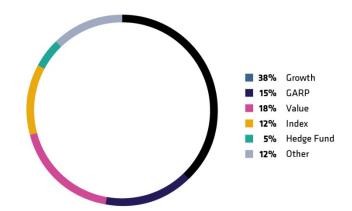
## INSTITUTIONAL INVESTORS BY INVESTMENT APPROACH



Source: Nasdaq OMX December 2017

The geographical ownership structure shows a predominant presence of the United Kingdom, which represents 26% of the institutional investor total, an increase from 2016, followed by the United States, which accounted for 22%, a decrease from 2016. Italy accounted for around 14% of the capital held by institutional investors, slightly down from 2016, while France's share edged up to 10%. The proportion of Asian investors was basically unchanged.

Approximately 71% of the share capital held by institutional investors is represented by investment funds with Value, Growth or GARP strategies, therefore focused on a medium to long-term investment horizon. The proportion of investors adopting an Index investment strategy, based on the principal stock indexes, was stable compared with 2016, while the Hedge Fund component, focused on a shorter time horizon, increased its weight to reach 5% of the total.

Clubtre S.p.A., the Group's main shareholder after the exit of Goldman Sachs, has reduced its holding to 4.01% after selling 4 million shares through an accelerated bookbuild on 18 January 2017. Tamburi Investment Partners, owner of 43.28% of Clubtre S.p.A., issued a statement saying that this transaction was a partial realisation of the major investment made in 2010, and that it would continue to keep a significant holding in Prysmian through Clubtre.

## **ANNUAL GENERAL MEETING**

The Annual General Meeting saw participation by over 54% of share capital, with more than 1,700 shareholders present, in person or by proxy.

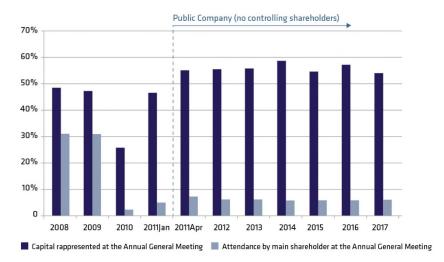
The Annual General Meeting of the shareholders of Prysmian S.p.A. was held on 12 April 2017 in single call to adopt resolutions on a number of items: in ordinary session, the approval of the 2016 financial statements, the allocation of profit for the year and declaration of a dividend, the authorisation of a share buyback programme, and a consultation on remuneration policies; in extraordinary session, the meeting authorised the convertibility of the equity-linked bond, approved on 11 January 2017, with a nominal value of Euro



500,000,000.00. The meeting, which was attended by over one thousand seven hundred shareholders, in person or by proxy, representing more than 54% of share capital, approved every item on the agenda by a wide majority (more than 95%).

The Annual General Meeting also approved the declaration of a dividend of Euro 0.43 per share, in line with the amount distributed the previous year. The dividend was paid on 26 April 2017, involving a total pay-out of approximately Euro 91 million.

## **ANNUAL GENERAL MEETING: SHARE CAPITAL**



## ANNUAL GENERAL MEETING: NUMBER OF ATTENDEES IN PERSON OR BY PROXY

