Italian Civil Code. Such a capital increase, involving the issue of up to 2,131,500 new ordinary shares of nominal value Euro 0.10 each, for a maximum amount of Euro 213,150, was approved by the shareholders in the extraordinary session of their meeting on 14 April 2011. The shares obtained from the Company's holding of treasury shares will be allotted for zero consideration, while the shares obtained from the above capital increase will be allotted to participants upon payment of an exercise price corresponding to the nominal value of the Company's shares.

In accordance with IFRS 2, for both new issue and treasury shares, the options granted have been measured at fair value on their grant date.

At 30 September 2013, the overall cost recognised in the income statement under "Personnel costs" in relation to the fair value of the options granted is Euro 9 million.

^(*) Following movements since the plan's issue, the number of plan participants amounted to 267 at 30 September 2013.

The following table provides additional details about the long-term incentive plan described above:

	F	or consideration	For no consideration		
	Number of options (*)	Exercise price	Number of options (*)	Exercise price	
Options at start of period	2,131,500	0.10	1,890,875	-	
Granted	-	-	-	-	
Target remeasurement			(306,285)		
Cancelled	-	-	(211,199)	-	
Exercised	-	-	-	-	
Options at end of period	2,131,500	0.10	1,373,391	-	
of which vested at end of period	-	-	-	-	
of which exercisable	-	-	-	-	
of which not vested at end of period	2,131,500	0.10	1,373,391	-	

^(*) The number of options shown has been determined based on the best estimate of the target achieved, between the Target and the Adj. EBITDA upper limit.

The information memorandum, prepared under art. 114-bis of Legislative Decree 58/98 and describing the characteristics of the above incentive plan, is publicly available on the Company's website at http://www.prysmiangroup.com/, from its registered offices and from Borsa Italiana S.p.A..

Employee share ownership plan

On 16 April 2013, the shareholders approved a share ownership plan reserved for employees of Prysmian S.p.A. and/or of its subsidiaries, including some of the Company's Directors, and granted the Board of Directors the relevant powers to establish and implement this plan.

The reasons behind the introduction of the Plan are:

- to strengthen the sense of belonging to the Group by offering employees an opportunity to share in its successes, through equity ownership;
- to align the interests of the Prysmian Group's stakeholders (its employees and shareholders), by identifying a common goal of creating long-term value;
- to help consolidate the integration process started in the wake of the Draka Group's acquisition.

The Plan will offer the opportunity to purchase Prysmian's ordinary shares on favourable terms, with a maximum discount of 25% on the value of the stock, offered in the form of treasury shares. The shares purchased will be subject to a retention period, during which they will not be available for sale. The Plan envisages three periods of purchase: 2014, 2015 and 2016.

The Plan's beneficiaries will also include the Chief Executive Officer, the Chief Financial Officer, the Chief Strategic Officer, the Executive Vice President of the Energy Business and key management personnel, for whom the stock discount will be equal to 1%.

The Plan therefore qualifies as "of particular relevance" within the meaning of art. 84-bis, par. 2 of the Issuer Regulations.

The number of discounted shares serving the Plan has been capped at 500,000 shares.

During the month of October 2013 the plan was presented and explained to some 16,000 of the Group's employees in 27 countries. Employees must communicate their participation in the plan by the end of the year, including the amount they intend to invest and method of payment. The total amount raised will be used to purchase the Company's ordinary shares on the Milan Stock Exchange over a period of 5 consecutive business days during the first half of 2014. The number of shares assigned to each participant will be then determined by taking into account the average purchase price of the shares acquired on behalf of participants, the individual investment and the applicable discount percentage.

All those who participate in the plan will also receive an entry bonus of six free shares, taken from the Company's portfolio of treasury shares, only available at the time of first purchase.

The shares purchased by participants, as well as those received by way of discount and entry bonus, will generally be subject to a retention period during which they cannot be sold and the length of which will vary according to local regulations.

At 30 September 2013, the plan has not resulted in the recognition of any costs, since the conditions laid down by IFRS 2 do not apply.

24. DIVIDEND DISTRIBUTION

On 16 April 2013, the shareholders of Prysmian S.p.A. approved the financial statements for 2012 and the distribution of a gross dividend of Euro 0.42 per share, for a total of some Euro 89 million. The dividend was paid out from 25 April 2013 to shares outstanding on the record date of 24 April 2013, with the shares going ex-dividend on 22 April 2013.

26. EXCHANGE RATES

The main exchange rates used to translate financial statements in foreign currencies for consolidation purposes are reported below:

	30 September 2013 31	December 2012	9 months 2013	
Funana			3 11011113 2013	9 months 2012
Europe				
British Pound	0.836	0.816	0.852	0.812
Swiss Franc	1.223	1.207	1.232	1.204
Hungarian Forint	298.150	292.300	296.748	291.228
Norwegian Krone	8.114	7.348	7.663	7.512
Swedish Krona	8.658	8.582	8.581	8.732
Czech Koruna	25.730	25.151	25.754	25.142
Danish Krone	7.458	7.461	7.457	7.439
Romanian Leu	4.462	4.445	4.408	4.436
Turkish Lira	2.753	2.363	2.459	2.311
Polish Zloty	4.229	4.074	4.202	4.209
Russian Rouble	43.824	40.330	41.672	39.794
North America				
US Dollar	1.351	1.319	1.317	1.281
Canadian Dollar	1.391	1.314	1.348	1.284
South America				
Brazilian Real	3.012	2.696	2.794	2.461
Argentine Peso	7.823	6.489	6.966	5.725
Chilean Peso	681.597	631.016	643.115	626.486
Mexican Peso	17.791	16.973	16.691	16.949
Oceania				
Australian Dollar	1.449	1.271	1.347	1.238
New Zealand Dollar	1.630	1.605	1.612	1.591
Africa				
CFA Franc	655.957	655.957	655.957	655.957
Tunisian Dinar	2.223	2.044	2.125	1.995
Asia				
Chinese Renminbi (Yuan)	8.265	8.221	8.120	8.107
United Arab Emirates Dirham	4.960	4.846	4.836	4.705
Hong Kong Dollar	10.472	10.226	10.214	9.940
Singapore Dollar	1.696	1.611	1.648	1.612
Indian Rupee	84.541	72.554	75.613	68.089
Indonesian Rupiah	15,425.270	12,713.970	13,235.443	11,904.355
Japanese Yen	131.780	113.610	127.357	101.637
Thai Baht	42.264	40.347	40.026	39.981
Philippine Peso	58.765	54.107	55.421	54.538
Omani Rial	0.520	0.508	0.507	0.493
Malaysian Ringgit	4.410	4.035	4.124	3.969
Saudi Riyal	5.065	4.948	4.938	4.804

27. SUBSEQUENT EVENTS

On 1 October 2013, the Prysmian Group signed a major frame agreement with Petrobras, the Brazilian oil company, worth some USD 260 million for the design and supply of umbilical systems for use in offshore oil extraction.

The contract consists of a frame agreement for 360 km of Umbilicals in 16 different cross sections and related accessories, offshore services and qualifications, worth a total of approximately USD 260 million with a 50% minimum guaranteed purchase commitment and placement of the orders within the space of two years. Most of these cables will be used in pre-salt drilling fields.

Petrobras has also granted the Group an extension to 2016 of the existing frame agreement for flexible pipes, worth a total of USD 95 million, of which USD 20 million in orders have already been placed for the Macabu, Jubarte and Marlim Leste fields. The umbilicals and flexible pipes for the new contracts will be manufactured at the Group's state-of-the-art facilities in Vila Velha, Brazil, a strategically located high-capacity industrial plant entirely devoted to SURF systems (Subsea Umbilicals, Risers and Flowlines).

On 3 October 2013, Prysmian Group inaugurated its new medium and high voltage cable production facility in Rybinsk, in the Russian Yaroslavl region, completing the latest step in its expansion plans in Russia.

The acquisition in 2009 of Rybinskelectrocabel, one of Russia's leading cable manufacturers, aimed to develop local production capacity in high-tech business areas such as High Voltage and Industrial cables. The Group's expansion in Russia continued following the merger between Prysmian and Draka, with the integration in 2011 of the St. Petersburg's Neva Cables factory, which makes copper and optical telecom cables.

This USD 55 million investment will allow the Prysmian Group to start producing medium and high voltage cables locally, using the cable industry's best-in-class technology and manufacturing processes compliant with the Group's quality standards.

Following approval of the Employee share ownership plan by the shareholders on 16 April 2013, during the month of October 2013 the plan was presented and explained to some 16,000 of the Group's employees in 27 countries. Employees must communicate their participation in the plan by the end of the year, including the amount they intend to invest and method of payment. The total amount raised will be used to purchase the Company's ordinary shares on the Milan Stock Exchange over a period of 5 consecutive business days during the first half of 2014. The number of shares assigned to each participant will be then determined by taking into account the average purchase price of the shares acquired on behalf of participants, the individual investment and the applicable discount percentage.

All those who participate in the plan will also receive an entry bonus of six free shares, taken from the Company's portfolio of treasury shares, only available at the time of first purchase.

The shares purchased by participants, as well as those received by way of discount and entry bonus, will generally be subject to a retention period during which they cannot be sold and the length of which will vary according to local regulations.

On 24 October 2013, Prysmian Group presented the project for the construction of its new Group Headquarters in the Bicocca district of Milan. The building, designed using the very latest in architectural innovations and paying great attention to energy efficiency and sustainability, will provide 22,000 m² in space and be able to accommodate some 700 people. More than Euro 30 million will be invested to build the complex, which will let the business save about 50% of the current building's yearly operating costs.

Pursuant to art. 154-bis par. 2 of Italy's Unified Financial Act (TUF), Carlo Soprano and Andreas Bott, as managers responsible for preparing corporate accounting documents, declare that the information contained in this quarterly financial report corresponds to the underlying documents, accounting books and records.

Milan, 6 November 2013

ON BEHALF OF THE BOARD OF DIRECTORS THE CHAIRMAN

Massimo Tononi

SCOPE OF CONSOLIDATION – APPENDIX A

The following companies have been consolidated line-by-line:

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Europe		-			
Austria					
Prysmian OEKW GmbH	Wien	Euro	2.053.008	100,00%	Prysmian Cavi e Sistemi S.r.l.
Belgium					
Draka Belgium N.V.	Antwerpen	Euro	61.973	98,52%	Draka Holding N.V.
. .				1,48%	Draka Kabel B.V.
Denmark	Darwa dha a	Daniah Krana	40,000,000	100.000/	Deska Dagasada Haldia a A/O
Prysmian Denmark A/S	Brøndby	Danish Krone	40.000.000	100,00%	Draka Denmark Holding A/S
Draka Denmark Holding A/S	Brøndby	Danish Krone	88.734.000	100,00%	Draka Holding N.V.
Estonia AS Draka Keila Cables	Keila	Euro	1.661.703	66,00%	Prysmian Finland OY
AS Diaka Kella Cables	Kella	Euro	1.001.703	34,00%	Third parties
Finland				54,0078	
Prysmian Finland OY	Kirkkonummi	Euro	100.000	77,80%	Prysmian Cavi e Sistemi S.r.l.
				19,93%	Draka Holding N.V.
				2,27%	Draka Comteq B.V.
France					
Prysmian (French) Holdings S.A.S.	Paron	Euro	173.487.250	100,00%	Prysmian Cavi e Sistemi S.r.l.
GSCP Athena (French) Holdings II S.A.S.	Paron	Euro	37.000	100,00%	Prysmian (French) Holdings S.A.S.
Prysmian Cables et Systèmes France S.A.S.	Paron	Euro	136.800.000	100,00%	Prysmian (French) Holdings S.A.S.
Draka Comteq France	Paron	Euro	246.554.316	100,00%	Draka France S.A.S.
Draka Fileca S.A.S.	Sainte Geneviève	Euro	5.439.700	100,00%	Draka France S.A.S.
Draka Paricable S.A.S.	Sainte Geneviève	Euro	5.177.985	100,00%	Draka France S.A.S.
Draka France S.A.S.	Marne La Vallée	Euro	120.041.700	100,00%	Draka Holding N.V.
Quoroon S.A.S.	Paron	Euro	10.000	100,00%	Prysmian Cables et Systemes France S.A.S.
Germany					
Prysmian Kabel und Systeme GmbH	Berlin	Euro	15.000.000	93,75%	Draka Cable Wuppertal GmbH
				6,25%	Prysmian S.p.A.
Prysmian Unterstuetzungseinrichtung Lynen GmbH	Eschweiler	Deutsche Mark	50.000	100,00%	Prysmian Kabel und Systeme GmbH
Draka Cable Wuppertal GmbH	Wuppertal	Euro	25.000	100,00%	Draka Deutschland GmbH
Draka Comteq Berlin GmbH & Co.KG	Berlin	Deutsche Mark	46.000.000	50,10%	Kabelbedrijven Draka Nederland B.V.
		Euro	1	49,90%	Draka Deutschland GmbH
Draka Comteq Germany Verwaltungs GmbH	Koln	Euro	25.000	100,00%	Draka Comteq BV
Draka Comteq Germany GmbH & Co.KG	Koln	Euro	26.000	100,00%	Draka Comteq B.V.
Draka Deutschland Erste Beteiligungs- GmbH	Wuppertal	Euro	25.000	100,00%	Draka Holding N.V.
Draka Deutschland GmbH	Wuppertal	Euro	25.000	90,00%	Draka Deutschland Erste Beteiligungs- GmbH
				10,00%	Draka Deutschland Zweite Beteiligungs- GmbH

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Draka Deutschland Verwaltungs- GmbH	Wuppertal	Deutsche Mark	50.000	100,00%	Draka Cable Wuppertal GmbH
Draka Deutschland Zweite Beteiligungs- GmbH	Wuppertal	Euro	25.000	100,00%	Kabelbedrijven Draka Nederland B.V.
Draka Kabeltechnik GmbH	Wuppertal	Euro	25.000	100,00%	Draka Cable Wuppertal GmbH
Draka Service GmbH	Nurnmberg	Euro	25.000	100,00%	Draka Cable Wuppertal GmbH
Höhn GmbH	Wuppertal	Deutsche Mark	1.000.000	100,00%	Draka Deutschland GmbH
Kaiser Kabel GmbH	Wuppertal	Deutsche Mark	9.000.000	100,00%	Draka Deutschland GmbH
Kaiser Kabel Vertriebs GmbH i.L.	Wuppertal	Euro	25.100	100,00%	Kaiser Kabel GmbH
NKF Holding (Deutschland) GmbH	Wuppertal	Euro	25.000	100,00%	Kabelbedrijven Draka Nederland B.V.
usb-elektro Kabelkonfektions- GmbH i.L.	Bendorf	Deutsche Mark	2.750.000	100,00%	Draka Holding N.V
Wagner Management- und Projektgesellschaft mit beschränkter Haftung	Berlin	Deutsche Mark	50.000	60,00%	Draka Cable Wuppertal GmbH
				40,00%	Third parties
υ.к.					
Prysmian Cables & Systems Ltd.	Eastleigh	British Pound	45.292.120	100,00%	Prysmian UK Group Ltd.
Prysmian Construction Company Ltd.	Eastleigh	British Pound	1	100,00%	Prysmian Cables & Systems Ltd.
Prysmian Cables (2000) Ltd.	Eastleigh	British Pound	1	100,00%	Prysmian Cables & Systems Ltd.
Prysmian Cables (Industrial) Ltd.	Eastleigh	British Pound	1	100,00%	Prysmian Cables & Systems Ltd.
Prysmian Cables (Supertension) Ltd.	Eastleigh	British Pound	1	100,00%	Prysmian Cables & Systems Ltd.
Prysmian Cables and Systems International Ltd.	Eastleigh	Euro	100.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
Cable Makers Properties & Services Limited	Kingston upon Thames	British Pound	33	74,99%	Prysmian Cables & Systems Ltd.
				25,01%	Third parties
Prysmian Telecom Cables and Systems Uk Ltd.	Eastleigh	British Pound	1	100,00%	Prysmian Cables & Systems Ltd.
Prysmian Metals Limited	Eastleigh	British Pound	15.000.000	100,00%	Prysmian Cables & Systems Ltd.
Comergy Ltd. Prysmian Pension Scheme Trustee Limited	Eastleigh	British Pound	1.000.000	100,00%	Prysmian Cavi e Sistemi S.r.l.
	Eastleigh	British Pound		100,00%	Prysmian S.p.A.
Prysmian UK Group Ltd.	Eastleigh	British Pound	40.011.000	100,00%	Draka Holding N.V.
Draka Distribution Aberdeen Limited	Eastleigh	British Pound	1	100,00%	Draka UK Group Limited
Draka Comteq UK Limited	Eastleigh	British Pound	9.000.002	100,00%	Prysmian UK Group Ltd
Draka UK Limited	Eastleigh	British Pound	202.000	100,00%	Draka UK Group Limited
Draka UK Group Limited	Eastleigh	British Pound	10.000.103	99,99999%	Prysmian UK Group Ltd
				0,00001%	Third parties
Draka UK Pension Plan Trust Company Ltd.	Eastleigh	British Pound		100,00%	Draka UK Limited
Prysmian Powerlink Services Ltd	Eastleigh	British Pound	16.000.100	100,00%	Prysmian UK Group Ltd.
Ireland		_			
Prysmian Financial Services Ireland Limited	Dublin	Euro	1.000	100,00%	Third parties
Prysmian Re Company Limited Italy	Dublin	Euro	3.000.000	100,00%	Prysmian (Dutch) Holdings B.V.
Prvsmian Cavi e Sistemi S.r.I.	Milan	Euro	100.000.000	100,00%	Prysmian S.p.A.
Prysman Cavi e Sistemi Italia S.r.I.	Milan	Euro	77.143.249	100,00%	Prysmian S.p.A.
Prysmian Treasury S.r.I.	Milan	Euro	30.000.000	100,00%	Prysmian S.p.A.
Prysmian PowerLink S.r.I.	Milan	Euro	50.000.000	100,00%	Prysmian S.p.A.
Fibre Ottiche Sud - F.O.S. S.r.I.	Battipaglia	Euro	47.700.000	100,00%	Prysmian S.p.A.
Prysmian Electronics S.r.I	Milan	Euro	10.000	80,00%	Prysmian Cavi e Sistemi S.r.I.
				20,00%	Third parties
				.,	

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Luxembourg					
Prysmian Treasury (Lux) S.à r.l.	Luxembourg	Euro	3.050.000	100,00%	Prysmian Cavi e Sistemi S.r.l.
Norway					
Prysmian Kabler og Systemer A.S.	Ski	Norwegian Krone	100.000	100,00%	Prysmian Finland OY
Draka Norsk Kabel A.S.	Drammen	Norwegian Krone	22.500.000	100,00%	Draka Norway A.S.
Draka Norway A.S.	Drammen	Norwegian Krone	112.000	100,00%	Draka Holding N.V.
The Netherlands	D-14	F	54 500 040	100.000/	Devenier Orde Oistani Olal
Prysmian Cable Holding B.V.	Delft Delft	Euro	54.503.013	100,00%	Prysmian Cavi e Sistemi S.r.I.
Prysmian Cables and Systems B.V.			5.000.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
Prysmian (Dutch) Holdings B.V.	Delft	Euro	18.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
Draka Comteq B.V.	Amsterdam	Euro	1.000.000	100,00%	Draka Holding N.V.
Draka Comteq Cable Solutions B.V.	Amsterdam	Euro	18.000	100,00%	Draka Holding N.V.
Draka Comteq Data B.V.	Amsterdam	Euro	18.200	100,00%	Draka Holding N.V.
Draka Comteq Fibre B.V.	Eindhoven	Euro	18.000	100,00%	Draka Holding N.V.
Draka Comteq Telecom B.V.	Amsterdam	Euro	18.002	100,00%	Draka Holding N.V.
Draka Holding N.V.	Amsterdam	Euro	39.094.979	69,691%	Prysmian S.p.A.
				30,309%	Prysmian Cavi e Sistemi S.r.I.
Draka Kabel B.V.	Amsterdam	Euro	2.277.977	100,00%	Kabelbedrijven Draka Nederland B.V.
Donne Draad B.V.	Nieuw Bergen	Euro	28.134	100,00%	Kabelbedrijven Draka Nederland B.V.
Prysmian Treasury (The Netherlands) B.V.	Delft	Euro	2.268.901	100,00%	Draka Holding N.V.
Kabelbedrijven Draka Nederland B.V.	Amsterdam	Euro	18.151	100,00%	Draka Holding N.V.
NK China Investments B.V.	Delft	Euro	19.000	100,00%	Kabelbedrijven Draka Nederland B.V.
NKF Vastgoed I B.V.	Delft	Euro	18.151	99,00%	Draka Holding N.V.
				1,00%	Kabelbedrijven Draka Nederland B.V.
NKF Vastgoed III B.V.	Amsterdam	Euro	18.151	99,00%	Draka Deutschland GmbH
				1,00%	Kabelbedrijven Draka Nederland B.V.
Draka Sarphati B.V.	Amsterdam	Euro	18.151	100,00%	Draka Holding N.V.
Prysmian Netherlands B.V.	Delft	Euro	1	100,00%	Draka Holding N.V.
Prysmian Netherlands Holding B.V.	Amsterdam	Euro	1	100,00%	Draka Holding N.V.
Czech Republic					······································
Draka Kabely, s.r.o.	Velke Mezirici	Czech Koruna	255.000.000	100,00%	Draka Holding N.V.
Romania				,,.	
Prysmian Cabluri Si Sisteme S.A.	Slatina	Romanian Leu	103.850.920	99,9995%	Prysmian (Dutch) Holdings B.V.
	Claima	rtomanian Eeu	100.000.020	0,0005%	Prysmian Cavi e Sistemi S.r.I.
Russia				0,000576	
Russia					
Limited Liability Company "Investitsionno - Promyshlennaya Kompaniya					
Rybinskelektrokabel"	Rybinsk city	Russian Rouble	230.000.000	99,00%	Prysmian (Dutch) Holdings B.V.
			00.040.055	1,00%	Prysmian Cavi e Sistemi S.r.l.
Limited Liability Company "Rybinskelektrokabel"	Rybinsk city	Russian Rouble	90.312.000	100,00%	Limited Liability Company "Investitsionno - Promyshlennaya Kompaniya
					Rybinskelektrokabel"
Draka Industrial Cable Russia LLC	St. Petersburg	Russian Rouble	100.000	100,00%	Draka Holding N.V.
Neva Cables Ltd	St. Petersburg	Russian Rouble	194.000	100,00%	Prysmian Finland OY

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Slovakia		canonoy	onare oupliar	,	
Prysmian Kablo s.r.o.	Bratislava	Euro	21.246.001	99,995%	Prysmian Cavi e Sistemi S.r.I.
	Dialotata	2010	2112101001	0,005%	Prysmian S.p.A.
Draka Comteg Slovakia s.r.o.	Presov	Euro	1.506.639	100,00%	Draka Comteg B.V.
Spain	110000	Luio	1.000.000	100,0070	
Prysmian Spain S.A.U.	Vilanova I la Geltrù	Euro	58.178.234	100.00%	Draka Holding N.V. y CIA Soc. Col.
Prysmian Servicios de Tesoreria Espana S.L.U.	Madrid	Euro	3.100	100,00%	Prysmian Financial Services Ireland Limited
Marmavil.S.L.U.	Santa Perpetua de Mogoda	Euro	3.006	100.00%	Draka Holding N.V
Draka Holding NV Y CIA Soc. Col.	Santa Perpetua de Mogoda	Euro	20.000.000	99,999%	Draka Holding N.V.
				0.001%	Marmavil.S.L.U.
Draka Comteg Iberica S.L.U.	Maliaño	Euro	4.000.040	100.00%	Draka Holding NV Y CIA Soc. Col.
Sweden	manario	2010		100,0070	
Prysmian Kablar och System AB	Hoganas	Swedish Krona	100.000	100,00%	Prysmian Finland OY
Draka Comteg Sweden AB	Nässjö	Swedish Krona	100.000	100,00%	Draka Comteg B.V.
NK Cables Sverige AB	Orebro	Swedish Krona	100.000	100,00%	Prysmian Finland OY
Draka Sweden AB	Nässjö	Swedish Krona	100.100	100,00%	Draka Holding N.V.
Draka Kabel Sverige AB	Nässjö	Swedish Krona	100.000	100,00%	Draka Sweden AB
Fastighets Spännbucklan AB	Nässjö	Swedish Krona	25.000.000	100,00%	Draka Sweden AB
Fastighets Hygget AB	Nässjö	Swedish Krona	100.000	100.00%	Fastighets Spännbucklan AB
Switzerland					
Prysmian Cables and Systems SA	Manno	Swiss Franc	500.000	100,00%	Prysmian (Dutch) Holdings B.V.
Turkey					· · · ·
Turk Prysmian Kablo Ve Sistemleri A.S.	Mudanya	Turkish new Lira	112.233.652	83,746%	Prysmian (Dutch) Holdings B.V.
				16,254%	Third parties
Draka Istanbul Asansor İthalat İhracat Üretim Ticaret Ltd. Şti.	Istanbul	Turkish new Lira	180.000	100,00%	Draka Holding N.V.
Draka Comteq Kablo Limited Sirketi	Istanbul	Turkish new Lira	45.818.775	99,50%	Draka Comteq B.V.
				0,50%	Draka Comteq Telecom B.V.
Hungary					
Prysmian MKM Magyar Kabel Muvek KFT	Budapest	Hungarian Forint	5.000.000.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
North America					
Canada					
Prysmian Power Cables and Systems Canada Ltd.	Saint John	Canadian Dollar	1.000.000	100,00%	Prysmian (Dutch) Holdings B.V.
Draka Elevator Products, Inc.	Brantford	Canadian Dollar	n/a	100,00%	Draka Cableteq USA, Inc.
U.S.A.					
Prysmian Cables and Systems (US) INC.	Carson City	US Dollar	330.517.608	100,00%	Draka Holding N.V.
Prysmian Cables and Systems USA LLC	Wilmington	US Dollar	10	100,00%	Prysmian Cables and Systems (US) INC.
Prysmian Construction Services Inc	Wilmington	US Dollar	1.000	100,00%	Prysmian Cables and Systems USA LLC
Prysmian Power Financial Services US LLC	Wilmington	US Dollar	100	100,00%	Prysmian Cables and Systems USA LLC
Prysmian Communications Financial Services US LLC	Wilmington	US Dollar	100	100,00%	Prysmian Cables and Systems USA LLC
Draka Cableteq USA, Inc.	Boston	US Dollar	10	100,00%	Prysmian Cables and Systems (US) Inc.
Draka Elevator Products, Inc.	Boston	US Dollar		100,00%	Draka Cableteq USA Inc.
Draka Transport USA LLC	Boston	US Dollar	n/a	100,00%	Draka Cableteq USA, Inc.
			100		

Legal name Central/South America	Office	Currency	Share capital	% ownership	Direct parent company
Argentina	D		~~~~~	04.000/	
Prysmian Energia Cables y Sistemas de Argentina S.A.	Buenos Aires	Argentine Peso	66.966.667	94,68% 5,00%	Prysmian Consultora Conductores e Instalaciones SAIC Prysmian (Dutch) Holdings B.V
				0,32%	Third parties
rysmian Consultora Conductores e Instalaciones SAIC	Buenos Aires	Argentine Peso	48.571.242	95,00%	Prysmian (Dutch) Holdings B.V.
			10.07 112 12	5,00%	Prysmian Cavi e Sistemi S.r.l.
ables Ópticos y Metálicos para Telecomunicaciones Telcon S.R.L.	Buenos Aires	Argentine Peso	500.000	100,00%	Prysmian Draka Brasil S.A
r azil ysmian Energia Cabos e Sistemas do Brasil S.A.	Sorocaba	Brazilian Real	153.794.214	99,857%	Prysmian Cavi e Sistemi S.r.l.
				0,143%	Prysmian S.p.A.
ociedade Produtora de Fibras Opticas S.A.	Sorocaba	Brazilian Real	1.500.100	51,00%	Prysmian Draka Brasil S.A
				49,00%	Third parties
ysmian Surflex Umbilicais e Tubos Flexíveis do Brasil LTDA	Vila Velha	Brazilian Real	158.385.677	99,999999%	Prysmian Cavi e Sistemi S.r.l.
				0,000001%	Prysmian S.p.A.
ysmian Draka Brasil S.A	Sorocaba	Brazilian Real	207.784.953	55,885510%	Prysmian Energia Cabos e Sistemas do Brasil S.A.
				34,849900%	Draka Comteq B.V.
				9,206810%	Draka Holding N.V
				0,057040%	Prysmian Cavi e Sistemi S.r.I.
				0,000630%	Kabelbedrijven Draka Nederland B.V.
				0,000120%	Draka Kabel B.V.
iter Industria e Comercio Ltda	Espirito Santo, Vitoria	Brazilian Real	118.000	99,9992%	Draka Comteq Cabos Brasil S.A
				0,0008%	Third parties
ysmian Fibras Oticas Brasil Ltda	Sorocaba	Brazilian Real	42.628.104	99,99%	Prysmian Draka Brasil S.A.
				0,01%	Prysmian Energia Cabos e Sistemas do Brasil SA
aka Comteg Cabos Brasil S.A	Santa Catarina	Brazilian Real	17.429.703	77,836%	Draka Comteg B.V.
	ound outding	Diazinan Koai	11.420.100	22,164%	Prysmian Energia Cabos e Sistemas do Brasil S.A.
nile				22,10470	Trysman Energia Gabos e Gistelinas do Diasil C.A.
ysmian Instalaciones Chile S.A.	Santiago	Chilean Peso	1.147.127.679	99,80%	Prysmian Consultora Conductores e Instalaciones SAIC
·				0,20%	Third parties
exico	Durana	Marian Dava	400 474 707	00.0000	Desire Marries Heldings O.A. de O.V
raka Durango S. de R.L. de C.V.	Durango	Mexican Peso	163.471.787	99,996% 0,004%	Draka Mexico Holdings S.A. de C.V. Draka Holding N.V.
aka Mexico Holdings S.A. de C.V.	Durango	Mexican Peso	57.036.501	99,999998%	Draka Holding N.V.
	Durango	Micklean 1 C30	37.030.301	0.000002%	Draka Comteg B.V.
K Mexico Holdings S.A. de C.V.	Mexico City	Mexican Peso	n/a	100,00%	Prysmian Finland OY
ysmian Cables y Sistemas de Mexico S. de R. L. de C. V.	Durango	Mexican Peso	3.000	0,033%	Draka Holding N.V.
				99,967%	Draka Mexico Holdings S.A. de C.V.
rica					
ory Coast					
CABLE - Sociète lvoirienne de Cables S.A.	Abidjan	CFA Franc	740.000.000	51,00%	Prysmian Cables et Systèmes France S.A.S.
				49,00%	Third parties
inisia					
uto Cables Tunisie S.A.	Grombalia	Tunisian Dinar	4.050.000	50,998%	Prysmian Cables et Systèmes France S.A.S.
	Giullibalia		4.050.000	49,002%	Third parties
urelectric Tunisie S.A.	Soliman	Tunisian Dinar	510.000	99,8824%	Prysmian Cables et Systemes France S.A.S.
	Johnan		510.000	0,0196%	Prysmian (French) Holdings S.A.S.
				0,0196%	Prysmian Cavi e Sistemi S.r.I.
				0,0198%	Third parties
				0,0784%	minu pantes

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Oceania					
Australia					
Prysmian Power Cables & Systems Australia Pty Ltd.	Liverpool	Australian Dollar	15.000.000	100,00%	Prysmian Cavi e Sistemi S.r.l.
Prysmian Telecom Cables & Systems Australia Pty Ltd.	Liverpool	Australian Dollar	38.500.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
New Zealand					
Prysmian Power Cables & Systems New Zealand Ltd.	Auckland	New Zealand Dollar	10.000	100,00%	Prysmian Power Cables & Systems Australia Pty Ltd.
Asia					
Saudi Arabia					
Prysmian Powerlink Saudi LLC	Al Khoabar	Saudi Arabian Riyal	500.000	95,00%	Prysmian PowerLink S.r.I.
				5,00%	Third parties
China					
Prysmian Tianjin Cables Co. Ltd.	Tianjin	US Dollar	20.400.000	67,00%	Prysmian (China) Investment Company Ltd.
				33,00%	Third parties
Prysmian Cable (Shanghai) Co.Ltd.	Shanghai	US Dollar	5.000.000	100,00%	Prysmian (China) Investment Company Ltd.
Prysmian Baosheng Cable Co.Ltd.	Jiangsu	US Dollar	35.000.000	67,00%	Prysmian (China) Investment Company Ltd.
				33,00%	Third parties
Prysmian Wuxi Cable Co. Ltd .	Wuxi	US Dollar	29.941.250	100,00%	Prysmian (China) Investment Company Ltd.
Prysmian Angel Tianjin Cable Co. Ltd.	Tianjin	US Dollar	14.000.000	100,00%	Prysmian (China) Investment Company Ltd.
Prysmian Hong Kong Holding Ltd.	Hong Kong	Euro	55.000.000	100,00%	Prysmian Cavi e Sistemi S.r.I.
Prysmian (China) Investment Company Ltd.	Bejing	Euro	55.000.000	100,00%	Prysmian Hong Kong Holding Ltd.
Nantong Haixun Draka Elevator Products Co. LTD	Nantong	US Dollar	2.400.000	75.00%	Draka Elevator Product INC.
	Nancong	03 Dollai	2.400.000	25,00%	Third parties
Nantong Zhongyao Draka Elevator Products Co. LTD	Nantong	US Dollar	2.000.000	75,00%	Draka Elevator Product INC.
Hantong Elongyao Braka Elovator Froducto Co. El B	Hamong	CC Donal	2.000.000	25,00%	Third parties
Draka Cables (Hong Kong) Limited	Hong Kong	Hong Kong Dollar	6.500.000	100.00%	Draka Cableteg Asia Pacific Holding Pte Ltd
Draka Shanghai Optical Fibre Cable Co Ltd.	Shanghai	US Dollar	15.580.000	55,00%	Draka Comteg Germany GmbH & Co.KG
······································	· · · · · · · · · · · · · · · · · · ·			45,00%	Third parties
Suzhou Draka Cable Co. Ltd	Suzhou	Chinese Renminbi (Yuan)	174.500.000	100,00%	Draka Cableteg Asia Pacific Holding Pte Ltd
Yangtze Optical Fibre & Cable (Shanghai) Co. Ltd.	Shanghai	US Dollar	12.000.000	75,000%	Yangtze Optical Fibre and Cable Company Ltd.
	<u>^</u>			25,00%	Draka Comteq B.V.
NK Wuhan Cable Co. Ltd.	Wuhan	US Dollar	12.000.000	20,00%	Yangtze Optical Fibre and Cable Company Ltd.
				60,00%	NK China Investments B.V.
				20,00%	Third parties
Philippines					
Draka Philippines Inc.	Cebu	Philippine Peso	253.652.000	99,9999975%	Draka Holding N.V.
				0,000025%	Third parties
India					
Associated Cables Pvt. Ltd.	Mumbai	Indian Rupee	61.261.900	32,00%	Draka UK Group Limited
				28,00%	Prysmian Treasury (The Netherlands) B.V.
				40,00%	Oman Cables Industry SAOG
Jaguar Communication Consultancy Services Private Ltd.	Mumbai	Indian Rupee	34.432.100	99,99997%	Prysmian Cavi e Sistemi S.r.l.
				0,00003%	Prysmian S.p.A.
Indonesia					
P.T.Prysmian Cables Indonesia	Cikampek	US Dollar	67.300.000	99,48%	Prysmian (Dutch) Holdings B.V.

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Malaysia					
Submarine Cable Installation Sdn Bhd	Kuala Lumpur	Malaysian Ringgit	10.000	100,00%	Prysmian Cavi e Sistemi S.r.l.
Sindutch Cable Manufacturer Sdn Bhd	Malacca	Malaysian Ringgit	500.000	100,00%	Draka Cableteq Asia Pacific Holding Pte Ltd
Draka Marketing and Services Sdn Bhd	Malacca	Malaysian Ringgit	500.000	100,00%	Cable Supply and Consulting Company Pte Ltd
Draka (Malaysia) Sdn Bhd	Malacca	Malaysian Ringgit	8.000.002	100,00%	Cable Supply and Consulting Company Pte Ltd
Singapore					
Prysmian Cables Asia-Pacific Pte Ltd.	Singapore	Singapore Dollar	180.324.290	100,00%	Prysmian (Dutch) Holdings B.V.
Prysmian Cable Systems Pte Ltd.	Singapore	Singapore Dollar	25.000	50,00%	Prysmian (Dutch) Holdings B.V.
				50,00%	Prysmian Cables & Systems Ltd.
Draka Offshore Asia Pacific Pte Ltd	Singapore	Singapore Dollar	51.000	100,00%	Draka Cableteq Asia Pacific Holding Pte Ltd
Draka Cableteq Asia Pacific Holding Pte Ltd	Singapore	Singapore Dollar	28.630.542	100,00%	Draka Holding N.V.
Singapore Cables Manufacturers Pte Ltd	Singapore	Singapore Dollar	990.000	100,00%	Draka Cableteq Asia Pacific Holding Pte Ltd
Cable Supply and Consulting Company Pte Ltd	Singapore	Singapore Dollar	50.000	100,00%	Draka Cableteq Asia Pacific Holding Pte Ltd
Draka Comteq Singapore Pte Ltd	Singapore	Singapore Dollar	500.000	100,00%	Draka Comteq B.V.
Draka NK Cables (Asia) pte Itd	Singapore	Singapore Dollar	200.000	100,00%	Prysmian Finland OY
Thailand					
MCI-Draka Cable Co. Ltd	Bangkok	Thai Baht	435.900.000	70,250172%	Draka Cableteq Asia Pacific Holding Pte Ltd
				0,000023%	Draka (Malaysia) Sdn Bhd
				0,000023%	Sindutch Cable Manufacturer Sdn Bhd
				0,000023%	Singapore Cables Manufacturers Pte Ltd
				29,749759%	Third parties

The following companies have been consolidated on a proportionate basis:

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Asia					
China					
Yangtze Optical Fibre and Cable Company Ltd.	Wuhan	Euro	63,328,220	37.50%	Draka Comteq B.V.
				62.50%	Third parties
Yangtze Optical Fibre and Cable (Hong Kong) Ltd.	Hong Kong	Chinese Renminbi (Yuan)	63,000	100.00%	Yangtze Optical Fibre and Cable Company Ltd.
Japan					
Precision Fiber Optics Ltd.	Chiba	Japanese Yen	360,000,000	50.00%	Draka Comteq Fibre B.V.
				50.00%	Third parties
Malaysia					
Power Cables Malaysia Sdn Bhd	Selangor Darul Eshan	Malaysian Ringgit	8,000,000	40.00%	Prysmian (Dutch) Holdings B.V.
				60.00%	Third parties

The following companies have been accounted for using the equity method:

Legal name	Office	Currency	Share capital	% ownership	Direct parent company
Europe					
Germany	- · · · <i>i</i>	_	10.005.000	00.000/	
Kabeltrommel GmbH & CO.KG	Troisdorf	Euro	10.225.838	29,68%	Prysmian Kabel und Systeme GmbH
				13,50%	Draka Cable Wuppertal GmbH
	- · · · <i>i</i>		54 000	56,82%	Third parties
Kabeltrommel GmbH	Troisdorf	Deutsche Mark	51.000	17,65%	Prysmian Kabel und Systeme GmbH
				23,53% 58,82%	Draka Cable Wuppertal GmbH Third parties
KTG Europe GmbH	Troisdorf	Euro	100.000	100,00%	Kabeltrommel GmbH & CO.KG
	110150011	Edio	100.000	100,0078	
U.K.					
Rodco Ltd.	Weybridge	British Pound	5.000.000	40,00%	Prysmian Cables & Systems Ltd.
				60,00%	Third parties
Poland	C - li - l i · · ·		204.000	00.040%	Deversion Orvi e Cinterni O e l
Eksa Sp.Z.o.o	Sokolów	Polish Zloty	394.000	29,949% 70,051%	Prysmian Cavi e Sistemi S.r.l.
Russia				70,051%	Third parties
Elkat Ltd.	Moscow	Russian Rouble	10.000	40,00%	Prysmian Finland OY
				60,00%	Third parties
Asia					
China					
Jiangsu Yangtze Zhongli Optical Fibre & Cable Co., Ltd.	Changshu	Chinese Renminbi (Yuan)	92.880.000	51,00%	Yangtze Optical Fibre and Cable Company Ltd.
				49,00%	Third parties
Yangtze Optical Fibre & Cable Sichuan Co. Ltd.	Emeishan City	Chinese Renminbi (Yuan)	53.800.000	51,00%	Yangtze Optical Fibre and Cable Company Ltd.
				49,00%	Third parties
Tianjin YOFC XMKJ Optical Communications Co., Ltd.	Tianjin	Chinese Renminbi (Yuan)	220.000.000	49,00%	Yangtze Optical Fibre and Cable Company Ltd.
				51,00%	Third parties
Shenzhen SDGI Optical Fibre Co., Ltd.	Shenzhen	Chinese Renminbi (Yuan)	149.014.800	35,36%	Yangtze Optical Fibre and Cable Company Ltd.
				64,64%	Third parties
Shantou Hi-Tech Zone Aoxing Optical Communication Equipments	sCo.,LtdShantou	Chinese Renminbi (Yuan)	170.558.817	42,42%	Yangtze Optical Fibre and Cable Company Ltd.
				57,58%	Third parties
Yangtze (Wuhan) Optical System Corp., Ltd.	Wuhan	Chinese Renminbi (Yuan)	50.000.000	46,32%	Yangtze Optical Fibre and Cable Company Ltd.
				53,68%	Third parties
Tianjin YOFC XMKJ Optical Cable Co., Ltd.	Tianjin	Chinese Renminbi (Yuan)	100.000.000	20,00%	Yangtze Optical Fibre and Cable Company Ltd.
				80,00%	Third parties
Wuhan Guanyuan Electronic Technology Co. Ltd.	Wuhan	Chinese Renminbi (Yuan)	5.000.000	20,00%	Yangtze Optical Fibre and Cable Company Ltd.
Wahan Guanyaan Licetonie reennology oo. Etd.	vv undir	chinese Renininor (Tual)	5.000.000	80,00%	Third parties
Oman				00,00%	
Oman Cables Industry SAOG	Al Rusayl Industrial Zone	Omani Rial	8.970.000	34,78%	Draka Holding N.V.
			0.01 0.030	65,22%	Third parties
				00,22 /0	nina partico

The following investments in other companies have been classified as available-for-sale financial assets:

	% ownership	Direct parent company
Europe		
Switzerland		
Voltimum S.A.	13,71%	Prysmian Cavi e Sistemi S.r.I.
	86,29%	Third parties
Asia		
Saudi Arabia		
Sicew-Saudi Italian Company for Electrical Works Ltd.	34,00%	Prysmain Cable Holding B.V.
	66,00%	Third parties
China		
Wuhan Yunjingfei Optical Fiber Material Co., Ltd.	20,00%	Yangtze Optical Fibre and Cable Company Ltd.
	80,00%	Third parties
India		
Ravin Cables Limited	51,00%	Prysmian Cavi e Sistemi S.r.I.
	49,00%	Third parties
United Arab Emirates		
Power Plus Cable CO. LLC	49,00%	Ravin Cables Limited
	51,00%	Third parties
Africa		
South Africa		
Pirelli Cables & Systems (Proprietary) Ltd.	100,00%	Prysmian Cavi e Sistemi S.r.I.

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